



YOUR TUNBRIDGE WELLS

INSIDE: JOBS • PROPERTY • MOTORS • BUSINESS

WARNING OVER TEENAGE DRINKING AMONG MIDDLE CLASSES

Affluent parents buying booze for their children

By JENNA PUDELEK

jenna.pudelek@kosmedia.co.uk

YOUNGSTERS from affluent backgrounds are fast becoming some of the worst abusers of alcohol and are increasingly the perpetrators of anti-social behaviour in the town, a new report has found.

The report goes against popular wisdom that it is youngsters from more deprived areas that are the worst offenders.

Now it is hoped parents will become aware of the increasing problem among educated, socially-mobile teenagers, which sees under-age drinking and trouble-makers gather in Tunbridge Wells' parks and open areas.

In many cases, claims the report, alcohol is being provided by the youngsters' parents.

The town has traditionally drawn in people from across west Kent to socialise, which has, in turn, led to problems with under-age drinking and anti-social behaviour.

However, it is not a priority area for alcohol-related services when compared to more deprived areas of east Kent.

A report by Tunbridge Wells Borough Council into problem drinking among young people points out that the Pantiles and St Marks appeared in the county's top 10 wards with the highest number of hospital admissions for alcohol-related conditions.

The borough also appeared in the top 10 Kent school clusters with the highest per-



centage of pupils getting drunk once or twice a week or on most days.

John Shanley, youth services team leader for the Kenward Trust, which helps people addicted to drugs and alcohol and carries out preventative work, contributed to the report and has worked with young people across west Kent.

He said: "With Tunbridge Wells you've got a

few areas where you get different types of young people gathering such as Calverley Park, which is a really common place for under-age drinking.

"For example on a summer's evening you come across groups of girls sitting there from one of the grammar schools sharing a bottle

Continued on page two

What now for Roy?

AFTER being ditched as Tunbridge Wells Borough Council leader, rumours are rife over the future of Roy Bullock.

Speculation this week suggested the council member of Goudhurst and Lamberhurst may step down and not seek re-election at the upcoming May local elections.

FULL STORY - PAGE 3

Armed raid terror

OWNERS of an off-licence at the centre of a terrifying armed raid last weekend said at first they thought the hold-up was a joke.

As police continue their investigations into the raid at the Greggswood Road store in Sherwood, we spoke to the staff who found themselves being threatened – and then dodging a gun shot.

FULL STORY - PAGE 5

Our Kate's barred

A WOMAN from Pembury who shares the same name as royal bride-to-be Kate Middleton has been booted off social network website Facebook.

The site blocked her account as they thought she might be imitating Prince William's future wife.

FULL STORY - PAGE 3

Keep Kent Working!

2011 Campaign

It's jobs for Kent

Support our **campaign** for 2011 and help us champion a better future

Keep Kent Working!

If you're an employer building for a brighter future by offering training and opportunities, we want to hear from you. Let's give Kent people the chances they deserve and make sure their talent thrives.

Companies that want to become Employer Champions in our campaign should get in touch with campaign manager Claire Trevill. Call 01303 817041 or email claire.trevill@kosmedia.co.uk and find out how you can get involved.

For reader enquiries about our campaign email keepkentworking@kosmedia.co.uk.

Read updates on our campaign in this newspaper or at www.kentnews.co.uk and www.jobsforkent.co.uk.



Award Winning Company

Fight is on in battle to save our woodland

By **JENNA PUDELEK**

jenna.pudelek@kosmedia.co.uk

A CAMPAIGN to save forests, including Bedgebury Pinetum, from being sold-off into private ownership is gaining momentum.

The Kent Green Party has accused the Government of "environmental vandalism" and concerns have been raised about people no longer being able to access the woods, which many fear are in danger of being redeveloped.

About 1,500 forests over 250,000 hectares, managed by the Forestry Commission including Bedgebury, the New Forest and parts of Sherwood Forest, are at risk under the coalition's plans.

The Government has pledged to sell 15 per cent of the public forest estate by 2015. A consultation was launched today, Thursday, with four options for the disposal of the rest.

Malcolm Dove, from the Friends of Bedgebury Pinetum, explained the group's concerns.

Bedgebury Forest is home to 3,000 acres of woodland as well as the national pinetum, which is the most complete collection of conifers in the world. It started as a joint venture between the Forestry Commission and



FOR SALE? Bedgebury Pinetum is home to the world's most complete collection of conifers

Kew Gardens in the 1920s.

Mr Dove said: "It is incredibly important internationally as a living gene bank. It not only allows us to supply trees around the world, but it is also of huge importance for the propagation and protection of trees.

"If they sell off the forest it is one thing, but the national pinetum is something different.

"If it is passed to a commercial company, and they might build houses, you are going to lose all of the history. That is one of our concerns.

"If the woodlands are sold off, what guarantee is there that people will be able to access them? Some 300,000 people visit the forest every year."

Mr Dove said that if, for example, the new private owners used the land for pheasant shooting, visitors would not be able to access the land for several months of the year.

"That is one potential and for the people who owned it, that would not be unreasonable," he said. "But it would be for the public, who want to use the woods for walking, riding and biking.

"There is also the potential for change of use, and the owners could apply for planning permission."

A national survey by the campaign group 38 Degrees found that 84 per cent of people polled wanted forests kept in public ownership.

The group's Save Our Forests petition, supported by the Bedgebury friends, is growing fast and approaching 200,000.

Mr Dove said the friends were set to meet with Tunbridge Wells MP Greg Clark on Friday, January 28, to express their concerns for the future of the forest.

"We have not protested in the forest as some groups have, but that is not to say we won't in the future," he added.

Stuart Jeffery, chair of the Kent Green Party: "Selling off national forests is simply environmental vandalism.

Too valuable

"In Kent, Bedgebury is a much-loved forest and an asset to the county. We cannot let it be sold to the highest bidder.

"The coalition seems intent on selling off and privatising our national assets and it seems that even our forests could go on eBay. Our forests are too valuable to lose.

"They need to be accessible to the public and used to enhance biodiversity, not seen as a quick route to cash by asset-stripping."

He added: "With no support from the public to the forest sale, as 84 per cent of people are in favour of forests remaining in public ownership, the Government has no mandate to do this."

• **What do you think of the proposals?**
Share your views with us – email westkent@kosmedia.co.uk



GUESTS OF HONOUR: Senior winner Steven Yap and junior winner Thomas Perkins

Young chefs' dinner boosts air ambulance

ORGANISERS of a charity event which showcased the skills of two of Kent's top young chefs, have declared it a great success.

The two winners of the Kent Young Chef Award 2010 cooked up a storm at Woods Restaurant on the Pantiles, when they devised and helped to prepare a three-course charity dinner for 60 paying guests, in aid of Kent Air Ambulance.

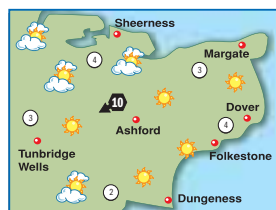
Junior title winner Thomas Perkins, 11, from Holmesdale Technology College in Snodland and senior winner Steven Yap, 16, of The New School at West Heath, near Sevenoaks, helped head chef Claire Wood, of Woods Restaurant, write the charity dinner menu and then worked hard behind the scenes to prepare the special dinner.

Thomas and Steven were then treated as guests of honour for the evening.

Woods Restaurant, official sponsor of the Kent Young Chef Award, together with Hadlow College and kff (Kent Frozen Foods), generously donated £5 for each of the 60 paying guests – raising a grand total of £300 for the Kent Air Ambulance.

Julie Monkman, the manager at Produced in Kent, which organised the competition, said: "The Kent Young Chef Charity Dinner has been a huge success, and the fact that all 60 tickets were snapped up so quickly is testament to how highly the young people's cookery competition is regarded in the county. It's wonderful to see this competition bringing out the young cooking talent and to get young people excited again about cooking using seasonal and local produce."

Weather



Sun & Moon

Sunrise 7.39am Sunset 4.38pm
Moonrise 4.22am Moonset 12.00pm
Lighting up times: 4.38pm to 7.38am

High Tides

	today	tomorrow
	ht (m)	ht (m)
Dover	06.36 5.6 19.24 5.4	08.01 5.6 20.42 5.6
Margate	07.31 4.1 20.10 4.0	08.54 4.1 21.32 4.1
St Mary's	00.10 4.5 12.53 4.4	01.33 4.6 14.12 4.5

Around Britain

	°C	°F		°C	°F		°C	°F			
Aberdeen	cloudy	6	43	Edinburgh	cloudy	5	41	Newcastle	fair	5	41
Belfast	fair	5	41	Glasgow	cloudy	7	45	Norwich	fair	6	43
B'ham	fair	3	37	Isle of Man	fair	6	43	Oxford	sun	3	37
B'mouth	fair	3	37	Leeds	cloudy	4	39	Southsea	fair	4	39
Bristol	sun	2	36	London	fair	4	39	S'hampton	sun	3	37
Cardiff	fair	3	37	Liverpool	fair	5	41	Southport	fair	5	41
Cork	fair	4	39	Manchester	fair	4	39	Swansea	sun	4	39

Information supplied by

MeteoGroup

- **EDITOR:** Chris Britcher
- **DEPUTY EDITOR:** Jon Coates
- **CHIEF REPORTER:** Jenna Pudelek
- **ADDRESS:** Kenwood House, 1 Upper Grosvenor Road, Tunbridge Wells, Kent TN11 2EL
- **WEBSITES:** www.kentnews.co.uk, www.yourtunbridgewells.co.uk, www.yoursevenoaks.co.uk
- **MOBILE WAP SERVICE:** www.kentnews.co.uk/mobile
- **TELEPHONE:** 01892 779650
- **FAX (ADVERTISING):** 01303 817001
- **EMAIL:** EDITORIAL: tw@kosmedia.co.uk ADVERTISING: sales@kosmedia.co.uk



KOS Media is a division of **ARCHANT REGIONAL**



In association with

© 2011 TUNBRIDGE WELLS ON SUNDAY. Printed by Archant Print.

Parents 'supplying booze to kids'

CONTINUED FROM FRONT PAGE

of Lambrini not really causing any problems. If you walk further along there will be young lads drinking beer who could be fighting and causing problems."

According to the Kent Drug and Alcohol Action Team, young people from less affluent backgrounds are more likely to misuse alcohol. But the borough council's report found evidence that in Tunbridge Wells the problem was extending beyond young people from less affluent backgrounds to those from 'middle class' families.

The Community Safety Partnership told the council that problems with alcohol misuse in the town centre often involved educated, socially-mobile young people.

"One of the biggest issues I've found is the parents' lack of education – they are supplying the alcohol," Mr Shanley said.

"We have been working with shops and off licences to reduce them getting hold of the alcohol. But parents will go up to the park and drop off alcohol."

He said he has worked in areas of Sevenoaks that have been having problems with underage drinking and anti-social behaviour. He said problems with underage drinkers were often sporadic, and he had received reports this week about issues in Calverley Grounds.

"Alcohol is one of those things that goes across social divides," he said. "Tunbridge Wells has put a lot of time and effort into strategies, but the funding is not maintained and anti-social behaviour came back."

His team's work with young people is also under threat because their funding will run out in March, due to cuts in public spending. Kenward is now looking for private funding

to keep their preventative work going.

"I sometimes find small groups of well-educated girls and boys who are drinking socially and we can have good conversations and explore issues with alcohol. But it is who they start mixing with, that is when there is potential for it to get out of control," he said.

The borough council's report concludes that: "The council should continue to support and encourage existing and new interventions directly to young people. It should also seek to engage with parents and the adult population on issues of responsible drinking and responsible parenting."

The report recommends that a space should be set up for young people in the town centre. It also found that with limited county-wide funding, more affluent areas such as Tunbridge Wells will struggle to receive funding compared to areas in the east.

Our Kate is banned from social network

By **JON COATES**

A MOTHER from Pembury has been booted off social networking website Facebook – for having the same name as royal bride-to-be Kate Middleton.

Just to rub salt in the wound, our Kate saw her account suspended, despite it having been active for two years.

During this time, she has enjoyed swapping messages and photographs with friends on the site without any problems.

So she was stunned to be barred from using her account and be accused of impersonating the fiancée of Prince William.

Sharing a name with the prince's long-standing girlfriend has suddenly become an issue, due to the excitement building around the globe for the spring Royal wedding.

Kent's Ms Middleton had tried to send a message to her friends, only to be told her account had been closed as she was an impostor.

She said: "I was quite shocked, because I'd started writing an email to all my friends and went to press send and it came up to say I had to log in."

"I logged in and it came up to say I was a fake and my account had been

facebook

disabled. They said I couldn't use my name because I was impersonating someone famous, which I'm not, as I am Kate Middleton."

Ms Middleton has been waiting to see whether Facebook would reactivate her account. A spokesman for the site admitted that it makes the occasional mistake.

Facebook said it reviewed thousands of pieces of content a day, and took action to ensure the website remains a safe and trusted environment.

Another Kate Middleton, 29, from Wellingborough, Northamptonshire, experienced the same accusation and ban.

She tried to log in to send a message and received a missive from Facebook claiming her account was fake and had been disabled.

This Ms Middleton spent four days arguing with Facebook before they reactivated her account.

She was bemused by the ban as her boyfriend's name is Jonathan Ross, and he was not accused of impersonating the TV presenter.

Prince William and his Kate Middleton are due to tie the knot at Westminster Abbey on April 29.



ROYAL COUPLE: Kate Middleton and fiance Prince William

Don't be fooled by phone scam

A TELEPHONE scam which has already hit Tunbridge Wells has now spread to Tonbridge.

Tonbridge & Malling Borough Council is warning residents not to fall victim to fraudsters who try to obtain personal details by telephone or email, claiming to be from the council and promising a council tax refund.

Cllr David Aikman, from TMBC, said: "This is just the latest in a long line of scams by tricksters trying to get money and personal details illegally. If council officers need to contact anyone to obtain personal details, they will do so in writing to that person's home address."

Birthday plunge

A PENSIONER completed 75 lengths of Tonbridge swimming pool to celebrate her 75th birthday and raise funds and awareness for Age Concern.

Keen swimmer Pam Bristow was aiming to mark the special occasion by completing the distance in 75 minutes.

But she actually finished the challenge in 52 minutes on her birthday on Wednesday – and then swam an extra length to get back to the start end of the pool – making a total distance of 1,900 metres.

She hopes to raise about £1,000 for the charity which helps vulnerable elderly people.

Collect the stats

THE Office for National Statistics is recruiting staff to assist compiling this year's National Census.

Taking place on March 27, applications are needed for a number of areas, among them Crowborough, Eridge Green and Wadhurst.

Census collectors are responsible for contacting households that have not returned their completed census forms. Full or part-time roles are available and training will be given.

For details see the Census website at www.censusjobs.co.uk.

Consultation on civic plans 'on schedule'

THE controversial consultation on the civic complex in Tunbridge Wells is steaming ahead and set to complete on time, despite the questionnaires "debacle" – and a change in leadership at the council.

M&N Communications, which is running the consultation on behalf of the Tunbridge Wells Regeneration Company, confirmed that it still plans to report back in March/April.

The company has re-distributed questionnaires to 50,000 homes around the borough, after the first batch was hit by the snowy weather. Residents had still not received the consultation documents more than a month after they were due to be dropped. M&N extended the deadline for responses to February 14.

New Tunbridge Wells Borough Council leader, Bob Atwood, said: "The consultation needs to complete and run its course."

"It is more than just the leafleting, which appears to have been a debacle. But there are lots of other aspects, including workshops, meetings and discussion groups. It will help to inform us about public opinion before we make any final decisions."

At the same time he has vowed to review the council's controversial redevelopment



UNCERTAINTY: The Grade II-listed town hall, and former council leader Roy Bullock

projects, including the Grade II-listed Town Hall site.

Meanwhile, ousted leader Roy Bullock appears to be keeping a low profile after his forced departure from the top job following his administration's handling of redevelopment plans.

There have also been rumours that Cllr Bullock will not be standing as a Conservative candidate in the May elections. John Smith, the chair of the council's Tory group, said he did not know about the member for Goudhurst and Lamberhurst's plans.

AMERICAN SUPERSLAM WRESTLING

COME & WATCH

WHAT THE REST OF THE WORLD CAN ONLY SEE ON TV

A 2HR WRESTLING SPECTACULAR

Sunday 13 February, 3pm
Best tickets in town - Adult £15 Child £10
Star buy - Family ticket (max 4) - £45

ASSEMBLY HALL THEATRE
www.assemblyhalltheatre.co.uk
 Box Office - 01892 530613 / 532072
 SuperSlamWrestling.com

Campaign urges internet caution

YOUNGSTERS are being urged to stay safe online with a new campaign launched by Kent County Council.

It will see posters and guidance information sent to schools to coincide with Safer Internet Day on February 8.

Becki Avery, KCC e-safety officer, said: "We will be running our Think B4U Click campaign. This reminds children, teachers, parents and anyone who uses the internet to think carefully before shopping online, posting comments on websites, or talking to people over the web.

"The internet is part of many people's lives. It is important to not take it for granted. It is very easy in today's society to give away important details which can fall into the wrong hands."

Suspect arrested

A YOUNG man was arrested on suspicion of trying to break into a pub after CCTV operators saw someone acting suspiciously.

Police said a 19-year-old was taken into custody on suspicion of burglary after the incident at the Bat and Ball pub in London Road, Southborough, in the early hours of Monday, January 24.

Officers on patrol in the area responded to the call from the CCTV operators and shortly afterwards arrested the suspect.

A TEENAGER charged with stealing a bicycle has been released on bail to appear before magistrates next month.

The 17-year-old boy, from Swanley, was arrested in the town on Friday, January 21 and charged by police after questioning.

He is due to appear at West Kent Magistrates Court in London Road, Sevenoaks, on Tuesday, February 8.

Homeowners turn landlords

THE lettings market has been given a boost as more homeowners are forced to rent their properties because they cannot find a buyer.

Lettings specialist Belvoir, which has an office in Tunbridge Wells, said there was also evidence that people inheriting property were increasingly looking to rent rather than sell, as the housing market continues to struggle.

Agents have predicted an increasing number of these "reluctant" and "accidental" landlords, who find themselves taking on tenants for the first time during 2011.

Recent research suggests that one in three homeowners are now considering renting as an option.

Belvoir predicted that property rents will increase between five and 10 per cent this

year and the number of private landlords are set to increase by a further 50 per cent over the next few years.

Jane Fletcher, from TW Flats and Lettings in Tunbridge Wells, said: "With the slow sales market in 2010, many vendors have resorted to renting out their property.

"This has been very successful, and has created a win-win situation for the vendor, who is earning a rental income, and also for the agent, who is satisfying the vendor's needs."

She added: "The rental market is buoyant in Tunbridge Wells and does mean it provides the vendors struggling to find their ideal sale a chance to carry on with their lives."

Melissa Woodland put her property, off Frant Road, on the market last summer, but

has struggled to get the price she wants.

She said: "We decided to rent our house rather than sell it for less than its fair value. We've found a good tenant for now and will look at selling later in the year."

Sadie Haynes, who runs the Belvoir office on Camden Road, said: "We are seeing an emerging trend in the market, with many home owners becoming reluctant landlords.

"Some do not want to sell their property until the market recovers, others need to keep a house occupied and maintained.

"But becoming a landlord is quite a daunting task and that's why we urge people to seek out impartial, independent advice first."

Turn to our property pages to find your dream home - starts page 27.

Tory triumph as voters focus on local issues

By **JON COATES**

jon.coates@kosmedia.co.uk

THE new county councillor for Tonbridge said she was pleased to see people vote on local issues in the by-election and ignore controversial national issues.

The public vote was held Thursday to fill the vacuum left by the recent death of Cllr Godfrey Horne MBE.

The long-serving Conservative county

councillor, who was 67, died after a brief illness while in Devon, on November 13.

Tonbridge Labour Party had been hoping the strength of feeling against the Tory-Liberal Democrat coalition at national level, over student tuition fees, would help propel their candidate Emily Williams into office, but Conservative candidate Alice Hohler retained the seat for her party with a strong majority, after polling 3,229 votes.

Miss Williams came second with 1,216 votes, Lib Dem Garry Bridge third with 561 votes, Green Hazel Dawe fourth, with 366 votes, with UKIP's David Waller fifth with 337 votes. The turnout of eligible voters was 23 per cent.

Cllr Hohler said: "I am elated with the result. It was a Conservative seat and Godfrey Horne was well-loved and had a strong majority, but I could not rely on this.

"I am delighted to have won and got a good majority, which, with the borough elections in May, is a boost for the party."

Despite failing to win the county council seat, Tonbridge and Malling Labour Party were pleased with the by-election result, as they leap-frogged Lib Dems to second place.



ELATED: Conservative Cllr Alice Hohler

Jim Parish, the group's secretary, said: "This result was a splendid one for Tonbridge Labour Party.

"Our candidate increased the Labour vote from 944 to 1,216 in a low poll turnout of 23 per cent. This result puts us on the road to success in the borough elections on May 5."

Setting the Record Straight

Tunbridge Wells Borough Council recognises the importance of clear, accurate and timely communication with local residents.

The Council is working hard to publish helpful information, regularly update its website and issue informative press releases and statements to the media.

Unfortunately, some media reports are not always completely accurate. Our residents have a right to reliable information, just as the Council has a duty to provide it.

In future, when an article featuring Tunbridge Well Borough Council is published that includes incorrect facts, figures or commentary, the Council will clarify the story on its website www.tunbridgewells.gov.uk

The new section is called 'Setting the Record Straight' and can be accessed by clicking on the News & Events link.

The Council is always trying to improve how it communicates with local people and hopes this initiative is a step in the right direction.

For residents who do not use the internet but would like to receive this information, please contact a member of the Communications Team on **01892 554273**.





Wells Clinic

Kents longest established Cosmetic Clinic

Laser Hair Removal
No more waxing / no more pain
Get rid of **unwanted hair PERMANENTLY**
ONLY clinic in **KENT** with 2 lasers for **permanent** hair removal
ALEX and **YAG** lasers -
NOT IPL, this is **REAL laser hair removal**
All skin types, class 4 laser
Free consultations / Patch test £25



OFFERS AVAILABLE IN JAN, FEB AND MARCH BOOK TODAY 01233 661 662

The most popular cosmetic treatments today are BOTOX, Liposuction and breast augmentation.
Wells Clinic has been offering Botox for the past 19 years.

<p>£50 OFF* Your next treatment when you spend £250 or more Valid until 31/03/11</p> 	<p>£25 OFF* Your next treatment when you spend £180 or more Valid until 31/03/11</p> 
--	--

T: 01233 661 662
www.wellsclinic.com | info@wellsclinic.com
 9 New Street | Ashford | Kent TN24 8TN
 71 London Road | Tunbridge Wells | Kent TN1 1DX

* To receive discounts, please bring this advert with you. Not to be used against packages or in conjunction with any other offers.

Shotgun fired in bungled raid on grocery store

By **JON COATES**

jon.coates@kosmedia.co.uk

A SHOP owner thought a robber armed with a sawn-off shotgun was playing a joke when he came into her store and demanded money.

Falguni Patel, 40, says she thought the teenager, who wore a hooded top and had covered his face, was holding a stick when he burst into Greggswood Off-Licence and Grocery store in Tunbridge Wells last Saturday at about 5.45pm.

So she ignored him and kept chatting to her brother Dhiru, 52, who was sitting in front of the counter.

It was only when the robber came closer to her counter that she saw he had a gun and was saying "give me some money or I will kill you".

Her brother tried to grab the weapon and she hit an alarm button, panicking the offender who turned to flee empty-handed.

But as he did so, he fired the shotgun at Mr Patel, who ducked and saw the pellets whistle above his head into several cans of lager on the shelves.

Mrs Patel said: "He came in and stood near the door, so we were confused. It was only when he came closer that we could hear what he was saying."

She added: "I was scared afterwards, but it all happened so quickly at the time."

Police said after leaving the store, the robber joined an accomplice who was keeping watch outside and they ran towards Kemble Close.

Both men were described as black, in their late teens, of slim build and around 6ft tall. One man wore a light-coloured hooded top, and the other a dark hoodie.



One of the men carried a black bag with gold writing.

A police spokeswoman said: "During searches of the area after the incident, officers found a shotgun believed to have been used

SHOT FIRED: The armed robber targeted this grocery store in Tunbridge Wells

by the men, which is being examined.

"A forensic officer has also carried out a full examination of the scene of the robbery. The police helicopter and police dogs were used during the search after the incident."

Police have set up a mobile police station in Greggswood Road and officers have been making door-to-door inquiries.

District Commander for Tunbridge Wells, Chief Inspector Martin Wilson, said: "On occasion, incidents happen where the offenders carry a weapon but rarely, if ever, is it used. Potentially, these two men now face a very long prison sentence."

"I would ask anyone who has information but has not yet spoken to police to come forward. The people responsible for committing this offence are dangerous."

Anyone with information about this incident is asked to call police on 01732 379217 or Kent Crimestoppers on 0800 555 111.

Information can also be emailed to appeals.westkent@kent.pnn.police.uk



Wards on the move

HEALTH workers have packed up all the toys and other equipment from the former women's and children's ward at Pembury and moved them to the new state-of-the-art hospital on the site.

Tiger, the children's ward, was transferred over to the £234million hospital on Tuesday as Maidstone and Tunbridge Wells NHS Trust welcomed patients to the first phase of services this week.

The private finance initiative (PFI) hospital has 512 beds and is the first acute NHS hospital in the country to boast all single en-suite rooms. Nurses, doctors and other healthcare professionals from the trust have been involved in every stage of the project, from the equipment provided to the layout of the wards.

The first phase includes women's and children's services, out-patients, imaging and theatres. The rest of the hospital will open in September.

Security advice

A FREE event takes place at Goudhurst Parish Hall on February 3, to advise on protecting homes against burglary.

It is hosted by Tunbridge Wells Borough Council's Communities and Partnerships Select Committee in partnership with the Community Safety Partnership.

Representatives from Kent Police, Neighbourhood Watch and Kent County Council will be available to provide advice about actions residents can take to make their property safer.

The event starts at 6.45pm and everyone who attends will receive a free property marking kit.

Market forces

TUNBRIDGE Wells Museum & Art Gallery has been working with students at the Skinners' School to improve the sustainability of the museum's marketing material.

Year 10 students from Skinners' visited the venue to find out about the museum's existing marketing and to hear about the future of printing from local business WFM Print Solutions Ltd. This was followed by a trip around the town centre to look at innovative marketing solutions.

Museum officials say all ideas will be looked at and some integrated into the museum's future marketing campaign.

SEVENOAKS Leisure Centre is hosting another of its popular Jump-In pool parties this weekend.

The party, from 6pm to 8pm on Saturday, is exclusively for

eight to 14-year-olds. Music will come from DJ Ignition and there will be activities and games for the evening.

Cllr Pat Bosley, Sevenoaks District Council's cabinet member with responsibility for

healthy living, says: "They are a fantastic way to improve fitness and make friends."

Tickets are £5 and can only be bought in advance from Sevenoaks Leisure Centre in Buckhurst Lane.



**MEET
YOUR
MP**

GREG CLARK MP

Drop-in Advice Surgery
Waitrose, Paddock Wood
Saturday 5 February 2011
from 11am to 12 noon

NO APPOINTMENT NECESSARY
Call 020 7219 1773 for more details

THE INTERVIEW



BY STEVE KNIGHT

'Coalition gets 8 out of 10'

AS a former member of the only coalition to have ever run Kent County Council, Trudy Dean is well aware of the difficulties the Government is facing.

Given the Conservative dominance of not just County Hall, but also of Kent's political landscape in general, one would be forgiven for being ignorant of the fact that between 1993-97, the Garden of England was controlled by a joint Labour-Lib Dem administration.

Cllr Dean, who represents Malling, was there at the time – albeit not in her current role as Lib Dem leader of the opposition on KCC – and admits the experience has taught her to not judge others who find themselves in a similar position too harshly.

"I would give the Coalition government a seven or eight out of 10 so far, which is probably the best one could hope for," she said.

"We didn't win the election and, as happened at KCC when we joined with Labour, I think we had no choice but to push our wish lists together.

"Being in a coalition is very hard work. To get anything through you have to persuade members of both parties, and it's quite clear there's a lot of burning the candle at both ends.

"However, I've made no secret of the fact that I'm very unhappy with the tuition fee increases, and I think we will pay as a nation if there is a fall-off of students as a result.

"I find it difficult to understand why, when everyone else is having to make do with less, the universities should be able to treble their tuition fees in just one year. That doesn't make any sense to me and I don't think it's necessary.

"However, I think the best things we have done are to link the state pension to the cost of living, and to start to relieve from tax those earning less than £10,000."

Earlier this month KCC leader Cllr Paul Carter announced the authority must make savings of £95 million during 2011-12, and that 1,500 posts would be lost over the next four years as a result.

The budget is based on a reduction in gov-



KEEPING BUSY: Retired teacher Cllr Trudy Dean is leader of the Lib Dems at County Hall

ernment grants of more than 10 per cent, or about £58m.

Cllr Dean said she thought councils were

being forced to accept more than their fair share of the cuts.

"We're taking a far higher budget cut than

any other form of public service, and I don't think that's necessary or the right thing to do," she added.

"Over the next few months we are going to see what the cuts mean on the ground in Kent. For example, £400,000 will be disappearing from supporting bus routes, but we don't yet know which ones will go.

"The Conservatives in KCC are in an undoubtedly difficult position, but it's extremely disappointing that they have been unable to persuade their colleagues on a national level that the cuts are too big and too fast."

Now 64, former girls' school teacher Cllr Dean was elected to the county council in 1985, and has represented the Malling Central ward ever since.

As well as being the leader of the Lib Dem group since 1997, Cllr Dean is also chairman of West Malling Parish Council and of the Malling Action Partnership.

However, apart from those four years in the late 1990s, she has had to contend with being a small Lib Dem fish in a massive Conservative pond that currently holds 72 of 83 available seats.

"Because of the first-past-the-post system, the Tories have a very large majority, and I don't think that's healthy," said Cllr Dean.

"The council is also far less democratic than it could be as a result. We have a system where the backbenchers are supposed to hold the cabinet to account, but only one scrutiny committee – the one that I chair – is chaired by a member of an opposition party.

"We're asking a large group of Conservative councillors to say whether their Conservative cabinet members have done the right thing, and not surprisingly they're very loathe to say they haven't."

The married mother-of-two views her role of Lib Dem leader as a full-time job that keeps her busy beyond the nine-to-five hours.

"I don't find it difficult to lead the party because we have an extremely talented group of people," she said. "But when the numbers are so small it's so difficult to keep track and campaign on every issue, so we have to pick and choose the most important ones and concentrate on them."

YOUR PERFECT FIREPLACE...

196-198 CANTERBURY ROAD, BIRCHINGTON CT7 9AQ

TEL: 01843 841922 FAX: 01843 844255

OPEN MON-SAT 9AM - 5PM



...WHATEVER YOUR STYLE...WHATEVER YOUR FUEL

FIREPLACES • GASFIRES • WOODSTOVES • CHIMNEY LINING • KILN DRIED LOG SUPPLIES

WWW.FIREPLACEANDSTONECENTRE.CO.UK





A series of Wedding Shows in Kent in partnership with



ADMISSION FREE

Inspiring Wedding Exhibitions
where you can find all you need to make
your Wedding Day truly special



Visit
The Wedding Experience at

Salomons

**Broomhill Road
Southborough
Tunbridge Wells
Kent TN3 0TG**

**Sunday
30th January**

Open 10.30am – 3.30pm

*An exhibition of the
best local wedding specialists*

Pre-register at **www.wedding-experience.co.uk** 01795 844449

New treatment centre gives our health a boost

A NEW £3million health centre has opened in Tunbridge Wells providing community-based NHS services.

The former office block in St Johns Road is now home to a child development centre, a team of district nurses, two GP surgeries, a kidney treatment centre, diabetes services and a pharmacy.

Marion Dinwoodie, chief executive of NHS West Kent said: "We are very pleased that the Abbey Court Medical Centre is fully occupied and open for business.

"The primary care trust (PCT) is committed to ensuring that healthcare in the community meets the real needs of our people.

Specialist

"This new health centre is an exciting development, providing access to modern, high quality and specialist services to people in and around Tunbridge Wells."

Developers Assura, who specialise in primary healthcare premises, converted the building.

Simon Gould, the company's property development manager said: "We are delighted the building is now fully occupied and providing a much-needed service to patients.

"The conversion of this building has meant these important services have been retained locally for people's convenience. If we had not secured this building for healthcare use, it could have been much more difficult and probably more costly to relocate these services."

The child development centre is a specialist service for children with complex healthcare needs and is operated by Maidstone and Tunbridge Wells Hospital and Kent County Council.

Travel show a great place to plan your next holiday

By **MARIJKE COX**

marijke.cox@kosmedia.co.uk

ARCHANT KOS Media's celebrated Travel and Leisure Show is back for a fourth year, and promises to be better than ever.

Visitors to the event will find great ideas for day trips, weekend breaks, and holidays abroad, as well as being in with a chance of winning from a selection of prizes, including a two-week cruise courtesy of Fred. Olsen Cruise Line.

And for the first time, a French contingent is making its way across the Channel for a new part of the show promoting tourism on the Continent.

More than 4,000 people attended the 2010 show at the Dover Cruise Terminal, and this year's event, at the same venue from 10am to 4pm on Sunday, March 13, promises to be even better.

Archant KOS Media events manager Liz Hare said: "Every year the show goes from strength to strength, with many return visitors saying they wouldn't miss it for the world.

"We have a completely new area this year devoted entirely to France, featuring 15 French companies who have come across the Channel to take representation.

"Since its launch three years ago this show



PACKED: Visitors to last year's Travel and Leisure Show found plenty to interest them

has been very successful, and with the registrations pouring in and 41 prizes on offer, I hope this year will exceed expectations."

This year's show will run during British Tourism Week, which aims to raise awareness of the importance of Britain's visitor economy.

Organisers behind the national event, which runs from March 12-20, gave Archant KOS Media official accreditation for the annual Travel and Leisure Show.



This year visitors will be treated to a host of exhibitors from top travel and ferry companies, as well as information about attractions in Britain and Kent for those planning to holiday at home.

Last year's show won the praise of the travel industry, with many putting in early reservations to secure stands in 2011.

Roy and Margaret Jones, from Go Cruise, said: "We're trying to think of words that would sum up the show like fantastic, best show ever, great organisation, amazing, but it doesn't really sum up how good we find the show."

There will be a full programme of talks throughout the day covering a wide range of travel and leisure activities.

Food and drink, and a licensed bar, plus children's entertainment – including nail art and face painting – will ensure a fun and informative day for all the family.

Entry is free and free parking will also be available.

• **For more details about the show see www.thetravelandleisureshow.co.uk or call Liz Hare on 01303 817172.**



"My husband and I separated last year. I was at a complete loss to know what to do. Whitehead Monckton were very caring and were able to help me arrange everything without us going to court. They also sorted out the mortgage and made sure I had a new will."

...whatever life throws at you
we will help protect your family

call us free on **0800 996 1292**



Lawyers and Investment Managers

www.whitehead-monckton.co.uk

Regulated by the Solicitors Regulation Authority Whitehead Monckton 59423. Authorised and Regulated by the Financial Services Authority.

Maidstone
t. 01622 698000
Tenterden
t. 01580 765722

Join us on Friday 15th April
at the magnificent
Dale Hill Golf Club
in East Sussex



You can enjoy 18 holes on the Ian Woosnam
course, a three course meal and a charity auction
in aid of great local charity, Martha Trust

Non members £280 for a team of four
Members £160 for a team of four

Call us on 01304 610448 or visit
www.marthatrust.org.uk/golfday for details



Martha Trust, Homestead Lane, Hacklinge, Deal, Kent CT14 0PG
T 01304 610448 F 01304 615462 E fundraising@marthatrust.org.uk W www.marthatrust.org.uk

Registered Charity Number 1067885 Company Number 3467406

JUST yards from the busy hustle and bustle of the very heart of Tunbridge Wells there is a positive treasure trove.

Hidden away in the depths of the civic buildings is a vast array of items that rarely see the light of day.

From the world's largest collection of Tunbridge Ware, to some of the earliest – and rarest – sets of football finger flicking game Subbuteo, the table-top favourite which first originated in the town.

The town's museum is only the tip of the iceberg when it comes to the selection of items in its vaults.

Tunbridge Ware, for example – the decorative art, often used on boxes or small furniture – became popular souvenirs in Victorian times after a visit to the town's spa.

Now it attracts visitors to the museum from across Britain and as far afield as America and Australia.

And its fine art collection includes works from the mid-Victorian period, including photographs by Pre-Raphaelite photographer Henry Peach-Robinson, which have recently been loaned to galleries in Washington and Paris.

The Tunbridge Ware and Subbuteo collections are on public display in glass cases inside the museum's main room, together with two cases of Victorian costumes, the original pan-baked tiles used in the Pantiles, which gave the area its name, and a natural history room full of stuffed animals.

But about 90 per cent of the collection owned by the town's museum is stored in two rooms in its basement, which is partly shared with the neighbouring library.

Short of space

This is a common situation for museums nationwide, as many are pushed for space for public displays.

But the situation is particularly acute for the heritage centre in Tunbridge Wells, which has been forced to wrap its items in storage to preserve them.

It cannot take more than six people into its basement and does not have the space for viewing tables in its storeroom.

During a tour of the stores by museum manager Jo Wiltcher I found it hard to walk between the fully loaded shelves without hitting boxes and wrapped items with my elbows. So trying to get a glimpse of the treasures it holds can be time-consuming and frustrating for the museum staff.

A third storeroom off the museum's art gallery upstairs, which resembles a cloakroom, holds a renowned fine art collection of mid-Victorian works, including photographic prints taken by Henry Peach-Robinson.

His photograph *The Lady of Shallot* has been on loan to the National Art

Would you like to discover museum's hidden treasures?

JON COATES finds out that what is on show to the public is only a fraction of what our town's popular museum owns



COLLECTION: Items belonging to the museum include, from left, Tunbridge Ware, Henry Peach-Robinson's *The Lady of Shallot*, and a selection of Subbuteo, below are Victorian sunglasses and an original pantile



Gallery of Washington and will shortly go to the Musée d'Orsay in Paris for an exhibition.

Tunbridge Wells Museum's most valuable paintings are hung on big steel girders going across its narrow ceiling, with others packed in cardboard stacked leaning against a wall.

This room was so cramped that only two people could squeeze past the door to have a look inside.

Ms Wiltcher, who has worked at the museum for eight years and as its manager for two years, said: "We stack everything professionally but we are getting to a state where it is difficult to store any more paintings."

"The vast majority of our paintings, 99.9 per cent, are given to us from donations and we don't just take anything, as we know what we are collecting so tailor donations to fit in with this."

The museum also has more than 7,500 Victorian costumes in storage. These outfits are difficult to display

as they are affected by light, so items go on show in the two cases in the main museum room for short periods before being rotated.

And among the items hidden in the basement are coloured glasses resembling those favoured by singer John Lennon, which Victorian rail workers used to shield their eyes from sparks, a tiger skull and a large collection of Victorian toys and writing implements that rarely leave their well-wrapped boxes.

But the limitations facing the museum in displaying the treasures is hampering efforts to attract more visitors to the facility.

Ms Wiltcher said: "Our core visitors are local. People come from far and wide to see the Tunbridge Ware collection but otherwise we are difficult to visit as we are not able to display items in the stores."

"This is one area we can definitely build on in the future in order to increase our visitor numbers."

A key component of that, of course, could be any new facility should the council decide to press ahead with its regeneration plans for the site.

But that is down to you – and the views you make heard in the consultation.



BT Winter Warmer Deals

**BT Total
Broadband**

+

**Unlimited
UK* calls**

=

**£16
a month**

Line rental applies

Now FREE for 3 months

Call 0800 707 6049
bt.com/deals

BT
Bringing it all together

Offer ends 12/05/2011. Free for the first 3 months, £16 a month thereafter, plus BT line rental £13.60 a month with Direct Debit. 18 month minimum term. New BT Total Broadband customers only. Package includes BT Total Broadband Option 1, Unlimited Anytime Plan and BT Home Hub (apart from customers BT has already provided with a Home Hub). Payment by Direct Debit and £5 p.p.p. charge for Home Hub required. Subject to availability, terms and conditions. *Means calls of up to an hour to numbers beginning 01, 02 & 03, excluding Channel Islands. Other exclusions apply.

**Up to 1,000 used cars
in group stock plus
the best deals around**



Small Cars
CHOICE OF 228 FROM
£3,290
TO
£14,795



Family Cars
CHOICE OF 157 FROM
£3,291
TO
£21,995



Estate Cars
CHOICE OF 47 FROM
£3,895
TO
£19,000



MPV
CHOICE OF 41 FROM
£5,000
TO
£24,900



4x4
CHOICE OF 3 FROM
£8,995
TO
£24,995



Sports Cars
CHOICE OF 83 FROM
£3,984
TO
£24,800



Low CO₂
CHOICE OF 46 FROM
£4,999
TO
£15,000

AutoPlanet Maidstone
Birchall Road, Parkwood,
Maidstone, ME15 9XY
0845 871 5198

AutoPlanet Tunbridge Wells
Dowding Way,
Tunbridge Wells TN2 3UY
0845 871 5239

See our website for details of up to 1000 used cars in stock. Available for immediate delivery!
www.autoplanet.co.uk

AutoPlanet
Automotive Retail Group

**all
makes
used**

Help us build an extension to Kentish Flats Offshore Wind Farm

Vattenfall, a leading European energy company, would like to extend its Kentish Flats Offshore Wind Farm (also known by local people as Whitstable or Herne Bay Wind Farm) with up to 17 wind turbines. This Statement of Community Consultation explains how you can comment on its proposed application for a development consent order to the Infrastructure Planning Commission.

Kentish Flats Extension - the proposal

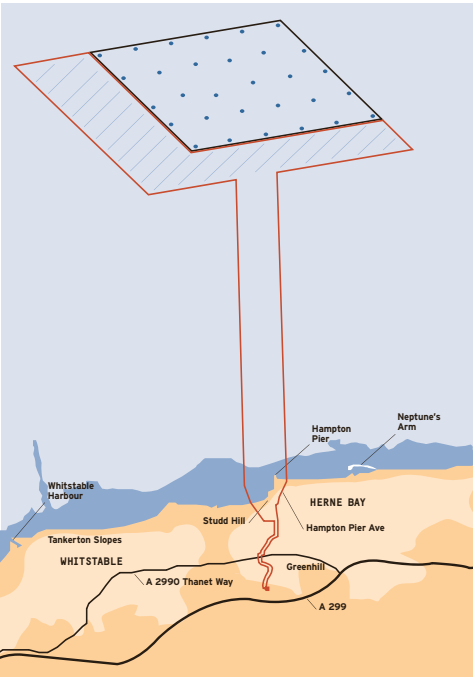
The existing Kentish Flats wind farm with 30 wind turbines has been producing green electricity since 2005. The proposed extension is around 8km off Herne Bay and will be to the south and west of the current project. It could add up to 17 wind turbines in 7.7 km2 of sea, in water depths between three and five metres at lowest tide.

The wind turbines for the extension will have a similar capacity to those currently used, with a tip height up to 145 metres. The turbines will be placed on top of large steel tube foundations which will be driven up to 35 metres into the seabed, similar to the current scheme.

Underwater cables will connect turbines to the existing offshore substation from which one or two underwater cables will run to shore at Hampton Pier, Herne Bay. Onshore, the new cables will follow the route of the existing cabling along the Hampton Pier Road under paved roads to the Red House Farm substation south of Herne Bay. KFE will not require any changes to the power grid.

Due to its scale, Vattenfall must do an assessment, known as EIA, of possible significant environmental effects of the extension. We are also seeking views from all interests, including the public, on the proposal. We will consult on the whole project and have identified the following as likely to be important:

- Potential cumulative impacts on Red-throated divers in the Thames Estuary
- Visual, landscape and seascape effects
- Impact on fishing, leisure and business interests, including tourism
- Impact of onshore construction on nearby households
- Impact on traffic on roads caused by onshore works



There will be an opportunity to consider these and other points, during the consultation process. We will make available the preliminary findings of our EIA. This initial environmental information will also describe any alternatives we are considering and measures to minimise impacts.

Why Vattenfall wants to extend Kentish Flats

Kentish Flats Extension (KFE) could generate up to 150,000 megawatt hours per year of clean electricity, if 17 turbines are deployed. This is equivalent to the total annual electricity needs of up to 35,000 UK homes.

The UK's delivery of its offshore wind potential could supply the equivalent of 30% of the country's electricity demand. Offshore wind in the UK will help European green energy targets and the reduction of emissions that cause climate change.

Vattenfall is committed to major reductions in carbon emissions from its activities as an energy company. Wind power will it meet that commitment.

About Vattenfall

Vattenfall is a leading European energy company and is Europe's fifth largest generator of electricity and the continent's largest producer of heat. Across the north of Europe we operate many wind farms on land and in the sea. This includes Kentish Flats and Thanet Offshore Wind Farm, which is the world's largest offshore wind farm.

Statement of Community Consultation and the Infrastructure Planning Commission

In 2008 new planning laws changed the way projects like KFE are dealt with. Under this new regime the Infrastructure Planning Commission (IPC) controls the planning process for nationally significant infrastructure projects. Vattenfall will submit its proposal to the IPC following a consultation with both the community and organisations including the local authorities, Marine Management Organisation and Natural England.

We will carefully consider all responses received and when the application is made we will report to the IPC and all responders detailing how we have taken the communities' views into account.

The IPC will ask Kent County Council and Canterbury City Council for their opinion of the Vattenfall community consultation. The Councils' opinion will play an important part in whether the IPC accepts the application.

Other planning matters

When the IPC decides on KFE it will take into account any energy related National Policy Statements (NPSs) published by the UK Government. These are currently in draft but will be finalised before a decision is made. These include: Energy (EN-1); Renewable Energy Infrastructure (EN-3); and, Electricity Network Infrastructure (EN-5).

Vattenfall is unaware of any other applications to the IPC or local authorities or consultations which are relevant to this proposal.

You can view a document which describes our approach to the consultation on the Vattenfall website.

If you need help to understand this proposal and the IPC process you can contact Planning Aid by calling 0870 850 9806 or visiting www.rtpi.org.uk/planningaid/planning_aid_in_your_area/south_east/

PUBLIC INFORMATION & CONSULTATION DAYS

Date & Time	Location
23 Feb 2011 2-8pm	Kings Hall Beacon Hill, Herne Bay, CT6 5BA
24 Feb 2011 2-8pm	Whitstable Castle Tower Hill, Whitstable, CT5 2BW

How you can find out more and tell Vattenfall what you think

Visit the website:
www.vattenfall.co.uk/en/kentish-flats-extension.htm
Email: mandy.broughton@vattenfall.com
Call: (0)7545 339 299
Post: Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SW1P 1SB
Or use the feedback form and questionnaire available at the Public Information Days and public places where project documents are lodged.

This community consultation starts on 31 January, 2011 and you must reply in writing by 4 March, 2011 using the methods described above.
Please note that responses may be made public.

Help us build the best possible wind farm - get in touch

Vattenfall has already started its consultation but the formal community consultation runs from 31 January 2011 to 4 March 2011. Kentish Flats is already an important feature in the area and we value our good relations with local people.

Please look at our proposals, the preliminary environmental information, maps and other documents. All of these will be available on our website for the duration of the application and, during the consultation period at the locations noted below.

Your views will be taken into account as we complete the assessments of the KFE, finalise the design of the wind farm, and before we submit an application to the IPC.

We will also do the following to help the Thames Estuary coastal community, especially around Herne Bay and Whitstable, and other interests, express their views on our plans:

- Contact by letter homes and businesses likely to be affected by our plans
- Hold public information and consultation days in Herne Bay and Whitstable with specialist staff on hand
- Advertise our plans in local papers
- Advertise the Statement of Community Consultation in local papers in the Thames Estuary region
- Hold separate workshops and meetings with fishermen, other users of the sea and the region's businesses
- Continue meetings with the Area Member Panels and Parish Councils of Whitstable and Herne Bay
- Maintain contact with all those who have shown an interest in the project
- Continue working with local media to publicise Vattenfall's plans
- Place all relevant documents on the Vattenfall website, including a questionnaire
- Work with Kent County Council and Canterbury City Council to inform local interests of our proposals explaining how they can get involved
- Work with both Councils to identify and engage with hard-to-reach groups
- Place the PEI, maps, other relevant documents and envelopes and questionnaires in the Harbour Office, Whitstable Harbour, the Canterbury City Council office in Herne Bay, Medway Council (Gun Wharf, Dock Road, Chatham), Swale Borough Council (Swale House, East Street, Sittingbourne), Thanet District Council (Cecil Street, Margate), Maldon District Council (Princes Road, Maldon), Rochford District Council, (3-19 South Street, Rochford) Southend-on-Sea Borough Council (12th Fl, Civic Centre, Victoria Avenue, Southend-on-Sea), Castle Point Borough Council (Kiln Road, Benfleet)

Are you having difficulty reading this advert? Please contact Mandy Broughton on 07545 339 299 or mandy.broughton@vattenfall.com for a large print version.

Get tickets for premiere of local filmmakers' short

TICKETS have gone on sale for the premiere of a short film starring glamour model Keeley Hazell and made by former Tunbridge Wells schoolboys.

Venus and the Sun has been developed, written and produced by the former students, who are all now in their late 20s and working in the industry. It will be shown for the first time at the town's Assembly Hall Theatre on Friday, March 11.

The full cast, which also includes

comedy actor Will Smith from the political satire *The Thick of It*, and Ukweli Roach, who starred as Jay in last summer's hit *Streetdance 3D*, will be at the glitzy black tie event and will be taking part in a post-screening Q&A session.

A modern comic retelling of the *Venus and Adonis* myth, the 20-minute feature fuses classical Latin and tabloid culture.

Other films by local filmmakers will be shown, including the world premiere of *Billy: Thoughts of a*

Substitute. Live music from young singer-songwriter Sorrel Nation, another Tunbridge Wells talent, will also entertain the audience.

Tickets to the premiere, which starts at 8.30pm, cost £12 and are available from www.assembly-halltheatre.co.uk. Limited tickets are also available to the VIP after-party at The Old School House, which is part of the Brewhouse Hotel.

See www.venusandthesun.com for more details about the film.



Patients needing life-changing ops are going private

By JENNA PUDELEK

jenna.pudelek@kosmedia.co.uk

A LEADING plastic surgeon has predicted a return to 'life-changing' procedures in the private sector this year, as patients are denied treatment on the NHS.

Balj Dheansa, from the McIndoe Surgical Centre in Tunbridge Wells and East Grinstead, said a worrying trend had been developing towards younger women saying 'make me look enhanced' and freezing their faces with Botox and fillers.

However, he predicted this year that NHS cut-backs would force patients to turn to the private sector for procedures such as breast reduction, breast asymmetry, post weight-loss surgery and post-pregnancy changes.

Mr Dheansa defined these as 'life-changing' surgeries, which used to be provided on the NHS, but are now seen as cosmetic.

"There are trends that go in cyclical variations. When times are hard, people tend to do something worthy, where perfection becomes less of an issue and benefit becomes more," he said.

"I have seen the benefits of reconstructive plastic surgery for a whole heap of things."

Enhanced

Meanwhile, he spoke about a different trend that has come from America, where younger women who do not need to have cosmetic procedures to "look younger" are having them to "look done".

"There has been a big push throughout the cosmetic surgery world for a bit of Botox and a bit of filler, and people saying 'make me look enhanced'," Mr Dheansa explained.

"There has been a move towards young people looking deliberately as if they have had cosmetic surgery, which has been happening in America and is beginning to happen here."

Plastic surgeons aim to make any surgical enhancements look as natural as possible, but Botox, injectable fillers and other cosmetic treatments are rapidly growing in popularity.

"Some younger people want to deliberately have that and I would advise against that," he said.



TREND: More young women are turning to Botox in a desire to look 'enhanced'

"It is the same with tattoos and piercings; these are permanent changes they may not necessarily be happy with, and it is about how they feel in a few months or years time.

"Part of a plastic surgeon's job is to think long-term, and protect the patient's interest and advise appropriately and I do not think that necessarily always happens."

Mr Dheansa also had concerns about unscrupulous surgeons when it came to the predicted influx of NHS patients coming to the private sector for bigger procedures with higher complication rates.

"These sorts of surgeries can lead to a much more productive life," he said. "People who have this kind of surgery have some of the most improved quality of life, far more than many other surgeries."

"With breast reduction, for example, people suddenly have far more productive lives. The flipside is that the NHS used to provide these things, but is not doing that any more, so people are going to the cosmetic sector."

"That is a concern, because it is important to make sure patients see the right kind of person and have the right kind of advice. Some people are very traumatised, and may think they have an issue when they don't"

The surgeon, who spends most of his week working for the NHS treating burns patients and women who have had mastectomies, said: "I fully understand why the NHS has to restrict funding."

"It is exceptionally difficult to work out which patients should and should not receive NHS-funded cosmetic surgery."

"Sometimes it seems unfair, but it is a process that every funding crisis generates."

BOOK BY 10PM
10TH FEBRUARY

DAY TRIP SPECIAL OFFER

BOOK A DAY TRIP TO FRANCE...

dover to calais
day return
web fare from

£19*

includes a car
and up to 9 people
travel by 31st March

...AND GET SIX
FREE BOTTLES
OF JP CHENET



PLUS BUY ONE
GET ONE FREE
ON FOOD COURT
ENGLISH BREAKFAST
OR FISH AND CHIPS



POferries.com
08712 22 01 22

Expect more | **P&O Ferries**

Calls cost 10p per minute plus network extras. Calls from mobiles will be higher. *Fare shown includes a £5.00 web discount. Supplement applies to Friday and Saturday departures. Bookings subject to restricted space and sailings. Excluded dates: 18, 19, 26 and 27 February 2011. One case (6 bottles) of wine per qualifying car booking. Meal offer applies to one free Food Court meal (cooked breakfast up to 11am, fish and chips after) on outward sailings from Dover. Vouchers to claim onboard promotions issued at the check-in. P&O Ferries reserve the right to amend/withdraw the promotion without notice. Subject to full Promotional Conditions and P&O Ferries' Terms of Business, available at POferries.com.

dover calais • hull zeebrugge / rotterdam • cairnryan / troon larne • liverpool dublin

By **JENNA PUDELEK**

jenna.pudelek@kosmedia.co.uk

COUNCIL chiefs say a new planning policy approved by the Government will give more protection to the green belt around Sevenoaks.

They are also confident that the core strategy for the district will prevent Fort Halstead from being developed into a large-scale residential settlement.

The policy, drawn up by Sevenoaks District Council following extensive public consultation, sets out how the district will be protected and developed up to 2026.

It proposes that a minimum of 3,300 homes be constructed across the district between 2006 and 2026, or 165 a year, which is the lowest total in Kent.

Of this target, 2,257 – just over two thirds – have been built or have planning permission. In effect, 1,043 extra homes will need to be built between now and 2026.

A council spokesman said: "All the new homes will be constructed in the district's



Housing plan to protect 'treasured' green belt

existing built-up areas, which means that the green belt will continue to be protected.

"A greater share of affordable housing will be available by making it a requirement for more new housing developments to include social housing and shared ownership."

He added: "The core strategy will support the local economy by protecting employment, land and supporting redevelopment schemes to meet business needs. It also supports small-scale development of the rural economy."

"It covers a range of other issues, including design and conservation, sustainable development and climate change, infrastructure and open space."

As part of its development, the strategy was examined at a public inquiry last October, held by the planning inspectorate.

Agents acting on behalf of the owners of Fort Halstead tabled a proposal to re-allocate the site for a residential development of up to 1,000 homes with local facilities.

Sevenoaks District Council did not support this proposal and it was opposed by the Kent Downs Areas of Outstanding Natural Beauty (AONB) Unit at the inquiry.

The planning inspector rejected the idea, saying the site was not in a sustainable location as its inhabitants would have to travel a considerable distance to access transport, shopping and other facilities, and that the

development was not needed to meet the district's future development requirements.

The spokesman said: "In practice, this means that large-scale housing development at the site is unlikely to be approved."

The core strategy will go to a full council meeting on February 22 for adoption. If approved it will be used to form the basis for decision-making on planning applications.

The strategy can be seen online at www.sevenoaks.gov.uk/ldf, at any of the district's libraries or the council offices in Sevenoaks.

Cllr Jill Davison, the council's cabinet member for planning policy, said: "This important planning document will continue to protect the green belt, which is treasured by so many of our residents."

"It will help to ensure that we provide for future development in the best locations, that new housing meets the highest standards of design and energy efficiency, developers make reasonable contributions towards affordable homes and we retain employment land that is crucial to the success of our local economy."

Appeal follows theft of pony



POLICE are hunting thieves who stole a liver chestnut-coloured pony from a field.

The mare, described as a hairy cob, measures 12.2 hands. She was taken from a field in Riverhill, near Sevenoaks, between 11am on Monday, January 17 and 4pm on Wednesday, January 19.

Officers investigating the theft want to hear from anyone who knows the pony's current whereabouts or who has information about the theft.

Anyone with information is asked to contact police on 01732 379217 or Kent Crimestoppers on 0800 555 111. Information can also be emailed to appeals.westkent@kent.pnn.police.uk.

THE travel & leisure SHOW

SUNDAY 13 MARCH 2011
DOVER CRUISE TERMINAL 10AM-4PM

WIN A CRUISE FOR 2 WITH FRED.OLSEN CRUISE LINES



TO REGISTER FOR FAST TRACK ENTRY
visit www.thetravelandleisureshow.co.uk

or call Liz Hare on 01303 817172 or email liz.hare@kosmedia.co.uk

FREE ENTRY
FREE PARKING
PRESENTATIONS
EXCLUSIVE SHOW OFFERS
CHILDREN'S ENTERTAINMENT
FOOD & DRINK
LICENCED BAR

british tourism week

visit **Kent**

heart

atak

DOVER

sta

TAKE ONE

Organised by

ARCHANT KOS MEDIA

WIN a Ken Hom cookbook

THE start of the Chinese New Year is the perfect excuse to rustle up some quick and tasty Oriental food.

Beginning on February 3, you could mark the day with any number of stir fries, egg fried rice, or sweet and sour pork, all of which are easy to make at home.

But don't forget the essential seasoning for all your Chinese dishes – soy sauce. Kikkoman is a superior soy sauce that professional chefs claim is the best in the world.

Not only is Kikkoman Naturally Brewed Soy Sauce the perfect partner for Chinese food, it brings the best out of dishes as diverse as soups and salad dressings. Or for a wonderfully savoury roast chicken, brush Kikkoman over the skin before roasting.

You'll see Kikkoman in the kitchens of expert TV cooks because they appreciate the smooth, superior flavour that comes from the sauce's long months of unhurried brewing. This produces a rich, naturally brewed soy sauce that is wonderfully aromatic yet never overpowers.

Kikkoman is also available with 43 per cent less salt – look for the green-capped bottles alongside the familiar red.

To help inspire your Chinese New Year cooking, Kikkoman is offering seven lucky readers the chance to win a copy of celebrity chef Ken Hom's fantastic new BBC book – The Complete Chinese Cookbook.

Packed with more than 250 easy-to-follow recipes, this is an ultimate guide to the flavours of China. Plus winners will receive a Kikkoman Recipes Around the World book, and a bottle of Kikkoman Soy Sauce. Each prize is worth £50.

Visit www.kikkoman.co.uk for mouth-



kikkoman
seasoning your life

watering recipe ideas and tips. To enter, all you have to do is tell us:

In what month does the Chinese New Year Start?

February, July or September

To enter, text COOK (space) answer, name

and address to 64343. Texts cost £1 plus standard network rates. Entries received after the closing date of February 4, 2011, will not be counted but you may be charged.

Your number may be used by Archant KOS Media. If you do not wish to receive information on any other products or services, please text EXIT at the end of your message. Service Provider: JMedia UK Ltd, SE1 0QX. Telephone: 0844 800 1188.

No purchase necessary. For our full terms and conditions visit www.kentnews.co.uk, or call 01303 817073.

Airport to take in passengers

BIGGIN Hill's plans to vary its opening hours during the 2012 Olympic Games in London have received the backing of local residents.

The Biggin Hill & District Residents Association has confirmed in writing to Bromley Council it accepts the airport management's request and to the proposal that fare-paying passengers should be allowed under certain conditions.

In a letter to the council leader, signed by chairman David R Haslam, the association also indicated it is in favour of the proposal for a passenger tax to be collected for any out-of-hours movements, adding that any such tax should be applied to outgoing as well as incoming passengers.

The airport has welcomed the association's views.

Airport director Peter Lonergan said: "We fully respect the need to minimise noise impact at all times and there will be no opt-out from the stringent rules during the Olympic period."

"We plan no scheduled services and any charter service is strictly limited to a maximum of 75-seat aircraft."

Call in for free to report fraud

SEVENOAKS residents can now report suspected benefit fraudsters for free with the introduction of a new phone number.

Residents can call the confidential benefit fraud hotline 24-hours a day, seven days a week on 0800 496 3245.

This telephone number is free to call from landlines but there will be charges when calling from mobile phones. All calls to the hotline will be thoroughly investigated by the council.

Car Insurance

Shocked

by your Car Insurance Renewal?

Mrs Thompson - Saved £210 a year

We are committed to saving people money on their Car Insurance

Car Insurance premiums are rising at the highest levels in years, with Access to National Scheme Rates we can help to drive down the cost of your insurance cover.

WHY USE US:

- One call will **search over 50 insurance schemes**
- Massive discounts for residents of Kent
- Fantastic prices for all Age of drivers

Start to save today!

Call now **0844 247 3361**

Calls Charged at Local Rate



Powered by Flint Group Insurance who are authorised and Regulated by the Financial Services Authority.

JANUARY SALE

AT
Johnsons
GARDEN BUILDINGS

THE VANCOUVER
3m x 3m



WAS £2599
NOW **£1499**

THE SPRINGFIELD
4m x 3m



WAS £3968
NOW **£2995**

THE ELDORADO
5m x 5m



WAS £5668
NOW **£3995**

FREE CONSTRUCTION ON ALL OUR LOG CABINS

Johnsons Nursery Old Thanet Way, near Mc Donalds Chestfield, CT5 3JD. between Whitstable & Herne Bay. - **Tel: 01227 793717**

Notcutts Garden Centre Outside Display Area Newham Court Village Maidstone, ME14 5LH. - **Tel: 01622 730777**

Polhill Garden Centre Outside Display Area London Rd, Halstead, Sevenoaks, TN14 7AD. - **Tel: 01959 533466**

www.needextraspaces.co.uk

Get fit to help charity mark its centenary

A CANCER charity is looking for 100 people to join its team for a half marathon in March to raise vital funds in its centenary year.

Macmillan Cancer Support was founded in 1911 by Douglas Macmillan as The Society for the Prevention and Relief of Cancer.

It has grown into a national charity, providing support for cancer sufferers and their families through its Macmillan nurses.

Events planned to celebrate the centenary this year include the team of 100 runners for the Paddock Wood half marathon on Sunday, March 27.

This race is regularly voted as one of the best races in the Runners' World Top 100 and helped the cancer charity raise more than £10,000 last year.

As well as wanting to recruit members for Macmillan's Centenary Team for the event, the charity is also offering the race number '1911' for a suggested donation of £100 for a runner wanting to commemorate the charity's anniversary while taking part.

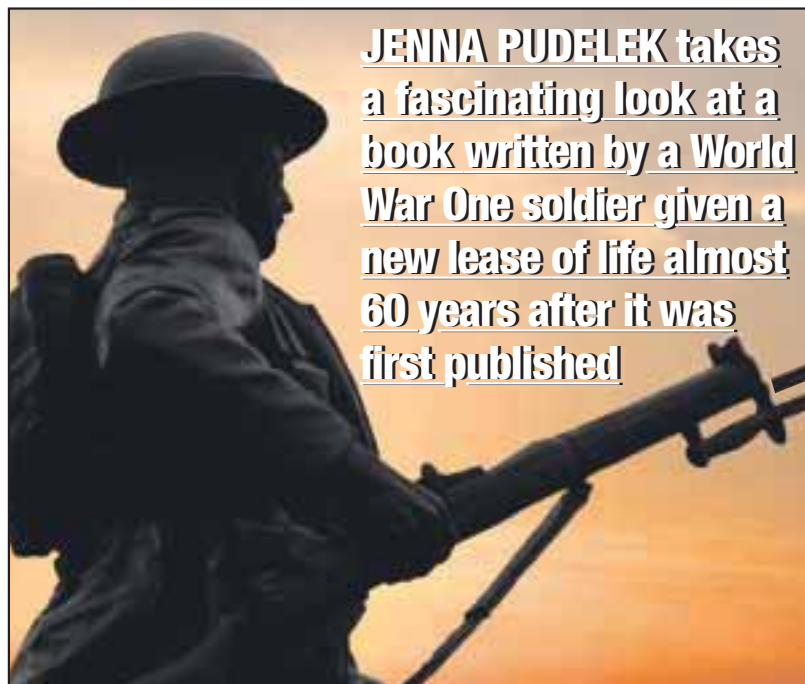
One volunteer for the charity, has decided to join the team to get fit for the new year.

She said: "Running is a brilliant way to get fit and I thought that joining Team Macmillan was a great opportunity to commit myself to something whilst helping an important cause."

If you are interested in running the Paddock Wood half marathon register first at www.paddockwoodac.co.uk then sign up as a Macmillan runner at www.macmillan.org.uk/running.

For details of other running events, go to www.macmillan.org.uk/running or contact fundraising manager Helene Poursain on 07764 503484 or hpoursain@macmillan.org.uk

Soldier's letters home reprinted, 60 years on



JENNA PUDELEK takes a fascinating look at a book written by a World War One soldier given a new lease of life almost 60 years after it was first published

THE candid memoirs of an ordinary soldier during the First World War have been republished, and brought to a wider audience.

Frederick Noakes would write moving letters home to his mother in Tunbridge Wells, sometimes on a daily basis, detailing his life on the Western Front.

When the Great War ended, he typed out the correspondence before the horrors of his experiences in the trenches faded from memory.

Eventually he turned the letters into a book, *The Distant Drum*, which was published privately in 1952.

Now, 92 years after the end of the conflict, his book has been re-published, as only 200 were launched in the first print run.

His niece, Carole Noakes, a musician who lives near Tunbridge Wells, wrote the foreword for the latest edition.

"What I like about the book is that it is from the point of view of someone who is not really a soldier. He was there by circumstance – he had no military mind at all, he was just plunged into it," she said.

"He was very candid and gives a very full description of going out over the top of the trench under heavy bombardment and in another chapter he describes what it's like being on night watch."

To find your local Elephant showroom visit
www.elephantwindows.co.uk
0800 195 0000

elephant
WINDOWS, DOORS,
CONSERVATORIES
AND NOW INTRODUCING
OUR NEW RANGE OF
ORANGERIES

WITH OVER 35 YEARS EXPERIENCE
WE ARE A NAME YOU CAN **TRUST**

JANUARY SALE
TOO MANY OFFERS TO MENTION



"My father had a stroke recently. Whitehead Monckton helped me sell his home so he could move in to a care home and sort out payment of his care costs with minimal fuss. They also made sure his finances are now protected for his ongoing benefit."

...whatever life throws at you
we will help protect your family

call us free on **0800 996 1292**

Whitehead Monckton
unique to Kent



Lawyers and Investment Managers

www.whitehead-monckton.co.uk

Regulated by the Solicitors Regulation Authority Whitehead Monckton 59423. Authorised and Regulated by the Financial Services Authority.

Maidstone
t. 01622 698000
Tenterden
t. 01580 765722



CONSCRIPT: Frederick Noakes' letters home in the First World War have been reprinted

Ms Noakes was only five when her uncle died in 1953 from heart problems at 56. She said she remembered him as a quiet man with a good sense of humour.

"He was quite inventive and made a marble run that shot them around for 20 minutes. He also made a device to draw the curtains without getting out of bed," she said.

The author was also very determined. When the war started in 1914, Mr Noakes was too young to join the Army, but like many young men at the time, he lied about his age.

However, while his two friends, who were also too young, were accepted, he was turned down due to his chronic asthma.

Ms Noakes told how he kept re-applying and training hard to get fit, feeling it was his duty to serve his country.

When his two friends, who had worked with him at his family's draper shop in the town, were killed, it only made him more determined, she said, saying they had been the inspiration for his book.

"It was only in 1917, when they had to bring in conscription because so many men were getting killed and they lowered the medical standards, that he joined as a conscript," she said.

"He lost his asthma and never got it back, although he always said he would not recommend a world war as a cure."

Proud

She said she thought he would be proud to have his book republished for a new generation. "He had always been a bit of a writer and always a great reader. He always felt it would be more interesting to read the accounts of an ordinary Roman soldier than the general's or Caesar's because they saw it more as it really was. Notoriously, in the First World War, the generals were behind the lines."

Mr Noakes' original book was given to the Imperial War Museum, and his niece said that it had been referred to and quoted by historians in their own research on the conflict as giving a good account of life as an ordinary soldier.

He wrote: "We waited in silence, each man occupied with his own secret thoughts and no doubt wrestling with his own secret fears."

"I think that half-hour was probably the worst I have ever spent. Slowly and inexorably, the minutes passed, second by second, and the time approached which might be the end of everything for me."

"All my efforts to screw up my courage, all my fatalistic self-assurances that 'what is to be, will be', became more and more useless, and hope seemed to ooze away with every second..."

The Distant Drum, published by Frontline, is available from www.pen-and-sword.co.uk, priced £15.99.

A BUSY road was partially closed for more than seven hours after a lorry carrying waste material flipped over and slid down a bank.

Police said a Land Rover pulling a trailer hit the central reservation on the northbound carriageway of the A21, just before the A26 slip-road near Tonbridge, at 10.30am on Thursday, January

20. A Mercedes lorry carrying non-hazardous waste also hit the central reservation trying to avoid the Land Rover and trailer. It then flipped over, crossed the southbound carriageway and slid down a grass bank.

A21 closed after waste truck overturns

The lorry driver was taken to the Kent & Sussex Hospital in Tunbridge Wells with minor injuries.

The road was closed southbound from Morley's roundabout to Vauxhall Lane until 6pm to

allow the emergency services to deal with the incident.

The lorry had to be recovered and repair work was carried out on the central barrier.

One lane was also closed on the northbound side.

Worry free means everything is included

- Free comprehensive insurance for two drivers
- Free Servicing and maintenance
- Free Parking sensors†
- Free Replacement tyres and windscreen
- Free Road tax
- Free Breakdown Cover
- No Credit Check necessary



Motability
The leading car scheme for disabled people

www.motability.co.uk

Not sure if you qualify for a Motability car? Call 0800 953 4002

Fiesta
Zetec 3dr or 5dr
Petrol or Diesel
Automatic or Manual

Focus
1.6 Zetec 5dr
Petrol, Bluetooth Free

Galaxy
2.0 Zetec Diesel
Powershift Automatic

Focus Sport
5dr 1.6
Petrol SD Satellite Navigation,
Voice Control Bluetooth, USB Free

All New C-Max
1.6 TDCi Zetec

All New Grand C-Max
7 Seater



NIL ADVANCE PAYMENT

NIL ADVANCE PAYMENT

£1650 ADVANCE PAYMENT

£100 ADVANCE PAYMENT

£495 ADVANCE PAYMENT

FROM £795 ADVANCE PAYMENT

Honda
Jazz 1.4 EX
Manual

Honda
Civic 1.4 Type S
Manual

Honda
CRV 2.0 SE
Manual

Mazda
2 1.3 Tamura
5dr

Mazda
2 1.5 TS2 Auto
5dr

Mazda
3 1.6 TS
5dr



£99 ADVANCE PAYMENT

NIL ADVANCE PAYMENT

£2999 ADVANCE PAYMENT

NIL ADVANCE PAYMENT

NIL ADVANCE PAYMENT

£1204 ADVANCE PAYMENT

Use your higher rate mobility component living allowance or the war pensioners mobility supplement

HOME VISITS AVAILABLE ON REQUEST

Invicta Motors
For a better motoring experience



Ford Ashford
Orbital Park, Ashford
TN24 0HT
Tel: 0844 856 0392



Ford Canterbury
59 Sturry Road,
Canterbury CT1 1DR
Tel: 0844 499 2295



Ford Thanet
Margate Road, Thanet
Westwood, CT12 6SJ
Tel: 0844 856 4131



Mazda Tunbridge Wells Dowding Way,
Tunbridge Wells, Kent TN2 3DS
Tel: 0844 844 7008



Mazda Maidstone Sutton Road,
Parkwood, Maidstone, Kent ME15 9NW
Tel: 0844 844 7004



Honda Maidstone Sutton Road,
Parkwood, Maidstone, Kent ME15 9NW
Tel: 0844 844 7003



Honda Tunbridge Wells Dowding Way,
Tunbridge Wells, Kent TN2 3DS
Tel: 0844 815 5399

OPEN 7 DAYS A WEEK MON-FRI 8.30am-7.00pm SAT 8.30am-5.30pm SUN 10.00am-4.00pm

Offer valid on cars from Invicta Motors, YFord Cars only.

Change is only option

Two years ago I became a borough councillor because I recognised that Tunbridge Wells is great but believed it could be better, and I wanted to help improve the town.

Having seen the evidence in the form of various reports, the case for improvement of Royal Tunbridge Wells is compelling.

What some residents do not seem to understand is that the "status quo" has risks. A 'no change' option is not necessarily the safest option. We face the twin threats of the expansion at North Farm from an industrial estate to a retail park, and the fact that other towns are investing in their retail, cultural and leisure offer. These realities will impact on the attractiveness of Tunbridge Wells in the future. The council is considering redevelopment of the civic complex to try to ensure the long-term viability of the town centre and to enhance the facilities in the town – at little to no cost to the taxpayer and without spending much, if any, of the reserves.

My experience over the last several months as the former portfolio holder for economic development has taught me a number of things. Many members of the council and of the public seem to fear change. It seems to be a fear of loss of facilities or buildings to which some have an emotional attachment. This is probably also linked to a general lack of trust. The former leader made a series of pledges about redevelopment, but still there was scepticism about these promises.

Hopefully Cllr Atwood will be able to restore the public's trust in TWBC with his more inclusive, consultative approach.

It has been frustrating to read letters from residents who claim the council should 'just refurbish' the existing buildings. How is the council meant to fund the refurbishment of so many buildings?

The Government grant to TWBC was cut this year by 15.7 per cent and another 10.7 per cent the following year. That is a £1.5m reduction over two years. To balance the

Make your voice heard

WE WELCOME your comments and letters for publication.

Please send correspondence to: The Editor, One Media/Archant KOS Media, Kenwood House, 1 Upper Grosvenor Road, Tunbridge Wells, Kent TN1 2EL

Please include your name and address, although these will be withheld in exceptional circumstances.

Please also include a daytime telephone number for verification (this

will not be published). We reserve the right to edit letters.

Missed last week's paper and want to know what sparked the debate?

Then access back issues online with our award-winning e-editions.

Simply visit www.kentnews.co.uk and click on the paper at the top of the screen.

You can access all KOS Media's other titles this way too.

budget the new cabinet will have to consider spending some savings (the reserves) or reducing services, as we are committed to a council tax freeze this year. How, then, can we spend on refurbishment?

A retail-led mixed-use development on the site of the civic complex could be the means to an end, when public money is scarce. Imagine a new library, theatre and cinema – paid for out of the council's share of the 'profit' from redevelopment – around a new town square with restaurants, bars and coffee shops, thus enhancing the cultural and leisure offer in the town centre. We may have some new shops, yes, but also possibly some new office accommodation on upper floors. These could provide employment opportunities for our children. Far from "tearing out the heart of Tunbridge Wells" the possibilities from redevelopment could enhance facilities and improve the 'heart' of our town.

It is now up to our new leader, cabinet and all elected members to explain the context for change, and how the regeneration company could help safeguard the long-term future of Royal Tunbridge Wells. I'd like to see a specific proposal worked up for the civic complex this year, so the public can consider a scheme and make an informed choice. To miss this opportunity just might consign the town to a period of "genteel decline" (as warned by the

chairman of the Tunbridge Wells Business Forum in November last year) and would be an insult to future generations.

*Cllr Tracy Moore,
councillor for St John's ward*

Add an extra question

In the week you reported the new council leader is to "suspend" action on the town hall project, households also received one council retail-angled questionnaire which needs over 60 responses to complete.

There is also a general comments section to which perhaps something as follows could be added: "Do you want the existing town hall site, including library, museum and assembly hall demolished and replaced with a shops?" Answer your question yes or no.

Finally, readers might like to add individual signatures to the answers so everyone in every household can express their views.

John Elliott, Tunbridge Wells

They're adding to debt

I read your front page story on January 8 about the amount of council tax owed to authorities in west Kent with incredulity.

The arrogance of these councils and their clerks is breath-taking. We pay our council tax with a paying-in book at Barclays Bank.

Today, without any consultation or notice, Sevenoaks District Council has withdrawn this facility on the grounds that it will save £12,000, which is an unlikely sum.

They are happy to forfeit goodwill and risk incurring further debts in addition to the £1.1 million they are already owed.

Frank Bamping, West Kingsdown.

Lanterns a fire hazard

Regarding your article on the Chinese lantern parade. These lanterns might look spectacular as long as they are not released because then they become a definite fire hazard as there is no control over them.

Also, once they have burned out the wire frames are a hazard to wildlife which can become trapped and die an agonising death.

They should be banned on safety grounds.

PJE Pepper, Sissinghurst

VOTE NOW...

EACH week we'll be giving you the chance to make your voice heard on a major issue.

This week we want to know, one month in, if you've managed to keep to your new year's resolutions.

There are a range of options open to you – simply make your choice by logging on to one of our websites at www.yourtunbridgewells.co.uk, www.yourtonbridge.co.uk or www.yoursevenoaks.co.uk.

LAST WEEK'S POLL

What is your overall level of satisfaction with the service you receive from Southeastern trains?

- Very satisfied : 5 per cent
- Quite satisfied : 12 per cent
- Satisfied : 5 per cent
- Disappointed : 28 per cent
- Unacceptably bad : 48 per cent

What's the value of your car?

**TEXT
83338**

Receive an accurate valuation for your car in minutes with our SMS Car Valuation Service

Text **kos**, the **car registration** and **mileage** leaving space between each, to **83338** e.g. **kos EF04BWZ 10000**

By pricing experts

GLASS'S
ESTABLISHED 1951 • TRUSTED OVER 60 YEARS

Have you had a trip, slip or fall?

If you've had a trip, slip or fall and want to make a **NO WIN NO FEE** claim call free on **0800 804 6012** or visit

www.KentCompensation.com

KentCompensation.com
Getting you the compensation you deserve



KentCompensation.com is owned and operated by Whitehead Monckton.
Regulated by the Solicitors Regulation Authority Whitehead Monckton 59423.
Authorised and Regulated by the Financial Services Authority.

Original Price: £20,000
Franchise Dealer: £11,250
Independent Dealer: £15,000
Private Buyer: £10,000
Private Buyer: £10,000
Private Buyer: £10,000
Part Exchange: £5,000

Options: Back

MS Service: Service availability dependent on UK mobile coverage. SMS car valuations cost £1.50 plus normal network charges.
Service does not value imports, low-volume vehicles, cars manufactured before 1999 or those under 6 months old, motorbikes, vans or commercial vehicles.



BIRTHS, MARRIAGES AND DEATHS

Including family announcements in partnership with the Kent registration service

To register Births, Marriages and Deaths contact the Kent registration service on 0845 824 7400
For advertising announcement enquiries telephone Kent on Sunday on 01303 817150

BIRTHS

AKERS

Phil and Debbie of Herne Bay are delighted to announce the early but safe arrival of their beautiful daughter, Isla Emma-Louise Joyce Akers, on 6th January 2010.

CHILCOTT

Sarah and Richard Chilcott are pleased to announce the birth of their daughter Sophie Elisabeth and sister to Thomas. She was born on 11th January 2011, weighing 7lb 11oz. Welcome sweetheart, we love you very much xx.

COOK-NEVILLE

Steven & Claire would like to celebrate the birth of their daughter Gracie Margaret, born on the 30th December 2010 at Maidstone Hospital.

EMANUELSSON

Karl and Rohini Emanuelsson celebrate the birth of their son Togh Kang Emanuelsson, weighing 8lb 9oz, on the 13th December 2010.

GAUCI

Ivan and Marie are happy to welcome small angel Arthur on the earth. He was born on 6th January 2011 in the William Harvey Hospital Ashford.

HOPTHROW

Tim and Georgina of Canterbury are delighted to announce the safe arrival of their beautiful daughter, Grace Elizabeth Hopthrow, on 8th January 2011, weighing 8lb.

KEMP

Samuel James Kemp born to proud parents, Joanne and Glen Kemp, on 6th January 2011 at Maidstone Hospital.

LANGMAID

Neil and Tamsin of Faversham are proud to announce the birth of their beautiful daughter, Eden Amelia Langmaid, on 17th January 2011. A new sister for Finn.

LEE

Shane Kiah Raymond born on 1st January 2011, weighing 5lb 11oz, to proud parents Jeanie and Duane. A little brother for Dulcie and Mary.

MILLER

Riley Steven Miller born on 10th January 2011, weighing 8lb 9oz. Son to Laurence Miller and Jasmine Hickmott in Maidstone.

MORSE

Dan and Elisa are pleased to announce the birth of their second daughter Alice Ellen on 12th January 2011. A sister for Emily.

OCKELFORD

Emma Taggart and Joseph Ockelford celebrate the birth of their daughter Amelia Louise Ockelford on 14th January 2011.

DEATHS

COSTA

It is with great sadness that we announce the passing of Gerry on 12th January 2011, aged 73. Much loved by his wife Viki, their children Janine and Marcel, their son-in-law Dan and daughter-in-law Tilly, "Yayo" to Ben, Lili, Jay and Dylan. Lifelong supporter of good causes, photographer, raconteur and former fruit and vegetable importer, he will be greatly missed but never forgotten. Donations, in lieu of flowers to the Pilgrim's Hospice of Thanet, Ramsgate Road, Margate, CT9 4AD.

JENNER

Irene Alice (nee Waddell) passed peacefully away at her home on January 16th 2011 aged 94 years, wife of the late Albert Jenner. A much loved mother, grandmother and great grandmother. The funeral service takes place at St Peters and St Pauls Church, Dymchurch, on 28th January at 11:15, to be followed by a family cremation at Hawkinge.

Family flowers only, donations if desired to Dungeness RNLI, c/o Romney Marsh Funeral Services, George Lane, New Romney.

MATHER

Pat (Elizabeth) Mather of Cliftonville died peacefully on the 1st January 2011. Funeral Service at Thanet Crematorium at 3.20 pm 3rd February.

PEPPER

Alan Pepper loving husband, father and grandpop, sadly passed away 18th January at Pilgrims Hospice Canterbury. Funeral held at Barham Crematorium, Wednesday 2nd February, 12.40. Flowers or donations to Pilgrims Hospice, Canterbury.

TREML

Dorothy Winifred of Hythe, Kent, passed away peacefully on 22nd January 2011, aged 97 years. Will be sadly missed by family and friends.

WEST

To celebrate the life of Jim West of Maidstone who has sadly passed away aged 84. Dearly loved husband of Mue West. Funeral service at Vinters Park on 31st January at 3.30. Family flowers only and donations to Heart of Kent Hospice via Doves Funerals.

Bedgebury should remain public

Selling off national forests is environmental vandalism. Bedgebury is a much-loved forest and an asset to the county. We cannot let it be sold to the highest bidder and lost to the country forever.

The coalition seems intent on selling off our national assets and it seems that even forests could go on eBay. They are too valuable to lose. They need to be accessible to the public and used to enhance biodiversity, not seen as a quick route to cash. Since our forest cover is less than many other countries in northern Europe, we should be looking at ways to extend their area. New areas of fast growing species, for example on set-aside agricultural land, could be used for biomass energy.

With no support from the public to the forest sale, as 84 per cent of people are in favour of forests remaining in public ownership and only two per cent not, the Government has no mandate to do this.

Stuart Jeffery, Chair of Kent Green Party

Nominate a lottery project in your area

We are calling on readers to put forward their favourite lottery-funded projects for recognition in the National Lottery Awards 2011.

This is the annual search to find the UK's favourite lottery-funded projects and recognise the dedication of those behind them. Lottery players raise £28 million every week for projects both large and small that make a difference to people, places and communities.

We would like to hear about lottery-funded projects that have had a positive

impact on the area and made a real difference to people's lives.

The National Lottery Awards have seven categories, each reflecting the main areas of lottery funding: arts, education, environment, health, heritage, sport and voluntary/charity.

The projects that make it to the finals of the National Lottery Awards will receive national recognition at a star-studded event broadcast on BBC One later this year. They will also have a chance to win a £2,000 cash prize.

Visit www.lotterygoodcauses.org.uk to find out more. Entries must be received by 5pm on Friday, February 18.

*Rebecca Gowrley
The National Lottery Awards*

Child poverty is being made worse

The latest findings by Family Action, which reveal that more babies will be born into poverty as a result of tax and benefit changes, cannot be dismissed lightly.

This research challenges the Government's promise that deficit reduction would not increase child poverty. By making it more difficult for a child to access the stability and well-being that comes in part from a healthy diet, decent housing, early years education and supportive relationships, a child will struggle to grow up and contribute to society as fully as they would have done had they been in receipt of such support.

History teaches us that growth, be it personal or economic, does not come without investment. If we are to remain a competitive player in the 21st century, we cannot allow this human capital to be squandered.

*Rob Tolan
Head of policy and research,
Elizabeth Finn Care*

Finding a home is a breeze



1000s of properties for sale and to rent online

PropertyforKent.co.uk

POWERED BY KOS MEDIA



Keep Kent Working! *It's jobs for Kent*

'County has the skills we need for success'

Plan to invest in apprenticeships

THOUSANDS of apprenticeships could be created from a 15-year investment plan being considered by councils in east Kent.

Dover, Folkestone, Canterbury and Thanet are all set to benefit from the East Kent Local Investment Plan 2011-2026, which aims to bring jobs and housing to the region on behalf of a wide range of community partners, including Kent County Council and the Government's Homes and Communities Agency.

Based on a best-case scenario of £300 million investment through the project, an estimated 2,000 apprenticeships could be created in the region.

However, even a much lower sum of £69m would still create about 460 apprenticeships.

The plan looks at key strategic priorities and major projects for each district to bring investment, jobs and housing for the future. It has been brought together to inform future investment decisions for the region, including through the new Local Enterprise Partnership and other programmes, where appropriate.

Dover council is the first to approve the plans, which leader Cllr Paul Watkins said he was "delighted" about.

He added: "It is vital that we continue to work with all partners to make the strongest case for future investment for Dover district and east Kent.

"The strategic and local priorities from a Dover perspective add value to east Kent, and a number of local schemes are already construction-ready and will continue to bring major private sector investment to the area.

"The work already undertaken in a range of areas in Dover – including having growth point status and our local development framework in place – has set firm foundations for growth, and with the approval of the local investment plan we are looking forward to seeing continued regeneration and investment for the future."

By **STEVE KNIGHT**

THE chairman of the Kent Association of Young Entrepreneurs (KAYE) has urged employers to pull together and help grow the county's workforce.

David Ing is the latest name to back this newspaper's Keep Kent Working campaign, praising the initiative for its goal of bringing businesses closer together for the benefit of prospective employees throughout the region.

"There's a lot to be said for looking after your own community, and Keep Kent Working fits in with that ethos," he said.

"Kent has such a rich source of talented people and such a diverse range of businesses, so why would anybody need to go outside of it? We should all be working together for the greater good of the county.

"KAYE works closely with the University of Kent and with Canterbury Christ Church, and it's a shocking statistic that something like 80 per cent of graduates will end up leaving Kent. We're trying to encourage them to stay here and back other businesses in the county, and that goes hand-in-hand with the Keep Kent Working campaign."

The Kent Association of Young Entrepreneurs was launched to support young-minded business people who are either running their own company, seriously considering starting one, or working their way up the corporate ladder.

Originally aimed at young people, Mr Ing admits the recession has had a big effect on the age range of its 200-plus members.

"We've got some members who are over 40 and even over 50, and the main reason is that people have been made redundant and decided to go out on their own. But the principles KAYE has are the same, no matter how old you are.

"We're there to provide support, guidance and access to other people for entrepreneurs,



SUPPORT: David Ing is urging employers to source their workforce from within Kent

because it's good to know there are other people out there who are in the same boat as you. It's safety in numbers."

As well as being the chairman of KAYE, Mr Ing is also managing director of the Maidstone-based marketing agency CFA.

He is also a member of the Institute of Directors' Kent executive committee and of the Kent Ambassadors group.

Mr Ing was in positive mood when asked

how well-placed he thought the county was for the inevitable economic recovery.

He said: "I think it's well positioned. We've got great links to Europe and the Olympics are just around the corner.

"The only negative is that businesses in the county are not as good at bringing people together, and that's where I think the Keep Kent Working campaign can help."

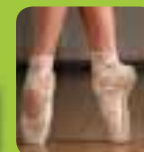
Visit www.kaye.uk.com for more details.



What course will you choose?

Enrol now for 2011

Visit www.kent.gov.uk/adulted or call 0845 606 5606 to enrol today!



**KENT ADULT
EDUCATION**

**COMMUNITY
LEARNING
AND SKILLS**

**Kent
County
Council**

To advertise in this section **01892 779650**

Train & Retrain

Sponsored by

**KENT ADULT
EDUCATION**

Scholarship scheme benefits art students

STUDENTS at the University for the Creative Arts are reaping the benefits of scholarships worth up to £15,000 each.

The economic climate means scholarships – paid for by alumni, governors and friends of the university – make a big difference to those suffering from financial difficulties.

Seventeen students are taking advantage of the scheme, having been awarded placements across its campuses in Canterbury, Maidstone and Rochester, and Epsom and Farnham in Surrey.

“The Government’s proposed rise in tuition fees means it is vital for us to offer scholarships to those who may not be able to afford to go to university,” said head of development Matthew Horton.

“We have begun developing our awards now, so that we have a generous portfolio of scholarships and bursaries available by 2012 to help as many students as possible to fulfil their potential.”

UCA chairman and former MasterChef host Loyd Grossman is one of several people to have made significant contributions to the scholarship programme, as has the university’s vice-chancellor, Professor Elaine Thomas.

The scholarships are awarded to undergraduate and postgraduate students from any background, who are judged to have shown outstanding creative potential in their chosen field in the arts.

Jacque Brown, from Broadstairs, was



PRACTICAL HELP: Jacque Brownne with her benefactor, Loyd Grossman

able to progress from a foundation course at UCA Canterbury to a degree in graphic communication at UCA Farnham, thanks to the financial support of Loyd Grossman.

She said: “Finding out I had won the scholarship greatly increased my confidence, but practically it has helped me to afford the extras I need for my course, which is very material-intensive.

“All of this is helping me enhance my work.”

Details of the university’s scholarships for 2011 will be released at the end of February.

Visit www.ucreative.ac.uk/scholarships.

Open day for graduates

THE University of Kent is holding a post-graduate open day from 11am-3pm on Saturday, February 5.

Prospective students are invited to attend so they can learn about the funding schemes available to them, including the university’s multi-million pound postgraduate scholarship fund.

The event at the Canterbury campus will also provide information about the extensive range of part-time and full-time courses on offer, with visitors able to tour

the accommodation and study facilities.

Professor Diane Houston, dean of the university’s graduate school, said: “Postgraduate education is of increasing importance both to students and universities.

“I hope our open day will help inform the choices of graduates who would like to study for academic interest or to further their careers.”

Visit www.kent.ac.uk/opendays to register your interest in the open day.

Students enlist just for day

PUBLIC service students received a taste of life in the Army as part of their Level 2 BTEC Diploma.

The Canterbury College youngsters spent a day with troops based at Shorncliffe Barracks, near Folkestone, where they learned techniques such as low-level tactics, moving in formation and close-quarter combat skills.

Of the 15 who took part, more than half said the experience had given them a real interest in pursuing a career in the armed forces.

Public services co-ordinator Howard Gilbert said: “They worked hard for their Army instructors and supported each other to overcome any challenges.

“It is always good to see how students perform outside the classroom, and they



COMBAT: Students’ taste of Army life

certainly rose to the occasion.”

Courses within the college’s public services department involve activity-based teaching and learning and are led by staff from the forces and emergency services.



BUSINESS TRAINING SOLUTIONS

MidKent College’s dedicated training consultancy provides a professional service that is dedicated to the needs of local companies. Training courses can be delivered in-company or in the first class facilities available at the College.

Subject areas available include:

- > Building & Civil Engineering
- > Commercial & Business
- > Construction Crafts
- > Education
- > Electrical
- > Floristry
- > Health & Safety
- > Health & Social Care
- > Holistics
- > Hospitality
- > ICT
- > Logistics
- > Management
- > Office Skills
- > Plumbing
- > Security



Visit www.midkent.ac.uk/employer-zone for more information.

01634 402020

MidKent College
BUSINESS DEVELOPMENT

Apprenticeship Week 7-11 February 2011



Summary of events in Thanet:

Monday 7th February

- Launch of Training Solutions Facebook site
- College Apprenticeship Graduation event



Tuesday 8th February

- Thanet College recruits 'The Apprentice'

Wednesday 9th February

- Principal Graham Razey - live interview on Academy FM at 11.15am
- Drop-in session about Apprenticeships - College Library 12 midday until 5.00pm

Thursday 10th February

- Training Solutions take over the Community Hub at Westwood Cross 10am-1pm

Friday 11th February

- Training Solutions take over the Community Hub at Westwood Cross 10am-1pm
- Thanet College hosting the Coastal College Consortium for the 'Employer Engagement Task Group'

Saturday 12th February

- Apprenticeship Bus will be at Westwood Cross from 8.30am-6.00pm.
- Launch of a range of new Thanet College Apprenticeship programmes



Events run by Training Solutions
At Work - Through Work - For Work
01843 605032 / training.solutions@thanet.ac.uk



Powered by KOS Media

JobsforKent.co.uk

TO ADVERTISE: TELEPHONE: 01892 779650 | FAX: 01892 515495 | EMAIL: appointments@kosmedia.co.uk

Senior & General Appointments	20-21
Public Sector Vacancies	21-22
Jobs for Kent	22 & 35
Public Notices	35-36

- | | | | |
|---|---|--|---|
| <ul style="list-style-type: none"> • Accountancy • Administration, Secretarial, PA • Agriculture, Forestry, Environment • Art and Design • Catering, Hospitality • Construction, Architecture, Surveyors • Customer Service, Call Centre • Domestic | <ul style="list-style-type: none"> • Education, Teacher, School • Engineering, Manufacturing, Utilities • Estate Agency, Property • Graduate, Trainees • Health and Safety, Security, Defence • HR, Recruitment • Industrial, Warehouse, Factory • IT, Internet, Telecoms | <ul style="list-style-type: none"> • Insurance, Banking, Finance • Legal • Leisure, Tourism, Travel • Management Consultancy • Management, Senior Positions • Marketing, Advertising • Motor Trade, Driver • Not for Profit, Charities | <ul style="list-style-type: none"> • Nursing, Medicine, Care Work • Other • Print, Packaging, Distribution • PR, Media, Journalism • Public Sector, Social Services • Retail, Wholesale, Sales • Scientific and Pharmaceutical, Research • Transport, Logistics, Aviation |
|---|---|--|---|

Do you love your children?

Have you got room in your heart, your home and your life?

We need short and long term foster carers who can give a child the support they need through difficult times.

Pay starts at £325 per week and lots of training is given.

We offer all of our carers two weeks paid break per year plus 4 hours sitting each week. If you are interested in fostering and would like to be part of what we do, please call us now at Family Matters Fostering to arrange a local interview.

01303 210029 www.fosteringagency.com



Sales Co-ordinator

HV Wooding are a well established and successful manufacturing company producing metal components to customer specification, owing to growth in the business and to assist in the development of future opportunities we have a vacancy for a Sales Co-ordinator.

We are looking for an experienced Sales Co-ordinator to join our busy sales team, the candidate should have proven experience in the following areas:

- Enquiry Management/Sales Admin
- Marketing
- Account Management
- Team Leading

Reporting to the Sales Director you will be responsible for the general co-ordination of the sales team using effective team leading skills to move the team forward and to enhance performance. You will take a hands on pro-active role in developing the Marketing approach for the company, this is aimed at new business generation.

You will need to be numerate and have good attention to detail with a methodical approach to your work together with excellent communication and organisational skills. Experience working in a manufacturing business with some technical knowledge would be of benefit but not essential as full process/product training will be provided. A good knowledge of 'MS Office' software is also required.

This is a key role within the business and will be of interest to someone with Enquiry Management and Marketing experience looking for a challenging and rewarding role.

Please send your CV to jolson@hvwooding.co.uk

S. Simmonds & Son Ltd

require a

Part-Time Manager for the School Uniform shop

at Holmewood House School, Langton Green

4.5 hours per week, extra in school holidays.

Apply to: Marion West, 64 Calverley Road, Tunbridge Wells, TN1 2UG

01892 510123

marion@simmonds-ltd.com



ST JOHN HOME

have a vacancy for a

Trained Nurse for Friday Night Duty

to join our team caring for 18 elderly people

Excellent working environment and rates of pay.

**For application form phone Matron on
01227 273043**



**Coastal
Services
Division**

The Coastal Services Division of Gardline Environmental Ltd provides a variety of survey and windfarm services and specialist vessels for contracts and charters. These include Windfarm Turbine Transfers, Hydrographic Surveys and Guard Boat duties. Due to the award of some major long-term contracts across the UK, we are seeking persons suitable for the following positions:

SKIPPER

The ideal candidate must possess previous experience at sea on 10m to 20m vessels, using a variety of propulsion methods. As a minimum, an RYA Powerboat Level 2 Certificate and an ENG-1 medical certificate are required. A VHF, First Aid and sea survival certificates would be an advantage as would experience of training support staff in boat operations. We have several experienced support staff as well as those beginning their careers at sea, so your ability to encourage and guide is important.

The successful candidate must be able to demonstrate their boat handling skills, leadership qualities and problem solving abilities. Your calmness, confidence and initiative will be key to your success as one of our skippers within our team.

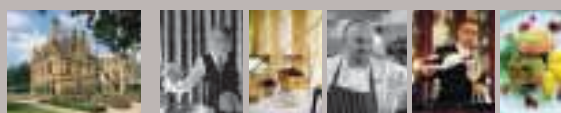
ABLE SEAMEN

In this role we are looking for individuals who have commercial and or leisure boat experience in an all-round support role. Your positive attitude and approach to the work and practical learning will be key to your success and progression. You must be someone who can accurately follow instructions and take responsibility for given tasks, working closely with and providing support to the Skipper regarding all aspects of vessel operations.

Working for Coastal Services, is physically demanding and will require nationwide travel and periods of time away at sea. We do operate on rotations appropriate to contract, usually 16 days on (including travel) and 14 days off, but for ALL the above roles you will need to be flexible and willing to work outside the core business hours on occasions. Ideally we are looking to recruit people from the localities of our contracts, but this is not essential.

If you are interested in working with us, please send your CV and Cover Letter via e-mail detailing your experience, skills and qualifications along with your availability to Allan Tucker, Project Manager at allan.tucker@gardline.com

Closing date: Thursday 10th February 2011



Hand Picked Hotels is a collection of 17 luxury country house hotels throughout the United Kingdom and Channel Islands.

HR ADMINISTRATOR

Based Brandshatch Place Hotel | £18k

Responsible for all HR administration for a designated group of properties, your duties will include setting up and updating personnel records in line with audit and data protection requirements, as well as administering the employee benefits system and assisting with recruitment of new staff members.

We are seeking a confident, pro-active and highly organised individual with excellent knowledge of Microsoft Office to deliver a first-class HR admin service.

ACCOUNTS ASSISTANT

Maternity cover | Based Sevenoaks | £17.5k

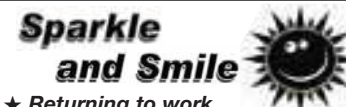
Working as part of a busy, friendly team, you will provide ledger and accounting support to both our head office and individual hotels, including supervising bought and sales ledgers, cash book reconciliations and assisting with month end procedures. Data reporting on a daily, weekly and monthly basis will also form part of your role.

You will have strong numeric skills, good Excel knowledge and demonstrate excellent attention to detail. Previous knowledge of Opera and Sage is desirable.

**Please apply with CV and covering letter with current salary details to:
Keely Dobinson at kdobinson@handpicked.co.uk**

Closing date: 11th February 2011.

www.handpicked.co.uk



★ **Returning to work**

★ **Looking for a new challenge**

★ **Salary up to £18,500 per annum**

★ **Full holiday entitlement**

★ **Maidstone town centre location**

★ **Bring your personality to work
and let it work 4 u**

★ **Telesales based operation**

HAZEL MOTORS

We are urgently looking to recruit a

Fully Qualified and experienced

Vehicle Technician / Mechanic

to join our service team.

Duties to include vehicle servicing, repairs, diagnostic work and tyre fitting etc, on a wide range of cars and light commercials. An MOT tester would be preferred but is not essential. Applicant must be punctual, reliable and hold a full driving licence. Friendly family business, established for over 40 years in Chatham.

Please email your CV to
info@hazelmotors.co.uk or call 01634 406664

Part Time Medical Receptionist

We need a new person to join our busy, friendly reception team at the Town Medical Centre, Sevenoaks.

Experience not essential but calm, unflappable nature absolutely necessary! If you would like to work 15 hours (3 days) a week in this rewarding job as part of a happy, progressive practice, please apply in writing with your CV to:

Keith Salter, Practice Manager

Town Medical Centre

25 London Road, Sevenoaks TN13 1AR

The smart way to find your next job
JobsforKent.co.uk





The future of local media

Be a part of an exciting and growing team developing our portfolio across Kent

Media Sales Executives Field Based x2

Full Time permanent Ashford and Weald

Full Time permanent West Kent

KOS Media look for highly motivated people to create and sell multi-media solutions in our market leading portfolio including newspapers, magazines and digital sales.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response. Looking after and growing an existing customer base along with finding new business will form the basis of the job role. You will need to be a self motivated individual with sales experience, good communicator, tenacious and hard working to succeed in this environment.

Telephone Sales Executives x2

Maternity Cover fixed term 12 months

Full Time permanent

If you are highly driven, confident, a self motivated team player with good communication skills, who is able to work under pressure to deadlines and targets, in our fast paced and fun telesales department, then apply. You will be office based and working with an existing client base of advertisers where customer service is paramount, but you must also be able to search out new business to develop and grow your territory revenues and opportunities.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response. Media experience is not essential as full training will be given.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply in writing with your CV and covering letter in the first instance to:

Ynez Coton, Commercial Director,
ARCHANT KOS MEDIA

Apple Barn, Hythe Rd, Smeeth, Ashford Kent. TN25 6SS
Or email ynez.coton@kosmedia.co.uk

Media Sales Executives (Business to Business)

We have an opportunity for highly motivated people to create and sell multi-media solutions in our market-leading portfolio of newspapers and magazines.

We're not looking for people to just take orders; we're looking for people who can provide first class solutions for our customers. We believe good customer service is at the heart of our success and we want to recruit people who can develop excellent business relationships and present effective and innovative ideas that will provide real value and response for our customers.

Telephone Sales Executives x2

You will play the key role in selling advertising across our market leading portfolio of newspapers, websites and mobile products. Candidates may possess a track record in telephone sales, combining excellent communication skills, tenacity and the ability to build relationships.

Ultimately, we need an articulate and assured sales person with a structured and positive manner.

You might also be looking to enter media as a career within sale and this would be an excellent starting point.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply with your CV and covering letter in the first instance to:

Christine Davidson, Commercial Director

ARCHANT KOS MEDIA,
Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SS
Or by email christine.davidson@kosmedia.co.uk

ARCHANT KOS MEDIA

Find
teaching
jobs
online

Register your details
and we'll email you
daily with new jobs
that match your
selected criteria

JobsforKent.co.uk
The smart way to find
a job in the County

POWERED BY KOS MEDIA

Experienced Timber Sales/Sales Person Required

40 hours + a week • Wage negotiable
Must have own transport due to location

Please send your CV to: glenn@orlestoneoak.co.uk
For more information, please view our website:
www.orlestoneoak.co.uk

Alzheimer's & Dementia

S U P P O R T S E R V I C E S

Registered Charity Number 1024385

ARE YOU INTERESTED IN CARING FOR PEOPLE WITH DEMENTIA?

Alzheimer's and Dementia Support Services is a registered charity which supports people with dementia and their carers

We are looking for **CARERS** to support people in their own homes. You will need to have a genuine interest in people with dementia plus patience and empathy in abundance. Experience of caring for people or NVQ level 2 required. In return we will offer you specialist training, hours to suit you, and the opportunity to work for a friendly caring charity.

Rate of pay will be £8.00 per hour,
plus 4 weeks annual leave.

For application forms and further information contact
Judith West 01474 533990

or email judith.west@alz-dem.org

Closing date for completed applications 21st Feb, 2011.

We are seeking a first class book-keeper/account administrator

with an enthusiastic and committed approach, to work in our Head Office based in Marden, Kent to start as soon as possible

- A good working knowledge of Sage
- Excellent communication skills
- Ability to work as part of a team and to play a key role in this growing company
- Self motivated and organised
- At least two years' experience in a similar position

The Kindergartens are a family run group of successful and well established nursery schools situated in Central London

A competitive salary and conditions are offered

For further details and a full description of the post please email: nicky.peckham@thekindergartens.co.uk

The School is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment

www.thekindergartens.com

THE KINDERGARTENS



To advertise in this section  **01892 779650**



Public Sector

You can also find the latest jobs online: www.jobsforkent.co.uk

KOSMEDIA

Telephone: 01892 779650

Fax: 01303 817004

Email: appointments@kosmedia.co.uk

Online: www.jobsforkent.co.uk

Find a job online



Register your details and we'll email you daily with new jobs that match your selected criteria

JobsforKent.co.uk

The smart way to find a job in the County



The Spencer Wing is the independently owned and managed 22 bed private hospital situated on the QEOM Hospital site. We also have a 4 bed unit at the William Harvey Hospital in Ashford. The continuing growth of our business has resulted in vacancies for the following staff:

PART-TIME RECEPTIONIST/ADMINISTRATOR (Margate)

20 hours per week (shifts between 7.30am – 08.00pm)

Closing date for applications – 4th February 2011

Qualifications

Maths and English (GCSE or equivalent) 2 years working with the public
Knowledge of Word, IT Skills, Booking Systems. Flexible approach to working

To discuss these opportunities or to arrange an informal visit, please contact
Caroline McKean, Outpatient Administration Supervisor on 01843 234555 Ext: 62044

For job description and application form please contact:
Jo Edwards, East Kent Medical Services Ltd, The Spencer Wing
QEOM Hospital, Ramsgate Road, Margate, Kent CT9 4BG

Telephone: 01843 234556 Fax: 01843 296333

E-mail: jo.edwards@thespencerwing.com

The Spencer Wing is an equal opportunity employer

These positions are subject to a Criminal Records Bureau Disclosure check INVESTOR IN PEOPLE



Calling all Teachers & Cover Supervisors

Primary, Secondary and SEN Education

Our professional team can offer:

- Daily/weekly/termly supply opportunities
- Excellent rates of pay – paid weekly
- Free in-service training and CPD Courses
- An out-of-hours service 24/7


Whether you require daily, short term, long term or permanent roles across Kent and the SE we would love to hear from you.

To find out more information

and to register with us, please call us on:

0845 450 1496 or email: kentteam@tltp.co.uk





RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

Trainer/Assessor in Health & Social Care

A Trainer/Assessor is required to work at the college's brand new Business Centre in Manston.

The successful applicant will be required to:

- Assess and track a caseload of learners for Employer Responsive provision in a variety of environments towards timely completion
- Carry out Internally Verification
- Prepare and deliver group training for customised and accredited programmes
- Contribute to resource development and implement new programmes as necessary under the direction of the Sector Lead
- Promote the Business Centre / Sector, recruiting new candidates primarily from existing employer contacts.


Salary Scale: £19,000 - £23,000 plus Achievement Incentives up to £3K, 37 hours, all year

Closing date: 31 January 2010

Interview date: 8 February 2011

For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'. Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Promoting Equality Preventing Discrimination



Westlands Academies Trust



The Westlands School

Westlands Avenue, Sittingbourne, Kent ME10 1PF

SITE MAINTENANCE TECHNICIAN/CARETAKER

The successful applicant will work as a member of the Site Maintenance team, line-managed by the Site Manager. As well as general caretaking duties, the successful applicant will be expected to undertake site maintenance, and so a working knowledge and experience with carpentry, electrics, plumbing and decorating is desirable.

37 hours a week. Extra payments will be made to cover any out-of-hours lettings during evenings and weekends and for weekend/Bank Holiday standby duty, all of which are carried out on a mandatory, shared rota basis.

Applicants must be prepared to work a variety of hours as and when required.

Kent Pay Band 3 £14,099 - £15,984


Recruitment packs are available from the school or online. Please note, we cannot accept CVs without an application form.

Closing date: Monday 31st January 2011

Westlands Academies Trust is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. This post is subject to an enhanced CRB check..

Tel: 01795 477475 Fax: 01795 479461
Email: swa@westlands.kent.sch.uk
Headteacher:
Mr J Whitcombe MA

Westlands Academies Trust
Company No 7344732

JobsforKent.co.uk

A selection of the 100s of Local Jobs online

Accountancy

Jobs

All over Kent
Salary £7.41 to £15.37 p.h.
Census Jobs from £7.41 to £15.37 p.h. (depending on role/location). Full and part time roles available in your area. Be part of an exciting project and apply now at www.censusjobs.co.uk
To apply/more information: Census applications@jobsforkent.co.uk
Quoting Job Ref: kos

Administration, Secretarial, PA

Data and Personalisation Controller

Tunbridge Wells
Salary Negotiable
To apply/more information: Fox Print Services Rebecca.aldroyd@foxprintservices.co.uk
Quoting Job Ref: kos

Box Office Supervisor

Margate
Salary £17,000 - £18,500 PA
To apply/more information: Theatre Royal Margate admin@theatreroyalmargate.co.uk
Quoting Job Ref: kos

Lettings Administrator

Sittingbourne
Salary Negotiable
To apply/more information: Family Homes sunil.popat@virgin.net
Quoting Job Ref: kos

Part Time Medical Receptionist

Sevenoaks
Salary negotiable
To apply/more information: Town Medical Centre applications@jobsforkent.co.uk
Quoting Job Ref: kos

Sales Co-ordinator

Hythe
Salary Negotiable
To apply/more information: H V Wooding Ltd johnson@hvwooding.co.uk
Quoting Job Ref: kos

Catering, Hospitality

Cook

Broadstairs
Salary £6.70 per hour
To apply/more information: The Royal British Legion mauricehouse@britishlegion.org.uk
Quoting Job Ref: kos

Child Care

Teaching Positions

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: Gen

Cover Supervisors

All over Kent
Salary Negotiable
Calling all Teachers; Cover Supervisors Primary, Secondary and SEN Education Our professional team can offer: • Daily/weekly/termly supply opportunities, • Excellent rates of pay - paid weekly, • Free in-service training and CPD Courses, • An out-of-hours service 24/7 Whether you require daily, short term, long

Telephone Sales Executives x2

Ashford
Salary Negotiable
To apply/more information: ARCHANT J KOS MEDIA applications@jobsforkent.co.uk
Quoting Job Ref: kos

Telesales

Maidstone
Salary Negotiable
To apply/more information: Theme Events sjsainsbury@btconnect.com
Quoting Job Ref: REC500

Telephone Sales Executives

Ashford

term or permanent roles across Kent and the SE would love to hear from you. To find out more information and to register with us, please call us on: 0845 450 1496 or email: kentteam@tftp.co.uk
To apply/more information: London Teaching Pool Ltd kentteam@tftp.co.uk
Quoting Job Ref: kos

Teachers

All Kent
Salary Negotiable
Calling all Teachers & Cover Supervisors Primary, Secondary and SEN Education Our professional team can offer: • Daily/weekly/termly supply opportunities, • Excellent rates of pay - paid weekly, • Free in-service training and CPD Courses, • An out-of-hours service 24/7 Whether you require daily, short term, long term or permanent roles across Kent and the SE would love to hear from you. To find out more information and to register with us, please call us on: 0845 450 1496 or email: kentteam@tftp.co.uk
To apply/more information: London Teaching Pool Ltd kentteam@tftp.co.uk
Quoting Job Ref: kos

Foster Carers

All Kent
Salary £325 per week
To apply/more information: Family Matters Fostering Ltd mrag@fml.org.uk
Quoting Job Ref: kos

Construction, Architecture, Surveyors

Plant Supervisor

Ashford
Salary £neg depending on skills and experience
To apply/more information: Interpersonnel jfk@interpersonnel.ltd.uk
Quoting Job Ref: PSA11

Sales Executive

Rochester
Salary £30K OTE
To apply/more information: Inchoak Office Interiors mhavksworth@inchoak.co.uk
Quoting Job Ref: kos

SITE MAINTENANCE TECHNICIAN/CARETAKER

Sittingbourne
Salary £14,099 - £15,984
To apply/more information: Westlands School (The) headteacher@westlands.kent.sch.uk
Quoting Job Ref: kos

Customer Service, Call Centre

Telephone Sales Executives x2

Ashford
Salary Negotiable
To apply/more information: ARCHANT J KOS MEDIA applications@jobsforkent.co.uk
Quoting Job Ref: kos

Telesales

Maidstone
Salary Negotiable
To apply/more information: Theme Events sjsainsbury@btconnect.com
Quoting Job Ref: REC500

Telephone Sales Executives

Ashford

Salary Negotiable

To apply/more information: ARCHANT J KOS MEDIA applications@jobsforkent.co.uk
Quoting Job Ref: kos4

Domestic Trades

Aglian Home Improvements

Kent
Salary £40 OTE
To apply/more information: Anglian Windows applications@jobsforkent.co.uk
Quoting Job Ref: kos

SITE MAINTENANCE TECHNICIAN/CARETAKER

Sittingbourne
Salary £14,099 - £15,984
To apply/more information: Westlands School (The) headteacher@westlands.kent.sch.uk
Quoting Job Ref: kos

Education, Teacher, School

Teacher of Spanish

The Folkestone School for Girls
Salary Dependant on Experience
To apply/more information: Folkestone School For Girls sdunster@folkestonegirls.kent.sch.uk
Quoting Job Ref:

Communicator

The Folkestone School for Girls
Salary Kent Pay Scheme Band 6 (£18,471 - £20,262)
To apply/more information: Folkestone School For Girls sdunster@folkestonegirls.kent.sch.uk
Quoting Job Ref: KoS

Teaching Positions

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: Gen

PE TEACHER

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: PE

HOME ECONOMICS TEACHER

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: HECO

CDT TEACHER

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: CDT

A MUSIC TEACHER

Medway
Salary TBC
To apply/more information: Education Sense office@education-sense.com
Quoting Job Ref: MUS

Trainer/Assessor in Health & Social Care

Broadstairs
Salary £19,000 - £23,000

To advertise in this section  **01892 779650**



THANET COLLEGE

“Raising Aspirations, Developing Skills, Delivering Quality”

Do you have what it takes to be a College Governor?

Thanet College continues to build on the success and achievement of its students in a wide range of vocational courses, specialising in areas such as art and design, music, media and performance, engineering and technology, hospitality, care and business.

College Governors are members of the wide community served by the College who volunteer their senior level experience and skills for public benefit. They are responsible for the educational character and mission of the College, for the proper use of its resources and for safeguarding its assets. Governors are committed to the value of lifelong learning, the promotion of equal opportunities and maintaining standards.

We have a vacancy for a Governor serving on our Governing Body and Audit Committee. The successful applicant should have broad managerial experience and knowledge of organisations at a senior level and be conversant with financial procedures and/or audit processes.

Please apply in writing to:

Nicky Stevenson
Deputy Clerk
Thanet College
Ramsgate Road
Broadstairs
Kent CT10 1PN

The closing date for applicants is Monday 14th February 2011.

Please note: Previous applicants need not apply

Thanet College is committed to Equal Opportunities.

Be the first in line to receive the latest top Kent jobs

Register your details and we'll email you daily with new jobs that match your selected criteria

JobsforKent.co.uk
The smart way to find a job in the County
POWERED BY KOS MEDIA

Jobs for Kent continues on page 35...



Jobs by Email

Be the first to receive the latest Kent Jobs

To apply/more information:
Thanet College
personnel@thanet.ac.uk
Quoting Job Ref: kos

**SITE MAINTENANCE
TECHNICIAN/
CARETAKER**
Sittingbourne
Salary £14,099 - £15,984
To apply/more information:
Westlands School (The)
headteacher@
westlands.kent.sch.uk
Quoting Job Ref: kos

Science Technician
The Folkestone School for Girls
Salary Kent Pay Scheme Band 3 (£14099-£15984) FTE 0.684
To apply/more information:
Folkestone School For Girls
sdunster@
folkestonegirls.kent.sch.uk
Quoting Job Ref: koS

Cover Supervisors
All over Kent
Salary Negotiable
To apply/more information:
London Teaching Pool Ltd
kentteam@ttp.co.uk
Quoting Job Ref: kos

Teachers
All Kent
Salary Negotiable
To apply/more information:
London Teaching Pool Ltd
kentteam@ttp.co.uk
Quoting Job Ref: kos

Engineering, Manufacturing, Utilities

Aglian Home Improvements
Kent
Salary £40 OTE
To apply/more information:
Anglian Windows
applications@jobsforkent.co.uk
Quoting Job Ref: kos

Electrically Based Engineer
Sittingbourne
Salary £35,000
To apply/more information:
Best Connection Agency (The)
maidstone@
thebestconnection.co.uk
Quoting Job Ref:

Experienced Timber Sales/Sales Person
Ashford
Salary Wage negotiable
To apply/more information:
Orlestone Oak Ltd
glenn@orlestoneoak.co.uk
Quoting Job Ref: kos

Vehicle Technician / Mechanic
Chatham
Salary negotiable
To apply/more information:
Hazel Motors
applications@kosmedia.co.uk
Quoting Job Ref: kos

Sales Co-ordinator
Hythe
Salary Negotiable
To apply/more information:
H V Wooding Ltd
jolson@hvwooding.co.uk
Quoting Job Ref: kos

Estate Agency, Property

Lettings Administrator
Sittingbourne
Salary Negotiable
To apply/more information:
Family Homes
sunil.popat@virgin.net
Quoting Job Ref: kos

Leisure, Tourism, Travel

Trainee Sales Assistants
Sevenoaks
Salary Circa £15,000 PA
To apply/more information:
Johnsons Leisure Ltd
sales@needextraspac.co.uk
Quoting Job Ref: kos

Sales Assistants
Maidstone
Salary £25,000 PA
To apply/more information:
Johnsons Leisure Ltd
sales@needextraspac.co.uk
Quoting Job Ref: kos

Nursing, Medicine, Care Work

RGN (Day and Night shifts)
Gillingham
Salary Negotiable
Prestigious Naval Care Home in GillinghamRequires:RGN's (Day and Night shifts) Applicants should be able to provide a high standard of nursing care and work as part of a team. For more information and application form contact: PEMBROKE HOUSE11 Oxford RoadGillinghamKent ME7 4BS Tel: 01634 852431.
To apply/more information:
Royal Naval Benevolent Trust
jotrembeth@pembrokehouse-rnbt.org.uk
Quoting Job Ref: kos

Trainer/Assessor in Health & Social Care
Broadstairs
Salary £19,000 - £23,000
Trainer/Assessor in Health & Social CareA Trainer/Assessor is required to work at the college'sbrand new Business Centre in Manston.The successful applicant will be required to:• Assess and track a caseload of learners for EmployerResponsive provision in a variety of environments towards timely completion,• Carry out Internally Verification,• Prepare and deliver group training for customised and accredited programmes,• Contribute to resource development and implementnew programmes as necessary under the direction of theSector Lead,• Promote the Business Centre / Sector, recruiting newcandidates primarily from existing employer contacts. Salary Scale: £19,000 - £23,000 plus Achievement Incentives up to £3K, 37 hours, all yearClosing date: 31 January 2010Interview date: 8 February 2011For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'.Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052Promoting Equality Preventing Discrimination.
To apply/more information:
Thanet College
personnel@thanet.ac.uk
Quoting Job Ref: kos

Print, Packaging, Distribution
Inkjet Machine operators
Tunbridge Wells
Salary Negotiable

To apply/more information:
Fox Print Services
Rebecca.aldroyd@
foxprintservices.co.uk
Quoting Job Ref: kos

Hand workers
Tunbridge Wells
Salary Salary Negotiable
To apply/more information:
Fox Print Services
Rebecca.aldroyd@
foxprintservices.co.uk
Quoting Job Ref: kos

Retail, Wholesale, Sales

Aglian Home Improvements
Kent
Salary £40 OTE
To apply/more information:
Anglian Windows
applications@jobsforkent.co.uk
Quoting Job Ref: kos

Sales Assistants
Maidstone
Salary £25,000 PA
To apply/more information:
Johnsons Leisure Ltd
sales@needextraspac.co.uk
Quoting Job Ref: kos

Media Sales Executives Field Based
Ashford & Weald
Salary Negotiable
To apply/more information:
ARCHANT } KOS MEDIA
applications@jobsforkent.co.uk
Quoting Job Ref: kos3

Media Sales Executives Field Based
Tunbridge Wells & west Kent
Salary Negotiable
To apply/more information:
ARCHANT } KOS MEDIA
applications@jobsforkent.co.uk
Quoting Job Ref: kos003

Media Sales Executives Field Based
Medway
Salary Negotiable
To apply/more information:
ARCHANT } KOS MEDIA
applications@jobsforkent.co.uk
Quoting Job Ref: kos003

Telephone Sales Executives
Ashford
Salary Negotiable
To apply/more information:
ARCHANT } KOS MEDIA
applications@jobsforkent.co.uk
Quoting Job Ref: kos4

Transport, Logistics, Aviation

Class 2 LGV Moffett Driver
Maidstone
Salary £9 - £10 Per Hour
LGV C / HGV II Moffett Drivers required for on-going temporary work. All applicants must hold a current Moffett certificate as well as a digital tachograph card. Working Monday to Friday (days) up to 45 hours per week. PAYE or Limited Company Drivers welcome. Due to insurance, applicants must be at least 25 years old and have no more than 6 points for minor endorsements (no DRs or DDs). For further details please call Alex on 01622 664999.
To apply/more information:
Best Connection Agency (The)
maidstone@
thebestconnection.co.uk
Quoting Job Ref: AH0001

KENT COUNTY COUNCIL
THE MARRIAGE ACT 1949 AND CIVIL PARTNERSHIP ACT 2004
APPROVED PREMISES FOR CIVIL MARRIAGES & CIVIL PARTNERSHIPS

An application has been made to Kent County Council to grant a renewal of an approval for the following premises to act as a venue for the solemnisation of civil marriages and civil partnerships:-
Name of Premises: **The Best Western Rose and Crown Hotel, 125 High Street, Tonbridge Miss Emily Newbury**

Applicant:
The application and plan of the premises may be inspected at the address below during normal office hours. Any person may give notice in writing of an objection to the renewal of the grant of approval, together with the reasons, within 21 days from the date of this newspaper. Objections should be sent to the address below.
Giles Adey
Head of Registration
Regulatory Services
First Floor, Invicta House
Maidstone, Kent, ME14 1XX



PUBLIC NOTICE
LICENSING ACT 2003
Notice of application for the variation of a premises licence

NOTICE IS HEREBY GIVEN that an application has been made to the licensing authority of Maidstone Borough Council for the variation of a premises licence under section 34 of the Licensing Act 2003

Details of the application are as follows;
Name of Applicant; Mytime Active
Postal address of premises; Cobtree Golf Course, Chatham Road, Sandling, Maidstone, ME14 3AZ
Brief description of proposed variation to premises licence; To extend Permitted Hours to 00.30hrs for Supply of Alcohol Mon-Sat & remove conditions section under 'Children' from embedded conditions. Entertainment Mon-Sat.

Any responsible authority or interested party wishing to make representations on this matter must submit those representations in writing to; The Licensing Team,

Maidstone Borough Council PO Box 1255 MAIDSTONE ME14 9LT by no later than 28 days from the date of this notice.

ANY REPRESENTATIONS WILL BE NOTIFIED TO THE APPLICANT AND WILL BE CONSIDERED BY THE LICENSING AUTHORITY

Please note that it is an offence knowingly or recklessly making a false statement in connection with an application and, on summary conviction for the offence, a person is liable to a fine not exceeding level five on the standard scale (currently £5,000)

Signed; B Thompson Dated; 14/01/11

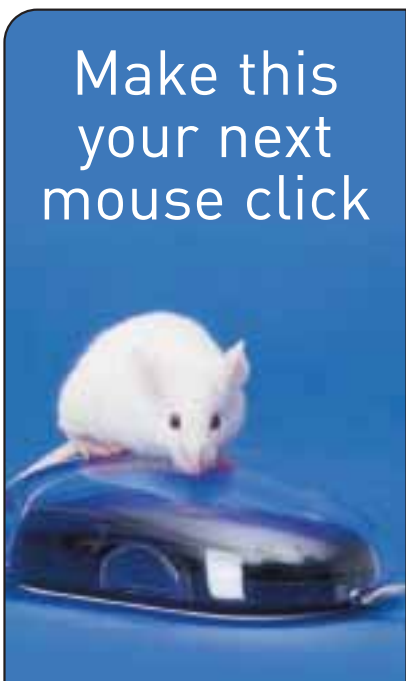
KENT COUNTY COUNCIL
THE MARRIAGE ACT 1949 AND CIVIL PARTNERSHIP ACT 2004
APPROVED PREMISES FOR CIVIL MARRIAGES & CIVIL PARTNERSHIPS

An application has been made to Kent County Council to grant an approval for the following premises to act as a venue for the solemnisation of civil marriages and civil partnerships:-
Name of Premises: **Newlands, Newlands Road, Charing**

Applicant: **Gail Greig**

The application and plan of the premises may be inspected at the address below during normal office hours. Any person may give notice in writing of an objection to the grant of an approval, together with the reasons, within 21 days from the date of this newspaper. Objections should be sent to the address below.
Giles Adey
Head of Registration
1st Floor, Invicta House,
Maidstone, ME14 1XX





Make this your next mouse click

JobsforKent.co.uk

The smart way to find a job in the County

POWERED BY KOS MEDIA

PUBLIC NOTICE
(LICENSING ACT 2003)

Take notice that Sellathurai Mahadevan Birithivirajah has applied to Medway Council under the Licensing Act 2003 for a new premises licence in respect of the premises known as Best One, 4 Admirals Walk, Chatham, ME5 8NL. A brief description of the proposed licence is as follows: The sale of alcohol Monday-Sunday from 0800-2300 hours. Full details of the application are held and can be inspected at the Licensing Authority, Medway Council, Gun Wharf, Dock Rd, Chatham, Kent ME4 4TR. Interested parties or responsible authorities can make written representations to the Licensing Authority in writing by the 17th February 2011 at the address above. It is an offence knowingly or recklessly to make a false statement in connection with an application and the maximum fine on summary conviction is £5,000.

Application submitted by:
Licensing Matters Ltd (01282 684537)



TUNBRIDGE WELLS BOROUGH COUNCIL
TOWN AND COUNTRY PLANNING
(GENERAL PERMITTED DEVELOPMENT)
ORDER 1995

NOTICE OF THE CONFIRMATION OF A DIRECTION UNDER ARTICLE 4(1) TO WHICH ARTICLE 6 APPLIES

NOTICE is hereby given that Tunbridge Wells Borough Council ("the Authority") has confirmed a Direction made under Article 4(1) of the Town and Country Planning (General Permitted Development) Order 1995 to which Article 6 applies ("the Direction").

The Direction applies to development of the type specified in the First Schedule to this Notice within the area described in the Second Schedule to this Notice.

The effect of the Direction is that permission granted by article 3 of the Town and Country Planning (General Permitted Development Order) 1995 shall not apply to development of the type specified in the First Schedule to this Notice and that such development shall not be carried out within the area specified in the Second Schedule to this Notice unless planning permission is granted by the Authority on an application made to the Authority under Part III of the Town and Country Planning Act 1990.

A copy of the Direction and of the map defining the area of land covered by it may be seen at the Council's Tunbridge Wells Gateway, 8 Grosvenor Road, Royal Tunbridge Wells, Kent, TN1 2AB between the hours of 9am and 5pm Monday to Friday (except Thursday 9am to 6.30pm) or 10am and 4pm on Saturday.


The Direction was made by the Authority on 13 December 2010 and came into force in relation to the area specified in the Second Schedule to this Notice on the 18 December 2010. The Direction was confirmed on 24 January 2011 and remains in force in relation to the area specified in the Second Schedule to this Notice.

FIRST SCHEDULE
The Town and Country Planning (General Permitted Development) Order 1995
SCHEDULE 2 PART 2 - MINOR OPERATIONS
Class A
The erection, construction, maintenance, improvement or alteration of a gate, fence, wall or other means of enclosure.

SCHEDULE 2 PART 4 - TEMPORARY BUILDINGS AND USES
Class B
The use of the land for any purpose for not more than 28 days in total in any calendar year, of which not more than 14 days in total may be for the purposes referred to in paragraph B.2, and the provision on the land of any movable structure for the purpose of the permitted use.

SECOND SCHEDULE
A parcel of land having an area of some 6.372722 hectares to the south east of Chiveley Drive, Hawkenbury Road, Tunbridge Wells, Kent.

Paul Cummins, Legal Services Manager,
Tunbridge Wells Borough Council,
Town Hall, Royal Tunbridge Wells, Kent, TN1 1RS
Dated: 29 January 2011



SECTION 48 PLANNING ACT 2008
REGULATION 4 INFRASTRUCTURE PLANNING
(APPLICATIONS: PRESCRIBED FORMS AND PROCEDURE)
REGULATIONS 2009

DEVELOPMENT CONSENT ORDER AT KENTISH FLATS OFFSHORE WIND FARM, NEAR WHITSTABLE AND HERNE BAY, KENT
NOTICE PUBLISHING A PROPOSED APPLICATION FOR A DEVELOPMENT CONSENT ORDER ("DCO")

Notice is hereby given that Vattenfall Wind Power Limited (the "Applicant") of 10 Greycoat Place, London, SW1P 1SB proposes to apply to the Infrastructure Planning Commission (the "Commission") under section 37 of The Planning Act 2008 for the above-mentioned development consent order (the "Application").

The Application relates to the construction and operation of an extension to the existing 90 megawatt (MW) Kentish Flats Offshore Wind Farm, near Whitstable and Herne Bay in Kent (the "Project").

The proposed DCO will, amongst other things, authorise:

- Construction and operation of up to 17 additional turbines to the south and west of the existing Kentish Flats turbine array. The extension would provide up to 51megawatts (MW) of additional capacity and cover a maximum area of 8 km² in water depths of approximately 5 metres. The turbines would have an expected rated capacity of around 3MW with a maximum tip height of around 145 metres. The turbines would be connected by subsea inter-array cables at a depth of around 0.5 to 1m and the foundations are likely to be steel monopiles driven about 30-40 metres into the seabed.
- Associated development comprising the installation of one or more export cables from the wind farm to the shore in the vicinity of Hampton Pier from where it is likely to follow the existing onshore cable route to the Red House Farm electricity substation. This route would take the cable along Hampton Pier Avenue turning west along Whitstable Road for approximately 150m before joining Westbrook Lane. The cabling would run along Westbrook Lane under the railway line before reaching the old Thanet Way. It would then join Thornden Close before running along Thornden Wood Road for approximately 200m to the Red House Farm electricity substation. The route is approximately 2km in length.
- Licences to authorise the installation of the turbines and cables on the seabed.
- Such ancillary, incidental and consequential provisions, permits and consents as are necessary and/or convenient.

The Project is an Environmental Impact Assessment development. Accordingly, the Applicant will be making preliminary environmental information available. A copy of the Preliminary Environmental Report with Non-Technical Summary, which includes details of the proposals, will be available from 31 January 2011 from the following sources:
www.vattenfall.co.uk/en/kentish-flats-extension.htm
Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SW1P 1SB - There will be a charge of £5 for posted reports which will be provided as printed copies or on CD. The documents may also be viewed at:

Council offices Canterbury City Council Military Road Canterbury Kent, CT1 1YW	Canterbury City Council 45 William Street Herne Bay Kent, CT6 5NR	Canterbury City Council Harbour Office Whitstable Harbour Kent, CT5 1AB
---	--	--

Opening hours for these offices are Monday – Friday 8:30am to 5pm.
The documents will be available until 4 March 2011. You can write to us with your comments to Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SW1P 1SB or email mandy.broughton@vattenfall.com. The deadline for written responses to our pre-application consultation is 4 March 2011.



Driving

www.carsforkent.co.uk



More upmarket focus with the latest Focus

FORD launches its third generation Focus in March with clear intent to take the UK's best-selling family hatchback upmarket.

And there could be no better way to celebrate the firm's 100 years in Britain, than production of what is tipped to be the sharpest Focus since the original mould-breaker arrived in 1998.

That car arrived as a replacement for the long-running and increasingly tired Escort; indeed, I have written before about the complacency and market over-dominance shown by Ford in wringing out year after year of warmed over technology and

By **STEVE LOADER**

design in those latter day Escort models.

But even Ford recognised it had to do something eventually and, having buried the credibility of the once proud Escort name under years of mediocrity, it came up with an apt name for its successor; the Focus showed real concentration on ground-breaking looks, interior design and driver appeal.

Unfortunately, there was a relapse when the Mark II version came out in 2004. It was a fine car in terms of build and driveability, but the styling was a let down after the radical approach of its predecessor.

Fortunately, the all-new car arriving soon

marks a return to the bravery of the Mark I and if the five-door and estate models available at launch are anything to go by, we need to start getting excited now about what the three-door 'sporting version' will look like when that arrives later.

The crisply-styled Mark III (from £15,995) will also cut a dash against its arch-rivals, the Vauxhall Astra and VW Golf; the former is another stylish contender, while the latter is a stunning piece of technology with big car levels of refinement, but it's pretty average to look at.

Nor will the new Focus concede ground technologically; it has been developed in Europe for global sales – major recognition that British and European consumers have the most sophisticated motoring demands.

The car's platform will eventually underpin at least 10 vehicles around the world and account for two million units of annual production by 2012.

The powertrain options at launch for the UK also reflect a demanding market; the fight back by petrol is highlighted by Ford's sophisticated new turbocharged low emission 1.6-litre EcoBoost unit and completely updated 1.6 and 2.0-litre Duratorq TDCi diesels.

Both 1.6 engines will also have Auto-Start-Stop as standard to cut consumption and emissions in heavy traffic conditions – Focus CO2 emissions start at 109g/km.



Search online for your new car today

www.carsforkent.co.uk

www.citroen.co.uk

V-V-V-V-VAT

WE'VE FROZEN OUR VAT⁺

CITROËN prefers TOTAL

CITROËN C1 from £6495*

- Up to 62.8mpgΔ
- All models 106g/km CO2 or less with £0 road tax
- Driver's and front passenger's airbag
- ABS with Electronic Brakeforce Distribution (EBD)
- Variable power assisted steering

**THE NUMBER ONE PLACE TO BUY A CITROËN**

At Citroën we are welcoming the big freeze by freezing our VAT*. Order a new Citroën C3, C3 Picasso or C1 now and take delivery before the 5th of March to benefit from our VAT freeze* on top of other fantastic offers.

CRÉATIVE TECHNOLOGIE



*VAT freeze at 17.5% (vs. January 2011 VAT increase to 20%). *On the road recommended prices & offers apply to retail sales of qualifying new Citroën vehicles ordered 04/31/01/11 & include VAT, delivery to Dealer & number plates, Government First Registration Fee, & 12 months' graduated Vehicle Excise Duty. Black/metallic/pearlescent/Botticelli Blue paint optional at extra cost. From price shown: Citroën C1 1.0i 68 manual 3-door VT. ΔCombined cycle. Offers, prices & specification correct at time of going to press from participating Dealers. Terms & conditions apply. Please ask us for details. Subject to stock availability.

Official Government fuel consumption figures (Range): Urban cycle, Extra urban, Combined (litres per 100km/mpg) & CO2 emissions (g/km); Highest: Citroën C1 1.0i 68 EGS 5-door 5.5/51.4, 4.1/68.9, 4.6/61.4, 106. Lowest: Citroën C1 1.0i 68 manual 3-door 5.4/52.3, 4.0/70.6, 4.5/62.8, 103.

THAMES MOTOR GROUP 01892 549766NORTH FARM INDUSTRIAL ESTATE, TUNBRIDGE WELLS, KENT, TN2 3EY www.thamestunbridgewells.citroen.co.uk

UP TO 5 YEARS 0% FINANCE on all used cars & vans

Citroën C1 Vibe 3dr
08/08 Reg 9000 Miles

Only **£4,995**

Citroën C4 1.6 SX Auto
07/07 Reg 26000 Miles

Only **£5,995**

Fiat Panda 1.1 Active Eco
09/09 Reg 5600 Miles

Only **£4,995**

Fiat Panda 1.2 Eleganza
06/06 Reg 7000 Miles

Only **£6,495**

Peugeot 207 S 1.4 5dr
07/57 Reg 12000 Miles

Only **£6,495**

Peugeot 207 Sport 1.6 3dr
07/57 Reg 9980 Miles

Only **£6,995**

Citroën Picasso 1.6 VTX 110PS
07/57 Reg 15600 Miles

Only **£6,495**

Citroën C3 1.6 SX Auto
07/57 Reg 19000 Miles

Only **£6,995**

Fiat Bravo 1.4 T-Jet Dynamic
07/57 33000 Miles

Only **£6,995**

Fiat Grande Punto 1.4 5dr Dynamic
Auto 08/58 Reg 6000 Miles

Only **£6,995**

Peugeot 207 Sport 1.6 5dr
07/07 Reg 8475 miles

Only **£7,295**

Peugeot 207 1.6 GT THP 3dr
08/08 Reg 28350 miles

Only **£7,495**

Citroën C4 Picasso 1.6 VTR+ HDI
EGS 08/08 Reg 16000 Miles

Only **£9,495**

Citroën C3 VTR+ 1.4 HDI
10/10 Reg 9000 Miles

Only **£10,995**

Fiat Grande Punto 1.4 Active
3dr 09/59 Reg 10000 Miles

Only **£7,495**

Fiat 500 1.2 pop Auto
09/09 24000 Miles

Only **£8,495**

Peugeot 107 2-TRON 5DR Auto
10/10 Reg 1025 Miles

Only **£8,295**

Peugeot 207 SW 1.4 VTi S
09/59 Reg 1200 Miles

Only **£9,995**

Thames Motor Group (Tunbridge Wells) Ltd

NORTH FARM INDUSTRIAL ESTATE, LONGFIELD ROAD, TUNBRIDGE WELLS

SALES • SERVICE • PARTS MON-FRI 8.45-6.30 SALES SAT 9-5.30 SUN 10-4

0844 539 0615
www.thamesmotorgroup.co.uk

less Mr Frosty + more hot deals



PANDA 1.1 ACTIVE ECO **£6,295**

On the road price	£2960
FIAT ecoplus BONUS	£1,665
Offer price	£6,295

LESS IS
GENIUS

Hot off the press. With the Fiat eco-plus bonus the Fiat Panda 1.1 Active Eco is just £6,295. Now for a car as comfortable and practical as the Panda, that's an offer rare enough to warm your cockles. Good news for everyman, if not for a snowman.

FIAT-ecoplus⁺ BONUS

Fiat, the car brand with the lowest average CO₂ emissions in Europe*

**Thames Motor Group (Tunbridge Wells) Ltd**

NORTH FARM INDUSTRIAL ESTATE, LONGFIELD ROAD, TUNBRIDGE WELLS

SALES • SERVICE • PARTS MON-FRI 8-4:30 SALES SAT 9-5:30 SUN 10-4

0844 539 0613

www.thamesmotorgroup.co.uk



Fuel consumption figures in mpg (l/100km): Fiat Panda 1.1 Active Eco, Urban 42.8 (6.6), Extra Urban 68.9 (4.1), Combined 56.5 (5.0), CO₂ emissions of 119 g/km. Terms & Conditions apply. Offer available while stocks last. Retail customers only. Not available in conjunction with any other offer. Prices correct at time of printing. Offer may be varied and withdrawn at any time. Subject to availability. January offer. Source: ADAC (Germany). Based on Volume-weighted average CO₂ emissions (all of the best sales brands in Europe, for fuel 2015).

BEWARE THE CONSEQUENCES OF ENVY



207 ENVY
FROM ONLY **£207⁺**

- AIR CONDITIONING
- 15" MONACO ALLOY WHEELS
- NEW BLACK AND SILVER TRIM

PER MONTH WITH
JUST ADD FUEL™

- + SILVER SEAT BELTS
- + PEUGEOT CONNECT USB WITH BLUETOOTH
- + LEATHER STEERING WHEEL



107 ENVY
FROM ONLY **£199⁺**

- AIR CONDITIONING
- 14" ALLOY WHEELS
- TINTED REAR WINDOWS

PER MONTH WITH
JUST ADD FUEL™

- RADIO/CD PLAYER WITH MP3 INPUT
- UP TO 62.7MPG
- £0 FIRST YEAR ROAD TAX



Get ready to turn some heads, the new Peugeot Envy range has arrived. It's packed with limited edition features at a price that's something special too. Plus, with Just Add Fuel, you can cover all your motoring needs in one simple payment – including 3 years comprehensive insurance*. So visit us today to arrange a test drive. Just watch out, this Envy is due to drive others the green-eyed monster.

ORDER YOUR **II PLATE** REGISTRATION TODAY

NEW PEUGEOT **107 / 207** ENVY



PEUGEOT
MOTORS & MOTORS

THAMES MOTOR GROUP (TW) LTD
Longfield Road, TUNBRIDGE WELLS, TN 2 3EY. Tel: 08445 390612
www.thamesmotorgroup-kent.co.uk

The official fuel consumption in mpg (l/100km) and CO₂ emissions (g/km) for the 107 range: Urban 52.3 - 51.3 (5.5 - 5.4), Extra Urban 70.6 - 68.9 (4.0 - 4.1), Combined 62.8 - 61.4 (4.5 - 4.6) and CO₂ 107 - 106, for the 207 range: Urban 51.4 - 27.4 (4.6 - 10.3), Extra Urban 85.6 - 49.6 (3.3 - 5.7), Combined 74.3 - 38.2 (3.8 - 7.4) and CO₂ 171 - 99.

[illegible]

DrivingReview



by
STEVE LOADER

CHIEF DRIVING CORRESPONDENT
steve.loader@kosmedia.co.uk

Alfa Romeo Giulietta

ALFA Romeo could rightly scream "We woz robbed" – in Italian – after seeing its quite brilliant Giulietta pipped for European Car of the Year by a toy car.

Yes, for all its technology and promise for the future, I cannot accept that the all-electric range-challenged Nissan Leaf was a worthy COTY 2011 winner, scoring 257 points against the Alfa's 248.

I felt this even more after a whirlwind week-long affair with a £20,000 Giulietta 1.4 TB MultiAir Lusso – yes, it's easy to insinuate that you are having a fling with this particular Italian.

To continue the theme, while she/it can be racy, (the) Giulietta is also a girl/car you can take home to mamma/mum.

For while Alfas used to tend towards an uncompromising demeanour – the kind that would see you excited one minute and then ducking crockery the next in a human relationship – this car is great to live with.



Part of its appeal is the standard-fit DNA system already seen on the smaller and no less exciting Alfa MiTo supermini.

Ignoring the contrived abbreviation, DNA allows the driver to switch between Dynamic, Normal and All-Weather settings that change the personality of the car through the steering, brakes, gearbox and throttle, and suspension. It means the Giulietta can be hot hatch, sporty family

motor and sober and sensible all-weather taxi.

Most of the time, you leave it in Normal, but the pulse quickens after selecting Dynamic for a sporting dash, while I proved All-Weather's effectiveness on a particularly icy morning when even a slightly leaden foot could have created problems.

And though Alfa was always feted as much for its petrol engines – including the legendary high performance twin-spark series – as its

styling, the option of sporty diesels from the Fiat association has not harmed the brand revival.

The launch range (starting at £17,450) extends from 120bhp 1.4-litre to 235bhp 1,750cc petrol units, and from 105bhp 1.6-litre to 170bhp 2.0-litre turbodiesels.

Our engine here though was the 170bhp 1.4; you can hear just enough of it to know it revs well and is smooth, and it has power options to

WE'VE REDUCED THE PRICE. BUT INCREASED THE WARRANTY. GET 5 YEARS WARRANTY ON ALL NEW CHEVROLETS AT CAFFYNS.

SPARK 1.0 rrp £7,215

Caffyns price £6,295
SAVE £920



AVEO 1.2 3DR H/B rrp £9,195

Caffyns price £6,995
SAVE £2200



CRUZE 1.6 S rrp £13,795

Caffyns price £10,495
SAVE £3300



CAPTIVA 2.0 VCDI LT 5 Seats rrp £22,815

Caffyns price £17,295
SAVE £5550



A 5 Year
Warranty
now comes
as standard
on all new
Chevrolet
models

Lower prices and longer warranty. It doesn't get any better than that.
Check out Chevrolet today for a great drive.

Call now for a test drive and reduce your motoring costs today + Any make Part Exchange



CAFFYNS TUNBRIDGE WELLS

Lamberts Road North Farm Industrial Estate, Tunbridge Wells, Kent TN2 3EL
08433 160 842
www.chevroletlocal.co.uk/caffyns/tunbridgewells



Vehicles shown factory installed paint at extra cost (Spark: Aves at £775 and Cruze: Captiva at £400). 5-year warranty up to 100,000 miles, engine whichever occurs first. This offer includes Chevrolet's standard Customer Care Commitment for a 2-year unlimited mileage manufacturer's warranty, and third-year manufacturer's warranty with a 60,000 mile limitation. The warranty excludes wear and tear and serviceable items and the vehicle has to be serviced in accordance with the manufacturer's servicing schedule. *Savings shown are against recommended retail price at time of publication. Call us to be extended and monitored for leasing purposes. Prices correct at time of print.

Official Government Environment Data. Fuel consumption figures mpg (litres/100km) and CO2 emissions (g/km): Aveo 1.4 LT 5dr: Urban - 35.8 (7.9), Extra-urban - 60.1 (4.7), Combined - 42.9 (5.9). CO2 emissions 140g/km. Captiva 2.0 VCDI LT 5-seat: Urban - 32.1 (8.8), Extra-urban - 45.6 (6.2), Combined - 39.2 (7.2). CO2 emissions 191g/km. Cruze 1.6 S 4dr: Urban - 31.4 (9.0), Extra-urban - 51.4 (5.5), Combined - 41.5 (6.8). CO2 emissions 159g/km. Spark 1.2 LT 5dr: Urban - 42.8 (6.6), Extra-urban - 67.3 (4.2), Combined - 55.4 (5.1). CO2 emissions 119g/km.



suit all moods – helped by that DNA system.

Driven normally though, it should average nearly 50mpg and it emits just 134g/km of CO₂ – yet more evidence that small capacity turbocharged petrol engines can strike back at diesels though lightness and cheaper fuel at the pumps as well as increasingly competitive consumption and emissions levels.

But this is mundane stuff against an illustrious Alfa history unbowed by the weight of some dodgy times, too.

Diehards will want to know how this new

Giulietta, which carries one of the marque's most evocative model names – the 1950s/60s Giulietta Sprint was one of the most handsome cars the company has produced – stacks up against past heroes.

Pretty well and it wears a stylish take on the trademark V-shape grille, plus a coupe look enhanced by the marque's well-established trick of concealing the rear door handles within the door frames of its five-door designs.

The classy cabin might not be as hard wearing as you might expect, but I have no doubt

that Alfa's once flaky build quality is a thing of the past.

It is also a spacious car to be in, though that's not obvious to those in back, thanks to the high window sills. The boot lip also demands that bags and cases are lifted higher than normal.

But this is a car mixing character and practicality in a sector where it is increasingly hard to differentiate between competitors.

With more electric cars to come, it may also be one of the last family models you can buy before all the fun goes out of everyday driving.

DrivingPortfolio

ALFA ROMEO GIULIETTA 1.4 TB MULTIAIR LUSSO £20,000

Driving appeal (OUT OF FIVE)	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
How green?	★★★★★
Road tax	£110/year
Best rival	VW Golf

TheVerdict



DON'T LIKE:

the high boot lip but it's no deal breaker



NOT SURE:

buyers have woken up to Alfa's spectacular revival



REALLY LIKE:

the way the Giulietta mixes traditional Italian flair with modern practicality

KENT DEALERS

NORTHGATE GARAGE

Canterbury 01227 765561

LIPSCOMB

Aylesford (Maidstone) 0845 338 9907

WHITEHOUSE

Bexleyheath 0208 3048198



Search online for your new car today

www.carsforkent.co.uk



i wish

Hyundai i10 Comfort 1.2

i can for nil
advance payment



www.hyundai.co.uk/motability

i dream

Hyundai i20 Comfort 1.2

i can for nil
advance payment



i want

Hyundai i30 Comfort 1.6 CRDi auto

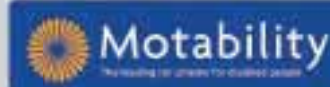
i can for nil
advance payment



With a new Motability car, all this is included

- Use your mobility allowance
- Breakdown recovery
- Road tax and insurance
- Servicing and maintenance
- 60,000 mileage allowance
- Specialist advice

Not sure if you qualify for a Motability car? Call 0800 953 4002



www.motability.co.uk

Tunbridge Wells Hyundai 01892 520026 Unit 1, Dowding Way, Tunbridge Wells, Kent TN2 3UY www.tunbridgewells-hyundai.co.uk

Models featured: (1) Hyundai i10 Comfort 1.2 in Alpine Blue metallic paint with Nil advance payment. (2) Hyundai i20 Comfort 1.2 in Sleek Silver metallic paint with Nil advance payment. (3) Hyundai i30 Comfort 1.6 CRDi auto in Continental Silver metallic paint with Nil advance payment. Offers are subject to availability. To qualify for these offers you must be in receipt of the Higher Rate Motability Component or the Disability Living Allowance or War Pensioners' Motability Supplement. Offers only valid where the application to Motability occurs between 4 January 2011 and 31 March 2011 and subject to acceptance of Motability application. The Motability Contract Hire Scheme is administered by Motability Operations Limited (Registered Company No. 1373876), City Gate House, 22 Southwark Bridge Road, London, SE1 9HB. Full written details, including terms and conditions, of the Motability Scheme are available on request from Motability. Please note that 20,000 miles per year are allowed on the Motability Contract Hire Scheme.

Fuel consumption in MPG (l/100km) for Hyundai range: Urban 25.9 (10.9) - 61.4 (4.6), Extra Urban 39.8 (7.1) - 74.3 (3.8), Combined 33.2 (8.5) - 67.3 (4.2) CO₂ Emissions 225 -110 g/km.

PRICES
HELD
NO VAT
INCREASES

AUTOMATICALLY THE BEST

The U.K.'s first and best
Automatic Vehicle Specialist

NEARLY NEW 2010 60 59 09 REG CARS		
2010(10) NISSAN QASHQAI N-TEC 4WD SPORTS UTILITY VEHICLE AUTO, BLACK, 2000 miles.....	£19,995	
2010(59) RENAULT SCENIC PRIVILEGE VVT MPV AUTO, ALUMINIUM SILVER, 5000 miles.....	£14,995	
2010(10) VAUXHALL ASTRA SE SDR NEW MODEL HATCH AUTO, ALUMINIUM SILVER, 3000 miles.....	£13,995	
2009(59) VAUXHALL ZAFIRA EXCLUSIV CDTI TO MPV AUTO, BLACK, 750 miles.....	£13,995	
2010(10) VOLKSWAGEN POLO SE DSG SDR HATCH AUTO, BLACK, 2000 miles.....	£12,995	
2010(10) NISSAN NOTE TEKNA MPV AUTO, ALUMINIUM SILVER, 1000 miles.....	£11,995	
2010(10) VAUXHALL CORSA SE SDR HATCH AUTO, BLUE, 1000 miles.....	£11,495	
2010(10) VAUXHALL MERIVA DESIGN 16V MPV AUTO, BLUE, 1000 miles.....	£10,995	
2009(09) FORD FOCUS ZETEC SDR HATCH AUTO, BLUE, 3000 miles.....	£10,995	
2010(60) CITROEN NEMO 8V HDI TURBO MPV AUTO, RED, 100 miles.....	£9,995	
2010(10) VAUXHALL CORSA EXCLUSIV AC SDR HATCH AUTO, GOLD, 6000 miles.....	£9,995	
2010(10) RENAULT GRAND MODUS DYNAMIQUE VVT SDR HATCH AUTO, OTTOMON BLUE, 1000 miles.....	£9,995	
2010(10) VAUXHALL ASTRA EXCLUSIV 3DR HATCH AUTO, GREY, 1000 miles.....	£9,995	
2010(10) VAUXHALL CORSA SE SDR HATCH AUTO, BLACK, 6000 miles.....	£9,995	
2009(59) SUZUKI SWIFT GLX SDR HATCH AUTO, BLUE, 450 miles.....	£9,495	
2009(09) VAUXHALL AGILA DESIGN SDR HATCH AUTO, BLUE, 5000 miles.....	£8,995	
2009(59) NISSAN NOTE VISIA MPV AUTO, GREY, 1800 miles.....	£8,995	
2010(10) NISSAN PIXO N-TEC SDR HATCH AUTO, ALUMINIUM SILVER, 500 miles.....	£7,995	
2010(10) PEUGEOT 107 URBAN SDR HATCH AUTO, BLUE, 1000 miles.....	£7,495	
CONVERTIBLES CABRIOLETS		
2009(09) MERCEDES-BENZ CLK CLK200 KOMPRESSOR AVANTGARDE CONVERTIBLE AUTO, BLACK, 20000 miles.....	£26,000	
2008(08) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, GREY, 11000 miles.....	£9,995	
2006(56) RENAULT MEGANE PRIVILEGE VVT 111 CONVERTIBLE AUTO, BLUE, 14000 miles.....	£8,995	
2007(57) NISSAN MICRA ACENTA CC CONVERTIBLE AUTO, BLUE, 5000 miles.....	£8,995	
2006(56) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, BLUE, 19000 miles.....	£7,995	
2006(08) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, BLUE, 21000 miles.....	£7,995	
2007(07) NISSAN MICRA SPORT CC CONVERTIBLE AUTO, BLUE, 8000 miles.....	£7,995	
2005(05) RENAULT MEGANE DYNAMIQUE VVT COUPE CABRIOLET CONVERTIBLE AUTO, BLUE, 38000 miles.....	£6,995	
2006(06) NISSAN MICRA CC SPORT CONVERTIBLE AUTO, BLUE, 12000 miles.....	£6,995	
FIESTA		
2007(57) FORD FIESTA GHIA 16V SDR HATCH AUTO, ALUMINIUM SILVER, 16000 miles.....	£8,995	
2007(57) FORD FIESTA STYLE CLIMATE 16V SDR HATCH AUTO, MAUVE/PURPLE/EVILET, 3000 miles.....	£6,495	
2006(56) FORD FIESTA ZETEC CLIMATE 16V SDR HATCH AUTO, TONIC BLUE, 1900 miles, yes really under 2000 miles from new.....	£5,995	
FOCUS HATCH & SALOON		
2009(09) FORD FOCUS ZETEC SDR HATCH AUTO, BLUE, 3000 miles.....	£10,995	
2008(58) FORD FOCUS STYLE SDR HATCH AUTO, RED, 3000 miles.....	£9,995	
2008(08) FORD FOCUS ZETEC 3DR HATCH AUTO, GREEN, 4000 miles.....	£8,995	
2008(57) FORD FOCUS STYLE SDR HATCH AUTO, BLUE, 7000 miles.....	£7,995	
2007(07) FORD FOCUS ZETEC CLIMATE 16V SDR HATCH AUTO, BLUE, 7000 miles.....	£6,995	
2007(57) FORD FOCUS ZETEC CLIMATE 16V SDR HATCH AUTO, BLUE, 12000 miles.....	£6,995	
2005(55) FORD FOCUS GHIA 16V SDR HATCH AUTO, GREY, 27000 miles.....	£6,495	
2003(53) FORD FOCUS GHIA SDR HATCH, ALUMINIUM SILVER, 44000 miles.....	£3,995	
FOCUS ESTATES		
2006(56) FORD FOCUS GHIA 16V ESTATE AUTO, ALUMINIUM SILVER, 23000 miles.....	£7,495	
RENAULT SCENIC		
2010(59) RENAULT SCENIC PRIVILEGE VVT MPV AUTO, ALUMINIUM SILVER, 5000 miles.....	£14,995	
2007(07) RENAULT GRAND SCENIC PRIVILEGE DCI 130 FAP SSTR TO MPV AUTO, GOLD, 3000 miles.....	£9,995	
2007(07) RENAULT GRAND SCENIC DYNAMIQUE VVT 136 T5TR MPV AUTO, BLUE, 8000 miles.....	£8,995	
2007(07) RENAULT GRAND SCENIC PRIVILEGE VVT 136 T5TR MPV AUTO, BLUE, 15000 miles.....	£8,995	
2008(57) RENAULT SCENIC DYNAMIQUE VVT 111 SSTR MPV AUTO, BLACK, 18000 miles.....	£7,995	
2007(07) RENAULT SCENIC PRIVILEGE VVT 111 SSTR MPV AUTO, GREY, 10000 miles.....	£7,995	
2007(07) RENAULT SCENIC PRIVILEGE VVT 111 SSTR MPV AUTO, GREY, 26000 miles.....	£7,995	
2007(07) RENAULT SCENIC PRIVILEGE VVT 111 SSTR MPV AUTO, ALUMINIUM SILVER, 20000 miles.....	£7,995	
2007(07) RENAULT SCENIC PRIVILEGE VVT 111 SSTR MPV AUTO, RED, 13000 miles.....	£7,995	
2008(57) RENAULT SCENIC DYNAMIQUE VVT 111 SSTR MPV AUTO, BLUE, 19000 miles.....	£6,995	
2006(56) RENAULT SCENIC DYNAMIQUE VVT 111 SSTR MPV AUTO, ALUMINIUM SILVER, 16000 miles.....	£6,495	
2006(56) RENAULT SCENIC DYNAMIQUE VVT MPV AUTO, GOLD, 29000 miles.....	£5,995	
2004(54) RENAULT SCENIC DYNAMIQUE 16V MPV AUTO, BLACK, 27000 miles.....	£5,495	
RENAULT		
2010(10) RENAULT GRAND MODUS DYNAMIQUE VVT SDR HATCH AUTO, OTTOMON BLUE, 1000 miles.....	£9,995	
2008(08) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, GREY, 11000 miles.....	£9,995	
2006(56) RENAULT MEGANE PRIVILEGE VVT 111 CONVERTIBLE AUTO, BLUE, 14000 miles.....	£8,995	
2008(08) RENAULT GRAND SCENIC DYNAMIQUE VVT 136 T5TR MPV AUTO, GREEN, 15000 miles.....	£8,995	
2006(06) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, BLUE, 21000 miles.....	£7,995	
2006(56) RENAULT MEGANE DYNAMIQUE VVT 111 CONVERTIBLE AUTO, BLUE, 19000 miles.....	£7,995	
2008(58) RENAULT KANGOO EXPRESSION 16V MPV AUTO, GREY, 1500 miles.....	£7,995	
2008(58) RENAULT Clio EXPRESSION 16V SDR HATCH AUTO, BLUE, 750 miles.....	£6,995	
2005(05) RENAULT MEGANE DYNAMIQUE VVT COUPE CABRIOLET CONVERTIBLE AUTO, BLUE, 38000 miles.....	£6,995	
2006(56) RENAULT LAGUNA EXPRESSION SPORT TOURER 19V ESTATE AUTO, GREY, 8000 miles.....	£6,995	
2007(57) RENAULT MEGANE PRIVILEGE VVT 111 ESTATE AUTO, ALUMINIUM SILVER, 10000 miles.....	£6,995	
2007(07) RENAULT KANGOO EXPRESSION 16V MPV AUTO, GREY, 16000 miles.....	£5,995	
2005(05) RENAULT MODUS PRIVILEGE 16V SDR HATCH AUTO, GREEN, 39000 miles.....	£4,995	
2007(56) RENAULT KANGOO EXPRESSION 16V MPV AUTO, BLUE, 7000 miles.....	£4,995	
CHEVROLET		
2008(08) CHEVROLET LACETTI SX SDR HATCH AUTO, BLACK, 6000 miles.....	£8,995	
2008(58) CHEVROLET AVEO LT SDR HATCH AUTO, ALUMINIUM SILVER, 998 miles.....	£8,995	
2009(09) CHEVROLET LACETTI SX ESTATE AUTO, ALUMINIUM SILVER, 3000 miles.....	£8,995	
2009(58) CHEVROLET LACETTI SX ESTATE AUTO, BLACK, 9000 miles.....	£8,995	
2008(08) CHEVROLET MATIZ SE SDR HATCH AUTO, BLUE, 2000 miles.....	£5,995	
2008(08) CHEVROLET KALOS SX SDR HATCH AUTO, BLUE, 8000 miles.....	£5,995	
2008(57) CHEVROLET KALOS SX SDR HATCH AUTO, BLUE, 18000 miles.....	£5,495	
2007(07) CHEVROLET MATIZ SE SDR HATCH AUTO, ALUMINIUM SILVER, 8000 miles.....	£4,995	
2006(56) CHEVROLET LACETTI SX SDR HATCH AUTO, ALUMINIUM SILVER, 15000 miles.....	£4,995	
2007(07) CHEVROLET MATIZ SE SDR HATCH AUTO, BLUE, 18000 miles.....	£4,995	
2007(07) CHEVROLET MATIZ SE SDR HATCH AUTO, BLUE, 20000 miles.....	£4,995	
2008(58) CHEVROLET MATIZ SE PLUS SDR HATCH, BLUE, 3000 miles.....	£4,995	
HYUNDAI		
2008(08) HYUNDAI COUPE SIII COUPE AUTO, BLACK, 4000 miles.....	£9,995	
2007(56) HYUNDAI COUPE SIII COUPE AUTO, RED, 4000 miles.....	£8,995	
2008(58) HYUNDAI MATRIX COMFORT MPV AUTO, ALUMINIUM SILVER, 10000 miles.....	£7,495	
2009(09) HYUNDAI I10 COMFORT SDR HATCH AUTO, BLACK, 7000 miles.....	£6,995	
2008(58) HYUNDAI GETZ GSI SDR HATCH AUTO, BLUE, 1000 miles.....	£6,995	
2008(08) HYUNDAI AMICA CDX SDR HATCH AUTO, GREY, 5000 miles.....	£5,995	
2008(08) HYUNDAI AMICA CDX SDR HATCH AUTO, BLUE, 9000 miles.....	£5,995	
2008(08) HYUNDAI AMICA CDX SDR HATCH AUTO, GREY, 24000 miles.....	£5,995	
2007(57) HYUNDAI ACCENT ATLANTIC LIMITED EDITION 3DR HATCH AUTO, BLACK, 6000 miles.....	£5,995	
2006(56) HYUNDAI GETZ CDX SDR HATCH AUTO, GREY, 9000 miles.....	£5,995	
2007(07) HYUNDAI AMICA CDX SDR HATCH AUTO, ALUMINIUM SILVER, 9000 miles.....	£5,495	
2007(07) HYUNDAI MATRIX GSI MPV AUTO, BLACK, 15000 miles.....	£5,495	

KIA		
2008(58) KIA PICANTO 2 SDR HATCH AUTO, ALUMINIUM SILVER, 10000 miles.....	£5,995	
2007(57) KIA RIO ICE SDR HATCH AUTO, BLUE, 9000 miles.....	£5,495	
DAIHATSU		
2008(08) DAIHATSU SIRION SE SDR HATCH AUTO, BLUE, 13000 miles.....	£7,995	
2008(08) DAIHATSU SIRION SE SDR HATCH AUTO, BLUE, 8000 miles.....	£7,995	
2007(57) DAIHATSU SIRION SE SDR HATCH AUTO, ALUMINIUM SILVER, 9000 miles.....	£7,495	
2007(07) DAIHATSU SIRION SE SDR HATCH AUTO, BLACK, 16000 miles.....	£6,995	
2007(07) DAIHATSU SIRION 16V SDR HATCH AUTO, ALUMINIUM SILVER, 20000 miles.....	£6,995	
FIAT		
2006(56) FIAT PANDA ELEGANZA SDR HATCH AUTO, BLACK, 16000 miles.....	£4,995	
2007(56) FIAT PANDA ELEGANZA SDR HATCH AUTO, BLUE, 25000 miles.....	£4,995	
FUSION		
2008(08) FORD FUSION FUSION + SDR HATCH AUTO, BLACK, 13000 miles.....	£7,995	
2008(08) FORD FUSION FUSION + SDR HATCH AUTO, GREY, 3000 miles.....	£7,995	
2007(07) FORD FUSION ZETEC CLIMATE SDR HATCH AUTO, GREEN, 4000 miles.....	£5,995	
CITROEN		
2010(60) CITROEN NEMO 8V HDI TURBO MPV AUTO, RED, 100 miles.....	£9,995	
2008(58) CITROEN C4 SX 16V SDR HATCH AUTO, BLACK, 1800 miles.....	£8,995	
2007(57) CITROEN C3 SX 16V SDR HATCH AUTO, DIABLO RED, 13000 miles.....	£5,995	
2002(02) CITROEN SAXO DESIRE 3DR HATCH AUTO, RED, 54000 miles.....	£2,995	
MONDEO		
2006(56) FORD MONDEO LX 16V SDR HATCH AUTO, GOLD, 24000 miles.....	£6,995	
CORSA		
2010(10) VAUXHALL CORSA SE SDR HATCH AUTO, BLUE, 1000 miles.....	£11,495	
2010(10) VAUXHALL CORSA EXCLUSIV AC SDR HATCH AUTO, GOLD, 5000 miles.....	£9,995	
2010(10) VAUXHALL CORSA SE SDR HATCH AUTO, BLACK, 6000 miles.....	£9,995	
2009(59) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, BLUE, 750 miles.....	£9,495	
2009(58) VAUXHALL CORSA DESIGN 16V SDR HATCH AUTO, BLACK, 11000 miles.....	£8,995	
2009(09) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, ULTRA BLUE, 4000 miles.....	£8,995	
2008(58) VAUXHALL CORSA DESIGN 16V SDR HATCH AUTO, BLUE, 12000 miles.....	£8,995	
2008(58) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, BLUE, 5000 miles.....	£8,495	
2008(58) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, GOLD, 2000 miles.....	£8,495	
2008(58) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, BLACK, 8000 miles.....	£8,495	
2007(57) VAUXHALL CORSA DESIGN 16V SDR HATCH AUTO, GOLD, 5000 miles.....	£7,495	
2008(57) VAUXHALL CORSA CLUB AC 16V SDR HATCH AUTO, ULTRA BLUE, 9000 miles.....	£6,995	
MAZDA		
2008(58) MAZDA 3 3 TAKARA SDR HATCH AUTO, RED, 5000 miles.....	£9,995	
2007(57) MAZDA 3 3 TS SDR HATCH AUTO, GREY, 8000 miles.....	£8,995	
2006(56) MAZDA 6 6 TS SDR HATCH AUTO, GREY, 21000 miles.....	£7,995	
2006(55) MAZDA 6 6 TS SDR HATCH AUTO, GREY, 16000 miles.....	£7,995	
2007(57) MAZDA 2 2 CAPELLA SDR HATCH AUTO, ALUMINIUM SILVER, 15000 miles.....	£6,495	
2007(56) MAZDA 2 2 SDR HATCH AUTO, BLUE, 17000 miles.....	£5,995	
SUZUKI		
2009(59) SUZUKI GRAND VITARA 16V ESTATE AUTO 4x4, ALUMINIUM SILVER, 13000 miles.....	£12,995	
2009(59) SUZUKI SWIFT GLX SDR HATCH AUTO, BLUE, 450 miles.....	£9,495	
2009(59) SUZUKI SWIFT GLX SDR HATCH AUTO, BLUE, 5000 miles.....	£8,995	
TOYOTA		
2007(6) TOYOTA RAV-4 X3 VTI-1 ESTATE AUTO 4x4, ALUMINIUM SILVER, 17000 miles.....	£13,995	
2007(07) TOYOTA RAV-4 X3 VTI-1 ESTATE AUTO 4x4, BLUE, 16000 miles.....	£13,995	
2007(07) TOYOTA RAV-4 X3 VTI-1 ESTATE AUTO 4x4, GREY, 16000 miles.....	£13,995	
2007(07) TOYOTA COROLLA VERSO 3 VTI-1 MPV AUTO, RED, 25000 miles.....	£9,995	
2007(57) TOYOTA AVENSIS T3-X VTI-1 SDR HATCH AUTO, ALUMINIUM SILVER, 19000 miles.....	£9,995	
2007(07) TOYOTA COROLLA 3 VTI-1 SDR HATCH AUTO, ALUMINIUM SILVER, 9000 miles.....	£8,995	
2007(07) TOYOTA AURIS 3 VTI-1 MM SDR HATCH AUTO, ALUMINIUM SILVER, 17000 miles.....	£8,995	
2008(08) TOYOTA YARIS 3 VTI-1 SDR HATCH AUTO, VENETIAN SILVER, 14000 miles.....	£7,995	
2007(56) TOYOTA COROLLA 3 VTI-1 SDR HATCH AUTO, IXION BLUE, 13000 miles.....	£7,995	
2006(55) TOYOTA YARIS VERSO 3 VTI-1 MPV AUTO, ALUMINIUM SILVER, 3000 miles.....	£7,495	
2005(55) TOYOTA YARIS T SPIRIT VTI-1 SDR HATCH AUTO, BLACK, 5000 miles.....	£7,495	
2004(54) TOYOTA YARIS T SPIRIT VTI-1 SDR HATCH AUTO, BLACK, 13000 miles.....	£6,995	
2005(55) TOYOTA YARIS T SPIRIT VTI-1 SDR HATCH AUTO, CRYSTAL SILVER, 5000 miles.....	£6,995	
2007(07) TOYOTA AURIS 3 VTI-1 MM SDR HATCH AUTO, ALUMINIUM SILVER, 1750 miles.....	£5,995	
2007(07) TOYOTA YARIS 3 VTI-1 MM SDR HATCH AUTO, ALUMINIUM SILVER, 21000 miles.....	£6,995	
2004(04) TOYOTA YARIS T SPIRIT VTI-1 SDR HATCH AUTO, CRYSTAL SILVER, 6000 miles.....	£6,295	
2007(57) TOYOTA AYGO VTI-1 SDR HATCH AUTO, GREY, 8000 miles.....	£5,995	
2007(57) TOYOTA AYGO VTI-1 SDR HATCH AUTO, ALUMINIUM SILVER, 8000 miles.....	£5,495	
2004(04) TOYOTA YARIS T SPIRIT VTI-1 SDR HATCH, BLACK, 25000 miles.....	£5,495	
NISSAN		
2010(10) NISSAN QASHQAI N-TEC 4WD SPORTS UTILITY VEHICLE AUTO, BLACK, 2000 miles.....	£19,995	
2008(58) NISSAN QASHQAI ACENTA SDR HATCH AUTO, BLUE, 5000 miles.....	£14,495	
2008(08) NISSAN QASHQAI ACENTA SDR HATCH AUTO, BLUE, 8000 miles.....	£13,995	
2010(10) NISSAN NOTE TEKNA MPV AUTO, ALUMINIUM SILVER, 1000 miles.....	£11,995	
2007(57) NISSAN QASHQAI VISIA SDR HATCH, ALUMINIUM SILVER, 4000 miles.....	£11,995	
2009(09) NISSAN NOTE TEKNA MPV AUTO, BEIGE/BUFF, 5000 miles.....	£9,495	
2007(57) NISSAN MICRA ACENTA CC CONVERTIBLE AUTO, BLUE, 5000 miles.....	£8,995	
2009(59) NISSAN NOTE VISIA MPV AUTO, GREY, 1800 miles.....	£8,995	
2009(59) NISSAN MICRA ACENTA SDR HATCH AUTO, RED, 7000 miles.....	£8,495	
2009(59) NISSAN MICRA ACENTA SDR HATCH AUTO, BLACK, 8000 miles.....	£8,495	
2010(10) NISSAN PIXO N-TEC SDR HATCH AUTO, ALUMINIUM SILVER, 500 miles.....	£7,995	
2009(58) NISSAN MICRA 25 ANNIVERSARY SDR HATCH AUTO, BLACK, 13000 miles.....	£7,995	
2008(08) NISSAN NOTE ACENTA MPV AUTO, RED, 14000 miles.....	£7,995	
2007(07) NISSAN MICRA SPORT CC CONVERTIBLE AUTO, BLUE, 8000 miles.....	£7,995	
2006(56) NISSAN MICRA CC SPORT CONVERTIBLE AUTO, BLUE, 12000 miles.....	£6,995	
2007(57) NISSAN MICRA SPORTR SDR HATCH AUTO, BLUE, 15000 miles.....	£6,995	
2007(57) NISSAN MICRA SPIRITA SDR HATCH AUTO, RED, 1600 miles.....	£6,995	
2007(57) NISSAN MICRA SPIRITA SDR HATCH AUTO, GREY, 14000 miles.....	£5,995	
2006(56) NISSAN MICRA SPIRITA SDR HATCH AUTO, BLUE, 15000 miles.....	£5,995	
2004(04) NISSAN MICRA 3 SDR HATCH AUTO, ARUBA BLUE, 12000 miles.....	£4,995	
2004(54) NISSAN ALMERA SE SDR HATCH AUTO, ALUMINIUM SILVER, 8000 miles.....	£4,495	
2002(02) NISSAN MICRA 3 SDR HATCH AUTO, WHITE, 19000 miles.....	£2,995	
ASTRA HATCHBACKS		
2010(10) VAUXHALL ASTRA SE SDR NEW MODEL HATCH AUTO, ALUMINIUM SILVER, 3000 miles.....	£13,995	
2010(10) VAUXHALL ASTRA EXCLUSIV 3DR HATCH AUTO, GREY, 1000 miles.....	£9,995	
2009(59) VAUXHALL ASTRA LIFE AC SDR HATCH AUTO, GREEN, 2000 miles.....	£7,995	
2009(09) VAUXHALL ASTRA LIFE AC 16V E4 SDR HATCH AUTO, BLACK, 10000 miles.....	£6,995	
2007(57) VAUXHALL ASTRA DESIGN 16V E4 SDR HATCH AUTO, PANACOTTA, 13000 miles.....	£6,995	
2007(57) VAUXHALL ASTRA DESIGN 16V E4 SDR HATCH AUTO, ALUMINIUM SILVER, 17000 miles.....	£6,995	
2008(08) VAUXHALL ASTRA LIFE AC 16V E4 SDR HATCH AUTO, BEIGE/BUFF, 14000 miles.....	£6,495	
2007(57) VAUXHALL ASTRA LIFE AC 16V HATCH AUTO, TURQUOISE, 17000 miles.....	£5,995	
2007(57) VAUXHALL ASTRA LIFE AC 16V E4 SDR HATCH AUTO, BLUE, 17000 miles.....	£5,995	

ASTRA ESTATES		
2008(58) VAUXHALL ASTRA LIFE AC 140 ESTATE AUTO, ALUMINIUM SILVER, 8000 miles.....	£7,995	
2008(08) VAUXHALL ASTRA LIFE AC 140 ESTATE AUTO, SILVER, 14000 miles.....	£6,995	
2007(57) VAUXHALL ASTRA DESIGN 140 ESTATE AUTO, PANACOTTA, 15000 miles.....	£6,995	
2008(08) VAUXHALL ASTRA LIFE AC 140 ESTATE AUTO, ALUMINIUM SILVER, 12000 miles.....	£6,995	
2007(57) VAUXHALL ASTRA DESIGN 140 ESTATE AUTO, BLUE, 14000 miles.....	£6,995	
2006(56) VAUXHALL ASTRA DESIGN 16V ESTATE AUTO, PANACOTTA, 13000 miles.....	£6,495	
2006(56) VAUXHALL ASTRA LIFE AC 16V ESTATE AUTO, BLACK, 11000 miles.....	£5,995	
ZAFIRA MERIVA & AGILA		
2009(59) VAUXHALL ZAFIRA EXCLUSIV CDTI TO MPV AUTO, BLACK, 750 miles.....	£13,995	
2009(09) VAUXHALL ZAFIRA EXCLUSIV CDTI TO MPV AUTO, GREEN, 7000 miles.....	£12,995	
2010(10) VAUXHALL MERIVA DESIGN 16V MPV AUTO, BLUE, 1000 miles.....	£10,995	
2009(59) VAUXHALL MERIVA LIFE 16V MPV AUTO, BLUE, 3000 miles.....	£8,995	
2009(09) VAUXHALL AGILA DESIGN 5DR HATCH AUTO, BLUE, 5000 miles.....	£8,995	
2007(57) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, BLUE, 17000 miles.....	£8,495	
2006(56) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, SILVER LIGHTNING, 16000 miles.....	£7,995	
2007(57) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, TURQUOISE, 13000 miles.....	£7,995	
2007(57) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, BLUE, 9000 miles.....	£7,995	
2007(57) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, BLUE, 16000 miles.....	£7,495	
2008(08) VAUXHALL AGILA CLUB MPV AUTO, ALUMINIUM SILVER, 3000 miles.....	£7,495	
2007(57) VAUXHALL MERIVA LIFE 16V MPV AUTO, BLUE, 19000 miles.....	£6,995	
2006(56) VAUXHALL MERIVA LIFE 16V MPV AUTO, BLUE, 13000 miles.....	£6,495	
2008(58) CHEVROLET MATIZ SE 5DR HATCH AUTO, GREEN, 7000 miles.....	£5,995	
2004(54) VAUXHALL ZAFIRA LIFE 16V MPV AUTO, ALUMINIUM SILVER, 78000 miles.....	£3,995	
CHRYSLER		
2007(57) CHRYSLER PT CRUISER LIMITED 5DR HATCH AUTO, ALUMINIUM SILVER, 13000 miles.....	£6,995	
PEUGEOT		
2007(57) PEUGEOT 307 SW SE ESTATE AUTO, RED, 12000 miles.....	£7,995	
2007(57) PEUGEOT 207 SPORT 5DR HATCH AUTO, BLUE, 2000 miles.....	£7,995	
2010(10) PEUGEOT 107 URBAN 5DR HATCH AUTO, BLUE, 1000 miles.....	£7,495	
2007(57) PEUGEOT 206 LOOK 3DR HATCH AUTO, GREY, 2000 miles.....	£6,995	
2007(57) PEUGEOT 307 S 5DR HATCH AUTO, RED, 17000 miles.....	£6,495	
2007(57) PEUGEOT 107 URBAN 2-TRONIC 3DR HATCH AUTO, BLUE, 4000 miles.....	£5,495	
MITSUBISHI		
2007(57) MITSUBISHI LANCER ELEGANCE ESTATE AUTO, GREY, 19000 miles.....	£6,995	
HONDA		
2007(57) HONDA CR-V I-VTEC ES 5DR HATCH AUTO 4x4, GREY, 24000 miles.....	£17,995	
2007(07) HONDA CR-V I-VTEC SE 5DR HATCH AUTO 4x4, BLACK, 19000 miles.....	£15,995	
2007(07) HONDA CR-V I-VTEC SE 5DR HATCH AUTO 4x4, GREY, 11000 miles.....	£15,995	
2007(07) HONDA CR-V I-VTEC SPORT ESTATE AUTO 4x4, ALUMINIUM SILVER, 23000 miles.....	£13,995	
2006(06) HONDA CR-V I-VTEC SE ESTATE AUTO 4x4, BLACK, 26000 miles.....	£11,995	
2009(58) HONDA JAZZ DSI SE 5DR HATCH AUTO, BLACK, 6000 miles.....	£10,995	
2009(09) HONDA JAZZ DSI SE 5DR HATCH AUTO, RED, 3000 miles.....	£10,995	
2008(58) HONDA JAZZ DSI SE 5DR HATCH AUTO, RED, 9000 miles.....	£10,495	
2007(07) HONDA JAZZ DSI SE 5DR HATCH AUTO, RED, 8000 miles.....	£8,995	
2005(54) HONDA JAZZ DSI SE 5DR HATCH AUTO, BLUE, 33000 miles.....	£5,995	
MERCEDES		
2009(09) MERCEDES-BENZ CLK CLK230 COMPRESSOR AVANTGARDE CONVERTIBLE AUTO, BLACK, 20000 miles.....	£26,000	
2009(57) MERCEDES-BENZ C CLASS C180 AVANTGARDE SE SALOON AUTO, CUBANITE SILVER, 23000 miles.....	£13,995	
2009(57) MERCEDES-BENZ C CLASS C180 COMPRESSOR SE SPORTS COUPE AUTO, ALUMINIUM SILVER, 22000 miles.....	£13,995	
2008(58) MERCEDES-BENZ C CLASS A150 AVANTGARDE SE 5DR HATCH AUTO, BLACK, 16000 miles.....	£13,995	
2009(09) MERCEDES-BENZ C CLASS A150 AVANTGARDE SE 5DR HATCH, BLUE, 16000 miles.....	£12,995	
2007(07) MERCEDES-BENZ C CLASS A150 CLASSIC SE HATCH AUTO, BLUE, 20000 miles.....	£8,995	
2003(53) MERCEDES-BENZ C CLASS A140 CLASSIC SE 5DR HATCH AUTO, ALUMINIUM SILVER, 46000 miles.....	£4,995	
VOLKSWAGEN		
2010(10) VOLKSWAGEN POLO SE DSG 5DR HATCH AUTO, BLACK, 2000 miles.....	£12,995	
2009(57) VOLKSWAGEN GOLF MATCH FSI 115 5DR HATCH AUTO, BLACK, 17000 miles.....	£11,995	
2006(06) VOLKSWAGEN GOLF SE 5DR HATCH AUTO, GREY, 5000 miles.....	£8,995	
2007(57) VOLKSWAGEN GOLF S 5DR HATCH AUTO, GREY, 17000 miles.....	£9,995	
2007(57) VOLKSWAGEN GOLF S 5DR HATCH AUTO, ALUMINIUM SILVER, 12000 miles.....	£9,995	
2007(57) VOLKSWAGEN GOLF S 5DR HATCH AUTO, BLACK, 13000 miles.....	£8,995	
2007(57) VOLKSWAGEN POLO S (88HP) 5DR HATCH AUTO, ALUMINIUM SILVER, 1400 miles.....	£8,995	
2006(06) VOLKSWAGEN POLO MATCH 5DR AUTO, BLUE, 2000 miles.....	£8,995	
2007(57) VOLKSWAGEN POLO S (88HP) 5DR HATCH AUTO, BLACK, 18000 miles.....	£7,995	
2007(57) VOLKSWAGEN POLO S 5DR HATCH AUTO, GREY, 13000 miles.....	£7,995	
2007(07) VOLKSWAGEN POLO S (88HP) 3DR HATCH AUTO, BLUE, 13000 miles.....	£7,495	
2007(07) VOLKSWAGEN POLO S 3DR HATCH AUTO, REFLEX SILVER, 16000 miles.....	£7,495	
2007(07) VOLKSWAGEN POLO S 3DR HATCH AUTO, BLACK, 22000 miles.....	£6,995	
2002(02) VOLKSWAGEN POLO S 3DR HATCH AUTO, RED, 54000 miles.....	£3,695	
2001(V) VOLKSWAGEN GOLF SE 5DR HATCH AUTO, RED, 71000 miles.....	£3,495	
2001(V) VOLKSWAGEN GOLF S 5DR HATCH, RED, 63000 miles.....	£2,995	
DIESEL AUTOMATICS		
2009(09) VAUXHALL ZAFIRA EXCLUSIV CDTI TO MPV AUTO, GREEN, 7000 miles.....	£12,995	
2007(07) RENAULT GRAND SCENIC PRIVILEGE CD 130 FAP S5TR TO MPV AUTO, GOLD, 9000 miles.....	£11,995	
MORRIS'S MANUAL CARS		
2007(57) MAZDA 5 S T52 MPV, BLUE, 12000 miles.....	£8,495	
2007(57) VAUXHALL MERIVA ENERGY CDTI TO MPV, BLACK, 24000 miles.....	£6,995	
2008(08) HYUNDAI MATRIX CLASSIC MPV, BLACK, 8000 miles.....	£5,995	
2007(57) VAUXHALL CORSA DESIGN 16V TWINPORT 3DR HATCH, ALUMINIUM SILVER, 2000 miles.....	£5,495	
2004(04) TOYOTA YARIS T SPORT VVT-i 5DR HATCH, BLACK, 25000 miles.....	£5,495	
2007(07) KIA PIRELLO LS 5DR HATCH, BLUE, 17000 miles.....	£4,995	
2008(58) CHEVROLET MATIZ SE PLUS 5DR HATCH, BLUE, 3000 miles.....	£4,995	
2007(07) FIAT PANDA DYNAMIC 5DR HATCH, GREY, 8000 miles.....	£4,995	
2008(08) RENAULT TWINGO DYNAMIQUE 3DR HATCH, ORANGE, 35000 miles.....	£4,995	
2004(04) PEUGEOT 206 SE 5DR HATCH, MOONSTONE SILVER, 36000 miles.....	£3,995	
2005(05) VAUXHALL AGILA ENJOY 16V TWINPORT MPV, GOLD, 20000 miles.....	£3,995	
2001(V) VOLKSWAGEN GOLF S 5DR HATCH, RED, 63000 miles.....	£2,995	
SKODA		
2008(58) SKODA ROOMSTER 2 16V MPV AUTO, BLUE, 8000 miles.....	£8,995	

Click online for a new car

Search and find 1000s of Kent cars online



Check out the prices of new and used car valuations



Search for your local car dealer



Find the latest car reviews and test drives on new cars



Get a car loan quote and calculate your repayments



Use **www.CarsforKent.co.uk** where you can search through **1,000s of cars for sale** across the county.

Online you can view full car details, location map and seller's details, plus road tests and a finance calculator to work out monthly payments.

CarsforKent.co.uk

The smart way to find your next car



KOSmedia

BUSINESS



WEEK

online: www.businessforkent.co.uk

Your business is our business

INSIDE THIS WEEK

YOU may think web firm GForces has taken us over due to a front page story, Big Interview, and a mention in the Comment, but you will also find handy export tips thanks to Kent Invicta Chamber of Commerce. And if you recall last week's comment/feature on broadband in Kent, you might like an update confirming the need for speed – businesses in a village near Canterbury could be better off faxing than emailing.



STEVE LOADER BUSINESS EDITOR
TELEPHONE: 01303 817029
EMAIL: steve.loader@kosmedia.co.uk

KEY PARTNERS



SUPPORTED BY



Kent society beginning the conversion to OneSavings

By **STEVE LOADER**steve.loader@kosmedia.co.uk

BOSSES at the newly-created OneSavings have wasted no time in their aim to create a new force in banking.

Just days after City watchdog, the FSA (Financial Service Authority), endorsed controversial plans to spin the new organisation out of the former Kent Reliance Building Society (KRBS), the newcomer has confirmed that it plans to open seven new offices.

The move was all the more startling as KRBS chief executive Mike Lazenby had previously labelled branches as liabilities, and had slashed a 14-strong chain to just eight.

Nevertheless, he said: "We are absolutely delighted to have secured these particular agencies, which form part of our wider expansion programme. Our mission is to provide customers with affordable, competitive and efficient banking services and treat them fairly at all times – whether they choose traditional High Street-

based forms of banking or whether they deal with us directly.

"Although other banks and building societies are actively closing branches and agencies, there will always be people who want access to financial services on the High Street. We just have to be sure they are in the right places and will be well used when they are open."

Despite the creation of OneSavings, the new branches will trade as Kent Reliance, Kent Reliance Banking Services or krbs outlets. Most are in the West Country, way beyond the traditional sphere of KRBS, and a sign of the new bank's ambition.

Alliance

Its creation was not without pain, however, as some borrowers and savers battled to prevent the alliance of one of the UK's oldest building societies with a young private equity firm JC Flowers, created by American billionaire and former Goldman Sachs executive J Christopher Flowers and already known for an audacious attempt to snap up Northern Rock before its rescue by the British taxpayer in 2008.

Some society members were wary of the Flowers deal, which sees the US firm chipping

in £50million in return for gaining access to KRBS's £2.2bn worth of assets – it is Britain's 12th biggest building society.

KRBS managers countered that they had been increasingly boxed in by the mutual structure, which gave no room to expand during the economic downturn.

In any case, a majority of just over the required 75 per cent of KRBS shareholders voted in favour of transferring the society's business, assets and liabilities to OneSavings Plc, effective from February 1 – they become members of the new organisation.

The deal was duly referred to the FSA, which found no grounds to oppose it, and Mike Lazenby also told this newspaper previously: "We will continue to run as a mutual until JC Flowers owns 90 per cent of the business, which is a long way off."

"They have also agreed not to pay any dividends to their investors for the next five years, which is an incredibly long time in business."

"Five years is a long way off and a lot of things will happen before then. In the meantime we'll be going back to lending people money, which we haven't been able to do for some time, and we'll be offering some pretty good rates."

PLANNERS have been urged to be more sympathetic towards companies seeking to start up, grow and fuel the county's economic recovery, writes *Steve Loader*. Giles Smith, MD of GForces at Bearsted near Maidstone, has built a highly successful website design and management company over the past 10 years.

The firm now has 120 staff, almost doubling in size over the past year, and will open a major extension to its headquarters in Caring Lane later in this one.

But the go-ahead for that development has cost much wrangling and Mr Smith admitted: "It wears you down."

He added: "Kent County Council and Maidstone Council declare that they want to encourage digital businesses to the area and we are a primary example, but a two-year planning battle suggested the opposite."

"We had some great allies within the council, so maybe it's just the planning processes that are out of date. All the planning department seemed to be on our side, and some of the leaders and the economic development manager were fantastic, but it still took two years."

Asked whether it had held the company back, he said: "Yes. Absolutely. Our recruitment drive had to go on hold."

He was exasperated that it also stalled the firm's 'Academy', a partnership involving 15 local schools, colleges and universities, attempting to identify and nurture IT talent early on and save them from, and their county from losing them, to what has become known as the 'train brain drain' – careers in London.

"We wanted to show local people that you don't have to go to London, that there are companies like us who are proud to be here and be successful," added Mr Smith, who practices what he



LOOKING AHEAD: Giles Smith, of GForces, believes it is vital to keep talent in the county

Planners must halt 'train brain drain' says IT boss

preaches by running GForces with his three brothers, Tim, Jamie and Neil. All were born and raised in the Maidstone area.

"There is huge positive feedback from schools and the local education authorities about our academy and confirmation that not many companies are doing it – why not? The few organisations that are reaching out to schools are usually the banks, and you can guarantee that most 16- to 17-year-olds are asleep after

the second slide because it's not really inspiring.

"They love technology, they love the internet – they've grown up with it – so when you show them the variety of skills we are looking for, it inspires them."

"We are a commercial company, so we don't hide the fact that we do this to get the next two to four years' recruitment sorted. It's already been successful – our first two graduates are coming on full-time."

Comment

IT'S been a gloomy week, after news that the UK economy contracted by half a per cent in the final quarter of 2010. Though largely due to disruption from freezing weather, it still underlines the fragility of the recovery at a time when even grumpy pundits had predicted UK plc would mark time in Q4 2010 after a reasonably uptempo year.

The Bank's Governor, Mervyn King, didn't do much to cheer things, with a rather curmudgeonly summary of where we're at: inflation is set to gobble up wage gains and plunge us into the worst fall in our standard of living since the Great Depression.

It was rounded off with fatherly advice like that given to teenagers holding their heads after a riotous party, along the lines of "well chaps you had your fun - now you have to pay for it."

Happy days...

Still, I was cheered at least by an encounter with the youthful boss of a Kent company who is not only this week's Big Interview subject, but also delivered a Business Week front page story and considerable food for thought.

Giles Smith started GForces in Bearsted on a shoestring; the web firm now dominates its chosen sector and is hungry for international expansion.

Not only did he beat the drum for Kent, hanging on to and nurturing young talent - after catching 'em young too - but also delivered tangible proof that well-plotted technology has the power to deliver growth and progress.

I've often suggested that while Kent and the UK's traditional industries and our discredited financial sector struggle to get the economy on the move, IT can deliver more of the economies and efficiencies needed to oil the wheels of recovery.

As Giles points out, good results come from continually reviewing progress and strategy. In GForces' case, it means setting up a client's website is only part of the answer; it then has to be marketed and managed properly.

That could be a parable for reviving UK plc.

BUSINESS EDITOR STEVE LOADER

Virgin boss drops bomb on Boris Island scheme

By NICK AMES

editorial@kosmedia.co.uk

ONE of the world's leading airline bosses has voiced his opposition to 'Boris Island' off the Kent coast

Steve Ridgeway, who has run Sir Richard Branson's Virgin Atlantic for 13 years, said plans by Mayor of London Boris Johnson to reclaim land to create a new airport close to Medway were "just not do-able".

The knockback comes after Mr Johnson hinted that the Government was warming to his controversial proposals for the £40 billion project.

Virgin chief executive Mr Ridgeway said the new airport would be on the wrong side of the capital and, while Hong Kong had set a successful precedent for such a development, the South East was too congested.

But he added: "We certainly back the debate about 'What is UK Ltd going to do about airport capacity and the long-term economic performance of the economy'."

Mr Ridgeway's comments are the most critical so far by a senior airline industry figure since the launch of the plan, seen by Mr Johnson as an alternative to expanding operations and capacity at Heathrow.

Prime Minister David Cameron promised last October that the Coalition had no plans to build a new airport anywhere in Kent, but the mayor insists the Government position is shifting and told Radio 4's Today programme on Tuesday: "It's crazy, I think, to

have another 200,000 air traffic movements over the skies of London coming to an airport in the western suburbs. I don't think the people of London will wear it."

Both Kent County Council leader Cllr Paul Carter and Medway Council leader Cllr Rodney Chambers have now called on the mayor to make his position clear.

Cllr Chambers revealed that the deputy chairman of Transport for London, Daniel Moylan, had paid a visit to Medway before Christmas in an attempt to win support for the estuary scheme.

Cllr Chambers said: "He asked me in this meeting if we would agree to an airport in the estuary if all the infrastructure for it - such as new train lines and roads - was based in Essex and not Kent."

"I responded that we in Medway could not comment on what should or should not happen in Essex, and reaffirmed the opinion of all at Medway Council, and the vast majority of people in Kent, that the mayor's island airport scheme is unnecessary, unworkable and unaffordable."

Meanwhile, the RSPB has reiterated its opposition to the scheme, describing it as a "pipe dream".

South East director Chris Corrigan said: "I'm sure the mayor doesn't want to go down in history as the man who decimated not just birds in the Thames, but global species too, while putting air passengers' lives at risk due to bird strike."

"I'd urge him to drop this costly pursuit now and look to further strengthening, greening and improving London's public transport systems."



CRASH LANDING? Boris Island plans

Phasing out retirement age of 65

By NEIL EMERY

Whitehead Monckton solicitors

CHANGES to the law on retirement are expected to come into force from March 31.

Since October 1, 2006, when the Employment Equality (Age) Regulations 2006 came into effect, it has been unlawful for employers to discriminate against employees on the grounds of age. The regulations also provided for a national default retirement age of 65, below which an employee could not be compulsorily retired (unless a lower age could be objectively justified).

Subject to complying with the requirement to provide between 6 and 12 months' notice of an intended retirement date, an employer has been able to retire an employee who has reached the age of 65, even if the employee does not wish to do so. In such circumstances, an employee would be unable to claim age discrimination or unfair dismissal.

Notification

But the Government's proposals are to abolish the default retirement age with effect from October 1, 2011, meaning that from March 31, 2011, it will no longer be possible for employers to provide employees with the minimum six months' notice of an intended retirement date.

After March 31, employers will not be permitted to issue new notifications of retirement on the basis of the default retirement age and after October 1, it will not be possible to retire employees compulsorily on the basis of the default retirement age - even if the notice of retirement was given before March 31.

Employers will still technically be permitted to have compulsory retirement ages, but they will need to justify them objectively, and the circumstances for this are likely to be extremely limited.

In practice, unless an employee is fairly dismissed on the grounds of, for example, capability, misconduct or redundancy, or there is an objective justification for an employer having a retirement age, most employees will have the right to continue working indefinitely, and irrespective of their age.



The UK's Business School for Europe

A world-class MBA programme

Part-time study is available on selected Master's programmes

A range of tailor-made business and management programmes for middle and senior management

For more information on the MBA programme or other courses we offer please email Samantha Blanchard at s.blanchard@kent.ac.uk or call 01227 824146

www.kent.ac.uk/kbs

Kent
Business School

Get the best deal on restaurant, pub, hotel and wine bar insurance



Quote and buy online at **www.callmonty.co.uk** or call Monty direct on **0800 668 1870**

belmont
INTERNATIONAL

Callmonty.co.uk is a trading style of Belmont International Limited

BUSINESS WEEK

online: www.businessforkent.co.uk

■ **LOBBYING** by the Country Land and Business Association (CLA) is expected to see the Government relaxing powers allowing councils to seize homes left empty for more than six months.

Ministers are now proposing to extend the period to two years, leading CLA regional director Rupert Ashby to say: "This is an excellent example of strong CLA lobbying paying off to improve a bad law that was clearly unjust to property-owners."

"Owners can rest assured that there is less scope now for state interference with the management of their properties."

■ **MARKETING** and media agency **Big Plan Group**, of Maidstone and Canterbury, has appointed Colin North to its board.

It marks a return to Kent for him after three years as station director with Tindle Radio/Channel 103 on the Channel Islands. He spent the previous eight years within the sales, promotion and production sectors of Invicta Radio – now Heart.

He was welcomed to the board by Big Plan director Penny Williams, who added: "The business is set to expand rapidly and we now have a fantastic team in place to realise the potential of providing media and event management to businesses in Kent."

■ **MEDWAY** has a new accountancy business – Accounting Express.

It has been set up by Chatham-based businessman and chartered accountant, Philip Matthewman and aims to offer a low-cost book keeping and accountancy service, devised to help small businesses.

It will itself be based in a hub for smaller firms and start-ups: The Joiners Shop, within Chatham Historic Dockyard. Accounting Express is a franchised subsidiary of Sollertia Limited and the Medway arm is the fourth site it has opened in the UK.

■ **VISIT Kent** – the county's tourism champion – has hosted the influential Group Travel Organisers Association (GTOA) National Conference and AGM for the first time.

It gave Visit Kent the chance to show members of the travel industry what the county has to offer. After the conference at Ashford International Hotel, delegates visited one of Kent's most beautiful and interesting houses, Penshurst Place, Tonbridge, which was opened exclusively for their visit.

'Not spot' shows Kent broadband plans need boost

By **STEVE LOADER**

steve.loader@kosmedia.co.uk

BROADBAND speed is seen as vital to energising the county's economy.

So the revelation that the UK's slowest connection is not to be found in a crofter's hut on a Scottish moor, but near Canterbury, came as a major shock.

It means that anyone trying to run a business from Railway Hill in Barham, could find it faster to fax than send messages digitally, thanks to an average download speed of 0.13Mb/sec.

It certainly doesn't compare well with the UK average of 6.21Mb, according to the Top10.com website, where director Alex Buttle said: "With average download speeds only marginally faster than dial-up, Railway Hill in Kent has really hit the buffers."

Unacceptable

"Given that we're now in 2011 and elsewhere in the country people are enjoying download speeds in the high double digits, this is simply unacceptable and reinforces the broadband lottery in the UK."

Rural watchdog the Country Land and Business Association (CLA) was also unimpressed. Regional director Rupert Ashby said: "This is not just a problem in the back of beyond. Many areas just outside the South East's major towns, such as Barham, where small businesses should thrive, suffer from hopelessly inadequate broadband speeds."

He added that the CLA realised cash was tight, but rural businesses were unable to compete with urban rivals, which typically enjoyed 6Mb and more.

It wants to see a £530 million private-public partnership to bring all broadband users up to a minimum 2Mb as well as setting up a new superfast broadband, and

also champions a "Final Third First" policy, promoting provision of decent broadband connections for rural "not spots" and areas with slow connections before speeding up broadband for others.

The CLA's stance accords with a groundbreaking project in Cornwall, where the county council formed a £132m partnership with BT to create a superfast 100Mb network by 2014, albeit with some EU cash.

It also follows hard on a feature we ran in Business Week, which asked whether Britain and Kent were, literally, making the right connections on broadband strategy.

However, Kent County Council cabinet member for Corporate Support Services, Roger Gough, argued that the Railway Hill figures were misleading. "Residents in Barham now have an alternative option after Kent County Council supported them with a (£50,000) community broadband grant in 2009. The grant funded a wireless broadband service, supplied by local company VFast, which contractually gives speed of 10Mbps and even higher speeds in practice."

"We understand just how important access



to broadband is for our communities and local businesses, which is why we're working to increase access across the county.

"Often it is down to market forces to make a case for providers to install faster speeds."

"To reduce the number of 'not spots', we have provided money from our community broadband grant, which communities can bid for and part-fund business cases for broadband providers to install fixed broadband services."

"We have so far made £667,000 available, with a further £100,000 being made available this financial year. In total, this has benefitted more than 11,000 homes and businesses, and 17 communities."

"We will soon be making a further £1.5 million available for community broadband pilots and we will be lobbying providers for faster connection speeds across the county as part of our Connecting Kent Digital Strategy."



unique business solutions

How do you fit a square peg into a round hole? By nature, these pieces don't fit together, so if the dilemma is to be solved, the square must be rounded, the hole must be squared or they each must be modified to fit together.

Certain types of problems have unique solutions. We pride ourselves on being different. We ensure that every single client receives the very best advice, support and quality of work, no matter what their background, tailored to their specific needs.

Whitehead Monckton
unique to Kent



TROSLEY COUNTRY PARK, VIGO, KENT

NEW CATERING FACILITY **TO LET** TO BE CONSTRUCTED BY JULY 2011



The facility will provide refreshments to visitors of Trosley Country Park.

Café with kitchen/servery and external seating area

Further details and conditions available.

Apply to Kent County Council's sole agent:



Lawyers and Investment Managers

www.whitehead-monckton.co.uk

Maidstone t. 01622 698000 Tenterden t. 01580 765722

Regulated by the Solicitors Regulation Authority Whitehead Monckton 59423.
Authorised and Regulated by the Financial Services Authority.



MoCo accelerates its '3' broadband service

MOCO has announced the successful creation of a portal enabling speedy and cost-effective first-time connection for subscribers to the '3' mobile broadband system.

Before this development, new customers for the '3' service – the market-leading broadband dongle network – faced the potential bottleneck of contacting a call centre to finalise connection before surfing.

Under the new process, they still have that option but most will fast track using the new MoCo system, which is also the first major project derived from the Kent-based company's acquisition last September of Sussex software house, Jit Systems.

MoCo then created its new MoCo Software Solutions division within the group headquarters in Rochester.

Richard Pilton, former Jit principal and now head of the new MoCo software arm, said: "This is what we were bought for: to develop bespoke software to streamline processes and operations."

'3' had a situation where it was running the No1 mobile broadband network and talking about the speed and ease of internet use on the move, but having to ask new customers to contact a call centre and be connected 'manually'.

"With this traffic generating 20,000 calls a month – expected to hit 25,000 a month during 2011 – there was also a call centre cost overhead for '3', which we have cut dramatically by developing this web portal."

"Most mobile broadband customers love the idea of hooking up this way – it chimes with the whole convenience of comms on the move



'3' SPIRIT: Richard Pilton says trials went smoothly

– but even diehards can still patch into the call centre if they wish, but the operators there now simply tap into our new system, speeding up connection anyway and still driving down call centre costs for '3'.

"Trials went smoothly and it's just the sort of systems integration project work that we are offering to other companies or organisations in the comms/IT industry."

Systems architect Pilton heads a team of three within MoCo Software Solutions which, he says, was created after a long and successful association between MoCo and his old partnership, Jit Systems, operating out of Brighton: "It's a cliché, but they 'liked us so much, they bought the company'."

The development enhances MoCo's pioneering record. The company was established 25 years ago, just as the first mobile networks were set up in the UK.

GForces chief the best out of

Kosmedia BUSINESS WEEK

THE BIG INTERVIEW

Setting up a website is now considered crucial to any business, but how much does any firm invest in keeping it fresh and up to date and, most importantly, ensuring that it is marketed and 'sold' to its intended audience? Not a lot is the answer on both counts – probably two good reasons why a small Kent IT firm has expanded exponentially over the past few years. It is the award-winning GForces of Bearsted, Maidstone – Business Week editor STEVE LOADER interviewed founder and MD Giles Smith.



GILES SMITH

FOR someone who has an impressive focus on where his fast-moving young company is headed, web guru Giles Smith is disarmingly frank about its first few steps.

"I set up GForces with no real idea about the internet, but just knew it was going to be big," he said.

"For the first six months of the company's life we were one of the worst web companies about, but we learned quickly what was needed to survive and grow."

"Sometimes there is nothing like jumping in the deep end and finding out whether you will sink or swim."

"And that's a characteristic of the company: we tend not to look back at our wins and successes. We prefer to look ahead and for what is around the corner and how we can improve."

"We are super critical, perhaps because my brothers are also involved. As senior management we always prefer to have a critical appraisal of the situation and ask why we are not doing better."

It is a philosophy that has evolved into the GForces Trinity: web platform, web management and web marketing – recognition that customers not only need attractive and effective websites, but ones that can be adapted and evolved and also 'sold' to their chosen audience.

"We set out to be something different," he said. "That's always been a USP, that we are much more considered in our approach. There are lots of web companies that will do you a very good web page but fall short on the other things: actually marketing the site and under-

GILES SMITH'S CV

- 1999 – graduates from Bournemouth University with a degree in Leisure Marketing
- 1999 – sets up GForces at his parents' home.
- 2001 – takes offices in College Road, Maidstone
- 2007 – moves company to bespoke offices in Caring Lane, Bearsted.

standing the data that you get out of it and how that drives your decisions."

The approach has landed a string of industry awards, despite the fact that GForces competes in and leads one of the most competitive sectors – the motor trade, with clients including major dealer chains like Lookers and Peter Vardy.

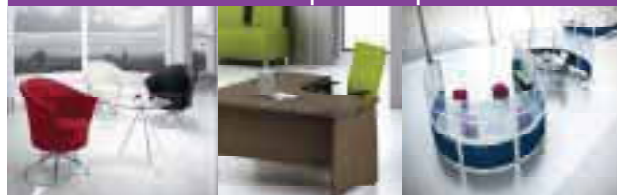
Last year, GForces grew sales 80 per cent, boosted turnover 66 per cent and almost doubled staff to its current 120.

It now holds more than a third of the UK market and Giles, 34, thinks this is close to the ceiling for one firm.

Asked whether this meant diversification into another sector, he says he would rather concentrate on what the company knows well, so its sights are now being trained



Cost Effective Workplace Improvements



- Office Furniture
- Planning & Design
- Installation
- Project Management
- Seating
- Storage Solutions
- Boardroom / Conference
- Reception
- Breakout
- Library
- Partitioning
- Commercial Stationery

OUR ADVICE AND IDEAS COST NOTHING! Please call us on 01227 450055



FLEXIBLE LEASING OPTIONS AVAILABLE

Kent Office Solutions Limited

2/3 Orange Street Canterbury Kent CT1 2JA
Tel: 01227 450055 Email: sales@kentofficesolutions.com



TIGHT-KNIT: Giles Smith says management and staff strive together to come up with and develop fresh ideas



aiming to get Kent IT talent



PASSIONATE: Giles Smith wants to create a train of IT talent for the county's future

on Europe where dealer networks and distributors often have a similar structure to the UK.

It could all have been very different though. After attending Maidstone Grammar School, Giles opted for a degree in leisure marketing because: "I wanted to spend three years down in Bournemouth and that seemed like a very interesting degree; it wasn't, but it was an excuse to enjoy myself."

"But maybe because I'd heard it all before, it inspired me to go and start my own business. My father built and sold two IT companies and made a comfortable living so that was an inspiration."

"When I left university, I did the usual: started looking at jobs in the City and then realised I had no interest in working in London. I'd always wanted to set up a company so I did. It's a lot easier when you have nothing to lose – I was an unemployed graduate living at home."

However, he still recalls getting up 5am to light a stove in order to heat the outbuilding/office given over to the fledgling firm by his family, and it was more than two years before GForces was able to take an office in College Road, Maidstone.

He has forgotten the origins of the company name – he insists, the 'G' didn't come from his christian name.

But the futuristic label and its opposing arrows 'logo' fit perfectly with the hi-tech headquarters the firm had built specially and moved into in 2007 – it will move

into an extension there this year that will double floor space.

However, a lengthy planning delay (see our front page story) means the firm has also taken further space at Maidstone's Turkey Mill office complex, where it runs the Skunkworks – a label used typically in the technology industry for departments where the most cutting-edge thinking and developments go on.

And nurturing and helping to fine tune staff dominated the interview; though he owns a Ferrari as a sign of his success, Giles runs a relatively humble VW Golf as his everyday car.

Start him on the subject of his staff though and he becomes animated and passionate about his goal to create a train of IT talent for Kent. He and his three brothers Tim, 36, Jamie, 32, and Neil, 30, were all born and raised in Maidstone and have since joined him as directors of a local success story.

Giles said they and their company now wanted to encourage others to join that success and are bidding to recruit them young through the GForces Academy, a relationship the company has formed with 15 local schools, colleges and universities.

"Our belief is that if you open the eyes of somebody young while they are making their decisions on A-Levels, maybe even GCSEs, and just show them that you don't have to be a graphic designer to work in the internet – you can be a social media guru, for instance, knowing how to use Facebook and things like that."

"On delivery of a large scale auto project you will usually look at about 15 different skill sets interacting on the same project."

"We also wanted to show local people you don't have to go to London – there are companies like us locally."

He also highlighted how the IT talents in potential recruits were showing up earlier: "Sixteen-years-olds have a greater insight into social networking because that's what they do every day, and they will use every other device other than a laptop."

"The ideas they have are fantastic and one motto we have here is 'never say never'. Younger people bring fresh ideas to the table and keep us on our toes and ensure the survival of the company for the future."

Giles is married with a baby son and lives close to the office in Bearsted – in his spare time, he enjoys as much time as possible with his family.



HIGH-TECH: GForces' modern headquarters in Bearsted, Maidstone

GILES' TOP TIPS

- Integrity is everything – "It's almost a lost value these days. We want our staff to be honest and upfront with customers. We don't want lies and deceit. You can't build a relationship on that."

- Employ for the person not the job – "We have had senior management join us and been unable to give them a title or definitive position; we've brought them on because we know they will naturally find their area."

- Keep asking questions about your business – "My decision to go for the internet was driven by no more than asking myself 'What is the next big thing in technology?'"

- Make work experience work for your business – "When people come for work experience here, they don't get told to sort out a filing cabinet. They will get in front of a customer – maybe not in a speaking role – and be exposed to meetings and decisions and expected to contribute. There is no point trying to attract someone to our business by asking them to make the tea."



What could a **professionally made video** do for your business?

Yourkenttv video services can add great value to your website, or promotional campaign at a price to suit all budgets.

For more details telephone Christine Davidson on **01303 817190**


Award Winning Company

SAVE ££££'s on PRINT

At KOS Media we now produce 14 newspapers every week and many publications for other organizations. We also produce magazines, flyers, posters and numerous other printed products.

We buy huge quantities of print and this means we can negotiate far lower costs for you.

Start saving money now!
Simply email your quote request to clifford.tarkin-smith@kosmedia.co.uk


Award Winning Company



**Food Safety
Health & Safety
Accredited Training
Asbestos Management & Surveys**

0845 269 5550

www.medwaysafety.co.uk
info@medwaysafety.co.uk
Suite 1, 2nd Floor, 267 High Street
Chatham, Kent ME4 4BN


Exceeding Expectations



The Bridge 'eat and sleep' deal

WHITBREAD has bought 1.5 acres from Dartford Borough Council and developer ProLogis.

The site at The Bridge will be used for a 61-bed Premier Inn and Beefeater Grill restaurant, subject to a planning application already submitted to Dartford Borough Council.

It is hoped work will start soon on the development close to Junction 1a of the M25 – completion is expected to create 60 jobs.

It also seen as building momentum for The Bridge development, with Whitbread spokesman Derek Griffin, saying: "We're investing here because we believe it will be good for our customers and good for our business."



MAIDEN VOYAGE: P&O chief executive Helen Deeble says the Spirit of Britain will revolutionise ferry travel and offers a leap forward in quality of build and the service the company will be able to offer



Super ferry's debut

SPIRIT of Britain – the biggest ferry ever seen on the Dover Straits – has made its maiden voyage across the Channel to Calais.

The P&O Ferries vessel, which has a capacity for 2,000 passengers and four kilometres of traffic parked end to end, marks a revolution in ferry travel with a new design aimed at enhancing fuel economy, keeping running costs down and boosting the company's environmental credentials.

Costing 180 million – around £152 million – the Finnish-built ferry includes convenient parking, with a private car deck for motorists accessing the ship, and a wide choice of dining and lounges with entertainment for children.

The ship will be officially named by Kent Olympics star Dame Kelly Holmes at the end of March and be joined on the Dover-Calais service by a sister ship, Spirit of France, in September.

P&O Ferries chief executive, Helen Deeble,

said: "We are delighted to welcome this fantastic new ship to Dover ready to start service later this month.

"She offers a leap forward in terms of her size and the quality of the build and I'm confident that she'll provide a fantastic experience for all of the customers who will travel on her in the years to come."

Spirit of Britain will sail five times every 24 hours, with standard return ticket prices starting at £39 each way for a car and up to nine passengers travelling throughout 2011.

Online holiday expert wins again

HOLIDAY Extras – the Hythe-based market leader in travel add-ons – has been named **Best Insurance Provider** for the third year running at the Travel Weekly Globe Awards.

It also picked up a further trophy at the London event, presented by comedian Jimmy Carr.

Head of partnerships at Holiday Extras, Andrea Clayton (pictured) said: "We are thrilled to have won best travel insurance provider, as

voted by the travel trade, for the third year running, and also best add-ons for the eighth year."

This latest award follows a run of success for Holiday Extras.

The company was short-listed for the National Business Awards Blackberry Award for Customer Focus in 2010, and won Best Customer Service and Commitment in the Kent Excellence in Business Awards (KEIBA) in 2010.



THRILLED: Andrea Clayton with Holiday Extra's globes



**Insurance for Business,
Professionals and Private Clients.**

Business Insurance

Rent, Business Rates, Austerity Measures – you've got enough to worry about without having to worry about your insurance cover.

At Lovat we can offer you a complete range of solutions to your insurance needs.

Our dedicated and knowledgeable staff are able to offer you professional advice whether you sell the widget or manufacture it, whether you build the office or own it, or whether you need a solicitor or are one; in fact whether you are a butcher, a baker or a candle stick maker we are here to help. We arrange covers from Business Travel to Professional Indemnity for not only many local firms but companies across the UK, many of whom are household names.

So if you would like the peace of mind of dealing with an insurance broker that is small enough to care but big enough to cope then give us a call. We are happy to visit you, or you are more than welcome to visit our offices in the heart of Tunbridge Wells, for a private consultation.

Helping you find the perfect cover



Please contact our Commercial Team for more information and a quotation.

Tel: 01892 509037 stuart@lovatins.co.uk www.lovatins.co.uk

Calverley House, 55 Calverley Road, Royal Tunbridge Wells, Kent TN1 2TU

Authorised and regulated by the Financial Services Authority. Part of the Bestinvest group.

A great place to do business



Hotels Stunning Locations

Part of the Thorley Hotel Group

Fayreness Hotel, Broadstairs | Oak Hotel, Ramsgate | Pegwell Bay Hotel, Ramsgate

Tel: **01843 868641** Tel: **01843 581582** Tel: **01843 599590**

www.thorleytaverns.co.uk/hotels.asp



Now's the time to export



By **JO JAMES**
Chief Executive of Kent Invicta
Chamber of Commerce

ONE of the key factors in the economic recovery of UK is going to be the export market.

While the domestic market is important, there is little doubt cutbacks on Britain's domestic expenditure, future growth of the home market will be slow. Doubtless the same may well apply to overseas markets, but this market has the advantage of being much bigger. To cope with any sluggishness in the home market, companies may need to exploit the potential of a much wider area.

And exporting is not just a matter of products. Skills, services, innovation, even knowledge, are all exportable and it can be a two-way street; close connection with, and experience of, overseas markets can feed back into the efficiency and productivity of the company concerned.

Potential

Recent research suggests that Kent is not an over-enthusiastic exporter, with eight per cent of businesses regularly exporting, compared with a regional average of 10 per cent. This is despite the fact that the level of occasional exporters in the county stands at 24 per cent, the second highest in the region, and 28 per cent of Kent firms have received overseas enquiries, the highest in the region.

So there is plenty of potential already waiting to be exploited.

However, exporting is not necessarily simple and straightforward: there are inevitably rules and regulations, which vary from country to country and region to region; the need to establish the best market for any particular product or service; and a lot of documentation needed to comply with export certification requirements.

Which is where Kent Invicta Chamber can help.

Following the winding up of the Thames Gateway Chamber of Commerce, as reported in Business Week last week, Kent Invicta – the county's biggest chamber has expanded its export offices. The chamber, which already included the Canterbury, Ashford and Maidstone areas, intends to extend its export lifeline with two more staff in order to bridge the gap left by its neighbour. Chief executive Jo James said: "We felt it was important to step up to the plate at a time when Kent business is being urged to export and, indeed, is actually better placed geographically to export to its neighbours across the Channel than it is to sell to destinations within the UK."



DELIVERING THE GOODS: The export industry is vital to the financial recovery in the UK

The Chamber has a Business Support Service with qualified business advisers who can introduce you to the exporting process, and works in close liaison with several other business support organisations – British Chambers of Commerce, UKTI, Business Link, Enterprise Europe Network, for instance – to guide you through the various stages with minimum hassle.

When it comes to the actual exporting, the

Chamber runs a full Certification Service, providing information, advice and guidance on the necessary documentation from start to finish.

So exporting can open up a huge new market for your product or service, and it may be easier than you think, but there are many other considerations. Exporting needs commitment, planning and strategy. Here are a few points to consider:

MARKETS: Where are the best ones for your purpose, and how do you access them?

RESOURCES: Does the business have the financial resources, people and management capability to deal successfully with other cultures and does your product and service need modification or different approvals to be sold overseas?

EXPERIENCE: Do you know how to negotiate contracts with overseas customers, distributors and agents, and have you managed growth projects before?

CONTROLS: Is your administration set up to cope with extended transport lines and new currencies and can your product and service quality prevent expensive recalls and reworking?

IDEAS: Can you test or pilot this leap into export, managing the project through to a conclusion and dealing innovatively with problems arising?

LEADERSHIP: Is everyone with you on this – the staff and directors – and can you define milestones to demonstrate progress, manage expectations and keep people motivated?

If you are considering exporting, Kent Invicta Chamber can help you formulate a strategy and prepare a plan. If you already export, the Chamber has the resources and services to help you expand your markets, and a full certification service for your export documentation.

Contact us on 01233 503838, or email exports@kentinvictachamber.co.uk for further information.

Export documentation explained

ONCE you have established the right product and market place, you need to deliver your goods on time and ensure that you receive your payment quickly.

This can be a simple process when you know how, but understanding which document is required for each shipment to each destination can be overwhelming.

What should be a very simple process can be time-consuming and costly; accurate completion and authentication of export documentation is vital.

The Kent Invicta Chamber of Commerce can make the whole process as straightforward as possible and ensure that your goods travel with ease, providing you with peace of mind.

The Chamber provides a wide range of documentation services and guidance on trade procedures to businesses of all sectors and sizes. There are a range of documents required when exporting your goods.

These include:

EC CERTIFICATE OF ORIGIN

A certificate needed to meet overseas customs requirements to qualify for (normally) zero import duty as part of International Trade agreements. Sometimes also needed to comply with

banking requirements when trade is conducted under Letters of Credit.

ARAB-BRITISH CERTIFICATE OF ORIGIN

Similar to the above but used for exports to the Arab League States.

EUR 1

Customs Movement Certificate issued in the country of export to enable claims for preferential import duty levels on goods being exported to EC preferential partner countries.

A.TR

Customs Movement Certificate for goods in EC free circulation (i.e. duty paid) being exported to Turkey. A.TR allows import into Turkey without payment of customs duty.

LEGISLATION

Some markets require documentation to be legalised. This can be arranged by the Chamber via the Consular section of the relevant Embassy or through the Foreign Office.

ONLINE CAPABILITY

Exporters undertake much of their export activ-

ity online, from researching markets, assessing competition and exchange rate advice to processing export documents online.

Kent Invicta Chamber provides an online documentation service allowing exporters to apply for and receive their documentation electronically.

This includes EC Certificates of Origin, Arab Certificates of Origin, EUR1s and A.TRs.

Businesses are now taking advantage of the online service and finding that the turnaround time for obtaining export documentation has been significantly reduced.

Business benefits of using online services:

SPEED

By forwarding your export documentation to Kent Invicta Chamber electronically, you could have them checked, certified and returned to you for printing within minutes. Thus allowing your business to save valuable time and money, and ensure your goods reach their destination on time.

SERVICE

A faster service means you can offer a better service to your customers; and, of course,



because the whole process is electronic, you can free up staff normally used for delivery and collection of export documents.

SIMPLICITY

Forwarding and receiving documents electronically and printing them off at your own premises is effortless, quick and easy.

NEXT WEEK: Business Week Spotlight will focus on Investment & Funding

TALKS A GOOD GAME

England's rising hockey star aiming to put injury hell behind him in time for next year's London Olympics



Interview with
DAVID PRITCHARD

AMID all the razzamatazz of the National Indoor Hockey Finals on Sunday, one spectator at Wembley Arena is likely to cut a lonely figure on the sidelines.

Ashley Jackson, one of Britain's very best hockey players and a global star in the sport at the age of 23, will have to watch his East Grinstead team-mates as they go for a third successive title.

At least it will be more than his involvement at the Indoor World Cup in Poland next month. Jackson was expected to play a central role in England's debut in the competition, but instead he will stay behind nursing an injury wondering when he will be able to return.

The goalscoring midfielder, who went to school in Tunbridge Wells, has been suffering from osteitis pubis, a painful inflammation of a joint in the pelvis, for almost a year. The injury is not uncommon in elite athletes across a range of sports where repetitive actions lead to excessive stress on the pelvic bone.

It has been managed by cortisone injections so far, but a recurrence at the end of last year has forced Jackson to take a break from the game.

"It's got to the point now where it's just got to be sorted out," he said. "It was having an impact on what I could do in daily life, but also in my training as well."

"Before Christmas, when it was at its worst, I guess I was doing three-day training camps with the squad and then pretty much being out of action for the next two days, not really being able to move around too well."

"It's not too worrying; it's something that can be solved. It's just unfortunately there's no timeline. We've got a plan between the medical staff, myself and the coaches, but we can't put a time on it. It's not one of those where I will definitely be ready to run in a few weeks or a few months, unfortunately it's just a case of cracking on with the rehab and see where we go."

"It was nice over Christmas to have a three-week period where I wasn't involved in any hockey, but there wasn't really any on at that time. Now the guys are back, with finals night this weekend and the

Jackson fighting for return to full fitness



OLYMPIC HOPE: Ashley Jackson gives Mayor of London Boris Johnson a few tips

World Cup isn't that far away, where I'm going to be missing things and it's going to be pretty difficult."

Not having a return date casts doubt over how many big events the former Tunbridge Wells player will miss for club and country. After Wembley and the Indoor World Cup the focus will switch back to the second-half of the domestic outdoor season, where East Grinstead top the Premier Division.

The end of the season is followed by the knockout stages of the Euro Hockey League, where East Grinstead's participation could

last until July. Internationally the squad train together three times a week and have two tournaments before the European Championships and the Champions Trophy.

For the top British players the calendar is relentless as preparations build for a tilt at the Olympic title in London 2012. Jackson has accumulated 105 international caps since making his debut in November 2006 and has played in eight major tournaments, including the Beijing Olympics.

The former Sutton Valence schoolboy played in the World Cup, Champions Trophy and Commonwealth Games last year and believes the hectic schedule has contributed to his injury.

"In the last few years we've had a number of injuries across the team which maybe we wouldn't have had before because of the sheer volume of training, games and tournaments we're now playing in," he said. "I'm sure it has [played a part] but everyone has to become fitter and stronger to fight off the injuries all the time."

"Last summer was non-stop all the way through and then we were straight into the Commonwealths. Maybe there was a bit of a sense - not it was too much - but exhaustion mentally more so than on the physical side, but that catches up on you. It's another busy summer and unfortunately it just keeps rolling round until London."

Perhaps the one blessing is the injury did not come in a year's time, when the Olympic countdown will be reaching its final stages. There are still more than 18 months before the biggest prize in hockey is up for grabs, with Britain looking for a first title in 24 years.

The build-up to the Games is already well advanced in most people's minds, but with so many potential pitfalls between now and then, Jackson insists he does not think that far ahead.

"I only think about the Olympics when someone mentions it," he said. "I've got to get fit and I want to play in the Europeans at the end of the summer and there are

Pictures: ADY KERRY



SIDELINED: Ashley Jackson's meteoric rise to the top of English hockey has been stalled by a long-term pelvis injury

plenty of other things between now and then.

"It's just another tournament. Obviously it's a pretty big tournament and the fact it's at home makes it even bigger, but it is just another tournament. I probably think about Beijing more than I think about what could happen in London."

A fit and firing Jackson, voted World Young Player of the Year in 2009, will be central to Britain's Olympic hopes, so finding a permanent solution to his injury will be a priority for the national set-up.

FACT FILE

NAME: Ashley Jackson

AGE: 23

SENIOR CLUBS: East Grinstead, HGC (the Netherlands)

INTERNATIONAL DEBUT: November 28, 2006

CAPS: 105

GOALS: 57

INTERNATIONAL HONOURS: Gold, EuroHockey Nations Championship 2009; Silver, Champions Trophy 2010; World Young Player of the Year 2009

COUNTDOWN TO THE OPEN

165 DAYS UNTIL THE OPEN - THE NUMBER OF STROKES TAKEN BY NOBORU SUGAI AT THE 2003 OPEN, THE LAST TIME IT WAS HELD AT ROYAL ST GEORGE'S. THE JAPANESE GOLFER SHOT ROUNDS OF 83 AND 82, 23-OVER-PAR, MISSING THE CUT BY 15 SHOTS.



THE HARSH winter has delayed the final major course renovations at Royal St George's ahead of this summer's Open Championship in Kent.

Work at the renowned course in Sandwich Bay on riveting the final bunkers was scheduled to finish before Christmas. It was made impossible by the severe cold weather in December, with the snow and frozen ground halting all improvements.

Fortunately with the milder conditions since the turn of the year work has

resumed and Christopher Gabbey, secretary at Royal St George's, believes it will all be completed soon.

He said: "We have been slowed up a bit in preparing the course because of the bad weather. It's not damaged the course in anyway, just stopped us from getting on with the work on the course. We are catching up now; it's just been a case of putting a bit more work in."

"All the bunkers will have been re-done by the end, which is needed because the trouble is the south-facing ones do not

survive as well as the north-facing bunkers."

During the cold weather ground staff were detailed into other jobs around the periphery of the club, such as trimming hedges and trees.

Once the bunkers are completed the focus will switch to more cosmetic improvements to get the course ready for the tournament, which begins on July 14. The next major change will come in April, when construction on the spectator grandstands begins.



Picture: ADY KERRY

HALT: The harsh winter has taken its toll on course preparations ahead of this year's Open at Royal St George's

Who is the mystery man in driving seat for final team spot?



IN THE FRAME: Ben 'The Stig' Collins is one of the names in the hat for a berth with Motorbase Performance

By **TOM HOWARD**

MOTORBASE Performance are in talks with several drivers about filling the vacant third seat for their 2011 British Touring Car Championship (BTCC) campaign.

The Wrotham-based team, who are going in with three cars in this year's BTCC, announced two faces of their new driving line up earlier this month, but the identity of the third driver remains a mystery.

Mat Jackson and Porsche Carrera Cup graduate Liam Griffin will definitely drive for Motorbase this year, while Steven Kane, Ben Collins – formerly Top Gear's 'The Stig' – and Porsche Super Cup driver Tim Bridgeman are all in the frame to join them.

Team owner David Bartrum expects to unveil his third driver next month and has revealed there are several candidates vying for the seat.

Touring team in talks to fill seat ahead of next season



TALKS: Steven Kane (right) is one of the drivers on team owner David Bartrum's (left) list Pictures: NICK DUNGAN

He said: "We're not about to name anyone yet and we are still looking at people for that third seat. The idea

of announcing the two drivers was to give a few of the other guys more time to achieve their budget and let everyone know we are going to run three cars.

"There are two or three drivers we would really like, but everything needs to be in the right budgetary position and there are also drivers in position to join that we like. We are not short of drivers, but the financial criteria has to be met."

The team have also confirmed they plan to embark on a nine-day test programme to prepare for the new season and that they intend to compete in the 2011 Porsche Carrera Cup.

The new BTCC season begins at Kent's Brands Hatch on April 2 with Motorbase looking to follow their performance in the first round last year where they completed a one-two at Thruxton.

Picture: GETTY IMAGES



TOP SPOT: Dan Caprice and England are ranked number one

Sevens ace Caprice in squad aiming for World Series glory

RUGBY sevens player Dan Caprice flies to New Zealand this week as England resume their quest to claim the title of world champions for the first time.

Having taken 44 points from the first two events of the IRB World Series, Caprice and England start the year ranked as the competition's best side, but face a stiff challenge if they are to hold onto top spot next weekend.

With the All Blacks just four points behind them in second place and a partisan crowd expected at Wellington's Westpac Stadium, the former Sevenoaks schoolboy is prepared for a hostile reception.

Caprice said: "The crowd don't really favour us down there and we tend to have things thrown at us, so it's very different to Hong Kong and Dubai where we get all that

support. Going to somewhere like New Zealand, it does make a difference, but sometimes it can really pump you up."

England face pool matches against the United States, Cook Islands and Wales next Friday, knowing any slip-up is likely to land them a quarter-final tie against New Zealand on Saturday morning.

Caprice insists the Red Roses will not be intimidated by the Kiwi support and believes the onus will fall on the host nation to perform.

He said: "Home advantage can work either way, sometimes it's a hindrance and there won't be massive pressure on us."

"I don't know how we're perceived by other teams but on paper, we're the team to beat and there's no reason why we shouldn't be favourites."

Ransom makes step up to England's under-20s

INTERNATIONAL rugby is back on the agenda for Ben Ransom next weekend as the Kent full-back gets his first taste of action with England's under-20 side.

Ransom, who has forced his way into the first-team reckoning at Premiership club Saracens, makes the step up from under-18 level and will be part of the England squad travelling to Wales for their Six Nations opener next Saturday.

A former Tonbridge schoolboy, Ransom became an integral member of the highly successful under-18 group and is expected to feature prominently one level up.

The 32-man squad named by head coach Rob Hunter for the Six Nations will also be the group which represents England at this summer's junior World Championships in Italy.

Ransom, who has spent time on loan at Blackheath since signing for Saracens, will join up with his team-mates on Tuesday as England conclude their preparations for the Wales clash in Llanelli.



NEXT LEVEL: Ben Ransom is in England's under-20s squad for the Wales game

Picture: GETTY IMAGES

Ladies picked in bid to retain Six Nations title

ENGLAND have named two Kent players in their squad for next weekend's trip to Wales as they look to begin a successful defence of their women's Six Nations title.

Catherine Spencer, who stepped down as captain earlier this month, will start in her regular number eight slot while Rachael Burford has been named among the replacements for the clash at Cross Keys RFC in Gwent.

England swept to the Grand Slam last season, but they have unfinished business against the Welsh, having lost 16-15 on their last trip across the border in 2009.

Now under the captaincy of Katy McLean, Spencer and Burford are looking to further raise the profile of the sport following England's run to the World Cup final last September.

Ashford-born Spencer is set to win her 59th cap in next Sunday's game while Burford, who started her rugby career with Medway, will be aiming to impress from the bench and tie down a regular starting place as the championship unfolds.



REGULAR: Rachael Burford returns as England start their Six Nations defence

Picture: RUGBYMATTERS.NET

Angels' cup bid dashed by Dartford



Dartford 2



Tonbridge Angels 0

ANY hopes of Kent Senior Cup success fizzled out for Tonbridge Angels on Tuesday night as Dartford struck twice in the second-half to reach the second round.

Tonbridge were never outclassed at Princes Park and had chances of their own to progress, but Danny Harris and Charlie Sheringham provided the clinical touches to kill off the tie.

Atmosphere

Having fielded a team featuring several fringe players, Angels manager Tommy Warrilow was encouraged by his side's display, but said he was disappointed by their attitude at the final whistle.

"I had a bit of a dig at the boys after the game," he said. "The atmosphere was like a morgue, there was no talking, no organising and we gave away a couple of sloppy goals. I don't think it hurt us to go out, but I hope the boys went away knowing every game matters to me."

It was the visitors who enjoyed the best of the early chances, with Ade Olorunda denied by Deren Ibrahim before Lewis Taylor got himself into a promising position only to miss the target.

Ryan Hayes then rattled the woodwork as Dartford started to come to life, but the second-half began with Frannie Collin drawing another smart save from Ibrahim.

However, Tony Burman's side took the lead on 61 minutes when Adam Burchell knocked a Hayes free-kick into the path of Harris, who made no mistake from close-range.

After Taylor had missed a chance to level the scores, the hosts finished the job when Sheringham collected Elliot Bradbrook's pass and drilled his shot beyond Lee Worgan.

Hill exits Tonbridge for Conference side

Warrilow allows winger to leave for first-team spot

By **STEVE TERVET**

TONBRIDGE Angels go into this weekend's crunch clash against Lowestoft Town without Rory Hill after the winger accepted an opportunity to join Conference South side Lewes.

Offered a regular starting berth at the Dripping Pan, Hill jumped at the chance to test himself one level up, but Tonbridge manager Tommy Warrilow insisted there were no hard feelings following the split.

"Rory's young, he got a call from Lewes and they promised him a starting place which I can't give him," he said. "I don't want anything in the camp that's going to disrupt what we're doing at the moment, but if it doesn't work out for him, I've told him to give me a ring."

Test

With only 14 fit senior players now at his disposal, Warrilow knows his side face a stern test as they look to overcome a Lowestoft side hunting a second straight promotion.

However, Angels have been in sparkling form since the turn of the year and last Saturday's 5-1 thrashing of Tooting & Mitcham took their winning run to five games.

Having seen the Suffolk side nudge Tonbridge out of the play-off positions in mid-week, Warrilow called on the home support to help extend an unbeaten run at Longmead which stretches back to September.

"We've got to try to make it a little more intimidating for away teams, without going over the top," he said. "Saturday is a massive



INS AND OUTS: Danny Walder (left) slots home for Tonbridge during last Saturday's 5-1 thrashing of Tooting & Mitcham and (right) Rory Hill, who left the club this week



Picture: DAVE COULDRIDGE

game because they've got games in hand, but there's so much football to play and Tooting was just as big.

"I prefer playing Lowestoft than the teams down at the bottom because the lads seem to raise their game and so does the crowd. I think they'll come and be patient so it's important not to go hari-kari on them."

Warrilow saw his side race into a 3-0 lead inside 10 minutes at Tooting, but said he never relaxed until Danny Walder had netted a fourth shortly before the interval.

The Angels boss took greatest satisfaction in goals for each of his three forwards, Frannie

Collin, Ade Olorunda and Jay May, but insisted his feet remained firmly grounded despite the prospect of another dramatic run-in.

"It was a great performance," Warrilow said. "We flew out of the blocks, it was the ideal start and I was well happy with it, in difficult conditions. The boys improved again and we could have had three more goals, but there are still areas we need to work on so we're not getting carried away."

Warrilow expects to name the same XI which started at Tooting, although Ben Judge may play some part after recovering from flu and tonsillitis.

Wells close in on cup final

TUNBRIDGE Wells are just 90 minutes away from the final of the Kent Senior Trophy after Jon Pilbeam's goal edged them past high-flying VCD Athletic.

Pilbeam also scored when the Wells notched up a 3-1 league win at the same ground earlier this season and his strike in the 1-0 win on Saturday now sets up a semi-final with Holmesdale at Culverden on March 5.

Wells manager Martin Larkin prioritised cup success before the season began and he was quick to underline the significance of Saturday's victory.

"We're very conscious the club's not won anything for 19 years," he said. "We spoke about our responsibility and we're very keen to win a trophy. I think it does weigh upon us when we've not won anything for a long time because we want to be the team people think about in the future. It's not arrogance, we just want to be seen as the best team this club's ever had."

Once Pilbeam had netted in the 32nd minute, the Wells were largely comfortable, although they had goalkeeper Michal Czanner to thank for a superb reflex save late in the second-half.

Larkin's side turn their attentions back to the Kent League this weekend as they host struggling Fisher, where Perry Spackman will return to the centre of defence after serving a three-game ban.



Picture: NICK DUNGAN

RETURN: Perry Spackman (in red) returns after a three-match ban

The Wells head into Saturday's game 12th in the table and with five games in hand over the Fish, immediately below them and Larkin knows there is no time to be wasted as his side start playing catch-up.

"We should be winning every game,"

he said. "They're on a bit of a bad run at the moment and we need to attack that, we need to be at our best."

"It's huge to have Perry back but his last action was a terrible tackle [at Leverstock] so he needs to repay the faith we've shown in him."

More new faces as Town boss continues to rebuild

THE GREATNESS Park revolving door took another spin this week as Sevenoaks Town manager Keith Levett added two more fresh faces to his ever-changing squad.

Midfielder Mark Axell played the full 90 minutes as Town scraped a 1-0 win away to basement club Sporting Bengal, while there was a cameo role from the bench for 17-year-old Arron Harriott, part of Levett's Welling United academy programme.

Lee Hales scored the game's only goal from the penalty spot at the Mile End Stadium on Saturday and Levett said both newcomers had played their part in securing Town's first league win since October.

"Mark Axell's a lad I've known for two or three years," he said. "I took him down to Corinthian a couple of years ago when he was in Welling's reserves. He's kept in touch, he wanted a new challenge, so I've brought him in and he's a good signing."

"He's a strong midfielder, he'll give us a good platform in midfield and his fitness levels



Picture: NICK DUNGAN

WINNER: Lee Hales' penalty

are high so I'm very pleased to get him.

"Arron's just a young lad but he came in and did well. He's in the first-year with the academy at Welling so it's a good chance for him to get experience. He's a strong character so I think he can handle it and he'll get other opportunities."

Levett takes his side to face high-flying VCD Athletic on Saturday, with Adam Marsh back after suspension and Michael Cook also available for selection after missing the Sporting trip.

Wells sign ex TJ Tom

By STEVE TERVET

FIJIAN rugby player Tomasi Biutiviti has joined Tunbridge Wells less than a year after walking away from their fiercest rivals, Tonbridge Juddians.

A pivotal member of TJs' title-winning side last season, Biutiviti was the first player to exit The Slade in the summer when he returned to his homeland in the South Pacific.

However, offered the chance to start the new campaign in London 1 South with Chobham, the centre jetted back to the UK and lined up against the Wells on the second Saturday of the season.

Biutiviti got himself on the score-sheet in an entertaining 27-27 draw, but he began to feel increasingly unhappy at the Surrey club and when the sides renewed acquaintances at St Mark's on December 11, he expressed his desire to move on.

"[Tomasi] spoke to us when Chobham came up here and we took it from there," said Wells head coach Jim Scully. "I think he was unsettled

Experienced Fijian joins rivals



SWITCH: Tomasi Biutiviti in action for Wells and (left) at old club TJs

down there so we've been able to find him somewhere to live and somewhere to work. He could be with us for two or three months, hopefully until the end of the season.

"He's a super player and we're very pleased to have him. He's a big, strong tackler so he brings something to the team which we've been lacking for a long time."

Having made his Wells debut

against Chichester on Saturday, Biutiviti looks to have settled quickly alongside his new team-mates. While visa restrictions may limit his spell at the club, Scully believes his 1st XV squad can reap the benefits of the Fijian's experience, both during and after his stay.

Scully said: "I definitely think it makes a difference to the younger players, knowing there's someone like that around them."

"He'll take the pressure off the shoulders of the youngsters and he's a player we need to build around over the next few months, so we'll make a few changes."

The addition of Biutiviti to Scully's squad may serve to plug the gap left by fellow Fijian Sitiveni Turagaivi, who departed the club towards the end of last season before following former Wells coach Paul Hathaway to Gravesend.

Eight league fixtures remain for the Wells this season and Biutiviti may come up against some old friends on February 26, when his new side make the short trip to face TJs at The Slade.



RETURN: Tom Hathaway is back from injury

Bosses' sights set on building for the future

YOUTH continues to dominate the agenda at Tunbridge Wells RFC as club bosses begin to turn their attentions towards building a solid side for next season.

As the Wells' bid to avoid relegation becomes increasingly desperate, another teenager has been thrown into playing senior rugby in what chairman Roger Clarke admits is a calculated risk.

Cameron Corcoran, aged just 17, made his 1st XV debut in last weekend's 34-0 home defeat to Chichester, but despite another miserable result, Clarke insisted the youngster's performance had provided scope for optimism.

"He's a talented player and he made some nice breaks," Clarke said. "It is a risk to play him but at the moment the gap [to safety] is 20 points and although that's not impossible, it's not probable. We've got to look at next year, who's available and what sort of side we want to get out."

Trailing 10-0 to Chichester at the halfway stage of Saturday's game, the Wells were left to rue soft defending and a lack of attacking incision as they shipped three more tries after the interval.

A groin injury keeps Chris Richards out of this weekend's trip to Hove, but Tom Hathaway returns to bolster the second row, allowing James Gwinnett to revert to number eight.

Head coach Jim Scully is again likely to field several youngsters, although Clarke insists their league position was not the over-riding factor in bleeding the teenagers.

He said: "I think we'd have done it anyway because whenever we find 17 or 18-year-olds who are capable of coming into the side, it does bring plus points to the party. We're trying to develop these guys and the sooner they make the transition, the better."

Medal haul for Tonbridge judo quartet



MEDAL: Jemima Yeats-Brown at under-63kg

FOUR of Tonbridge Judo Club's top juniors returned from the national under-20 trials last weekend with medals.

The tournament in Sheffield is one of the most important on the calendar, with the top two in each weight band going on to be selected for international events throughout the year.

On the men's side Tonbridge's Andrew Panayi narrowly lost the under-60 kilogram final to rival Kyle Sweet, but had the consolation of a silver medal. Peter Vincent took bronze in the under-90kg category.

There were also two medals on the women's side. Amelia Cook was runner-up in the under-48kg, a feat matched by Jemima Yeats-Brown, who went up a division to fight at under-63kg.

Chris Bowles, head coach at Tonbridge, was

happy with the results and singled out Yeats-Brown, who is only 15, for special praise.

He said: "To win a silver at her age is unbelievable, she shouldn't be doing these things. She still has another five years left in that age band so could end up with two or three junior European medals. There are a few things to sort out because she lacks a bit of experience, but she's learning quickly."

Other notable performances included a fifth place for 17-year-old James Sparks in the under-66kg, while Kerry Ford finished fourth in the senior women's under-63kg event.

Ashley McKenzie was expected to contest the senior men's under-60kg title, but pulled out with a back injury.

Most of Tonbridge's top players are in action this weekend at the Midland Area under-20 competition, held in Walsall.

Crunch match looms as Cranbrook bid to stay up

CRANBROOK'S season reaches a crossroads this weekend as they travel to face the side immediately above them in the dogfight to avoid relegation to county rugby.

A 33-12 defeat to high-flying Heathfield & Waldron may not have surprised many at the Tomlin Ground, but the Cranes have now lost nine on the spin and are running out of time to preserve their London 3 South East status.

Saturday's trip to Horsham represents a golden opportunity for them to keep their heads above water and an administrative error by the West Sussex club could yet prove to be a lifeline.

Docked five league points earlier this month for fielding an unregistered player against Medway, only points-difference is now keeping Horsham above Cranbrook, who know victory would lift them out of the bottom two.



LOSING STREAK: Cranbrook have lost nine games on the trot and need a lift

Former skipper Golds set to return to the fold

FORMER Sevenoaks skipper Tim Golds is back at the club just three months after hanging up his boots and jetting off to run a safari lodge in Africa.

Health complications meant the two-year project was halted prematurely, but Golds is already back involved at Knole Paddock after turning out for Oaks' 2nd XV last weekend.

Meanwhile, the first-team welcome London 2 South East leaders Old Elthamians on Saturday as they bid to keep pace with a bunch of clubs hunting the promotion play-off spot.

Al Barber ran in a hat-trick of tries as Sevenoaks romped past Old Mid-Whitgiftians 43-10 last weekend, helping seal the club's 10th bonus point of the season and lift Oaks up to third.

Having recovered from a back problem, wing Matt Dodds should line up against Elthamians, although Greg Cain suffered further Achilles tendon damage in the Mid-Whitgiftians win and will play no part.



OVER IT GOES: James Garcia (in blue) on his way to the try-line in Saturday's win

'I'M STAYING'

Ryman League offers turned down by Wells boss Larkin

EXCLUSIVE

By STEVE TERVET

TUNBRIDGE Wells manager Martin Larkin insists he has no plans to walk away from Culverden Stadium after turning down approaches from two Ryman League clubs.

Larkin was contacted by two clubs in Ryman Division One South with a view to interviewing for their vacant managerial positions, but said neither job had tempted him to quit as Wells boss.

Having previously served as assistant boss under Mike Robbins, Larkin took over in 2009 and his reputation as a bright young manager has now spread beyond the Kent League.

However, with the Wells still in the hunt for cup silverware and targeting a top-four finish in the league, Larkin was quick to turn down the approaches, despite his clear ambition to manage in a higher division.

Complimentary

"I got a couple of phonecalls from a couple of Ryman clubs looking before Christmas, but I wasn't interested," he said. "It's nice to have those phonecalls, it's very complimentary, but I'm not interested now because I want to leave a legacy at Tunbridge Wells."

"Both calls were from third-parties on behalf of the clubs, but I said no to both of them. I'm very confident in what this group can do and it would be very bad of me to walk away at the first chance I got."

Earlier this month, Wells chairman Joe Croker emphasised the importance of keeping hold of Larkin, with the club looking to establish themselves as a major Kent League contender and attendances on the increase at Culverden.

Having already led his side on high-profile



EVER-PRESENT: Keelan Mooney has also committed his immediate future

runs in the FA Cup and FA Vase this season, Larkin feels he still has unfinished business with a young Wells squad which he believes is as good as any in the club's history.

He said: "Looking back, there have probably been better individual players at Tunbridge Wells, but I'd like to know if there's been a better team in terms of the football we're playing."

"We want to be that team but to back that up, we've got to win things. We've spoken about a legacy we want to leave, both here at the club and on the Kent League."

"If we win seven or eight of our next 10 games, we'll be in the top-four which is where we want to be. We wanted to finish in the top-six, but we've re-evaluated and we're aiming for the top-four now because of the ability and the hunger we've got in this squad."

Larkin's commitment to the club was this week backed up by the news Keelan Mooney will be staying at Culverden for the immediate future after rejecting a seven-day approach from an unnamed Sussex League club.

Having initially joined on dual-registration from Maidstone United, Mooney has been ever-present for the Wells this season and his strike partnership with Carl Cornell is likely to be key as the Wells look to round their season off with a trophy.

FLATTERED: Boss Martin Larkin says he turned down offers from Ryman clubs to stay with Tunbridge Wells

Picture: NICK DUNGAN

Beckenham set to test title hopefuls

TONBRIDGE Juddians coach Peter Dankert insists there will be no repeat of the ego trip which almost saw his side's title charge undermined by Kent rivals Dover.

Travelling to Crabble top of London 1 South and pulling clear of the chasing pack, TJs attempted to batter the Sharks into submission with personal battles up for grabs all over the pitch.

However, the tactic backfired badly and the visitors found themselves 10-7 down at half-time before some choice words from Dankert shook them back into shape.

"A lot of players on the pitch knew each other and they wanted to prove points," he said. "We were trying to prove we were bigger and more physical and we weren't playing our normal, flowing rugby."

"There may well have been a little bit of ego because Dover have



PERSONAL BATTLES: Tonbridge Juddians edged past Dover

recently had four or five Kent players and they're a good side. It wasn't getting the job done so we had to play sensible rugby and in the second-half, we played the rugby we know we can play."

The switch paid off handsomely as TJs overturned the deficit to chalk up a 31-13 victory, ensuring they left the south-east coast with a precious bonus point which edged them further ahead of London Irish Amateur.

Pat Sykes, Charlie Harding, Christophe Blom and Richard Nauer took the try-scoring plaudits, but it was the selfless second-half performance which pleased Dankert most, heading into another tough assignment against fourth-placed Beckenham on Saturday.

Having seen his side win 53-20 at Beckenham earlier this season, Dankert said: "They gave us a real test at their place for 60 minutes and they had us under pressure."

"It's another top-of-the-table clash, Beckenham are still harbouring hopes of taking the second spot and they've been playing very good rugby."

TJs head to The Slade almost at full-strength, although Pete Jennings is likely to be out of action for a further two weeks with a shoulder injury.

Tonbridge set sights on medal haul in London

TONBRIDGE Athletic Club hope to be in contention for medals at the South of England Cross Country Championships on Saturday.

The club, renowned for its success in cross-country, are expected to field a large contingent of athletes for the championships at Parliament Hill in London.

The event is only second to next month's National Championships in the cross-country calendar and will provide a stern test.

Talented young athletes George Duggan, Max Nicholls and Robbie Farnham-Rose are all expected to be in medal contention and Tonbridge team manager Mark Hookway is confident the club will continue their run of success at the event on Saturday.

He said: "We've got almost 80 people running and we are in good shape. It's a serious event and one we judge ourselves on and it is something which will test the athletes."

"I think the most we've ever had is five teams win medals and I like to think we could get close to that this year."

THE SPENCER WING

MEDICAL MICRODERMABRASION

Some of the skin conditions commonly treated are:

- Fine lines and wrinkles
- Acne prone skin
- Blackheads and whiteheads
- Sun damaged skin

Client Satisfaction Is Our Future

The benefits of Medical microdermabrasion include:

- Suitable for most skin types
- No anaesthesia required
- No pain or discomfort
- No recovery time

This treatment could even be done in your lunch break

For information on treatments, please contact:

Julie at The Spencer Wing
 QEOM Hospital Margate
 01843 234569
 julie.pain@thespencerwing.com

Danielle at The Spencer Wing
 William Harvey Hospital Ashford
 01233 616201
 danielle.hazelwood@thespencerwing.com

ISSN 2041938-4



YOUR
TW